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11 12	Attorneys for Plaintiff	
13	UNITED STATES	S DISTRICT COURT
14	NORTHERN DISTR	RICT OF CALIFORNIA
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16	JOSE ALBINO LUCERO JR., on Behalf of	Case No. 3:15-cv-05107-RS
17	Himself and all Others Similarly Situated,	DECLARATION OF JOSHUA D. ARISOHN IN SUPPORT OF
18	Plaintiff,	PLAINTIFF'S MOTION FOR AN
19	v.	AWARD OF ATTORNEYS' FEES, COSTS AND EXPENSES, AND
20	SOLARCITY CORP.,	INCENTIVE AWARDS FOR THE CLASS REPRESENTATIVES
21	Defendant.	Date: January 18, 2018
22		Time: 1:30 PM Courtroom 3, 17th Floor
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24		Hon. Richard Seeborg
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DECLARATION OF JOSHUA D. ARISOHN CASE NO. 3:15-CV-05107-RS I, Joshua D. Arisohn, declare:

1. I am a partner in the law firm of Bursor & Fisher, P.A., counsel to Plaintiff Jose Albino Lucero Jr. ("Plaintiff") and Co-Lead Class Counsel in this case. I make this declaration in support of Plaintiffs' Motion For An Award of Attorneys' Fees, Costs and Expenses And Incentive Awards For The Class Representatives. ¹ I have personal knowledge of the facts set forth in this declaration and, if called as a witness, I could and would testify competently thereto.

I. OVERVIEW OF THE LITIGATION

A. The Pleadings

- 2. This case has been pending in this Court for more than two years. I have been working on this case since its inception and have been the attorney at my firm primarily responsible for this case throughout its history. This case has been extremely hard-fought, and it is my opinion that both sides have been represented by excellent counsel who have zealously advocated on behalf of their clients. This case was particularly complicated because it involved a dizzying array of lead channels in the solar lead industry. As a result, extensive discovery was required into whether class members provided consent to be called, as SolarCity alleged, and Class Counsel was required to travel throughout the country. What follows is a summary of the proceedings to date so that the Court will have an understanding of the significant amount of work done by Class Counsel on behalf of Plaintiffs and the Class.
- 3. Our investigation of this matter began in October 2015 when Plaintiff George Morris contacted my firm about unwanted telemarketing calls that he was receiving from SolarCity without his consent. As part of our investigation, we reviewed documents and heard statements from class members, including written and oral descriptions by consumers who received similar calls. We also reviewed call logs and listened to recordings of calls from Defendant. Our research indicated that many other consumers were complaining about similar calls.
- 4. On November 5, 2015, my firm filed a Class Action Complaint (ECF No. 1) against SolarCity on behalf of Mr. Morris. The Complaint alleged that SolarCity called Mr. Morris with an

¹ All capitalized terms herein that are not otherwise defined have the definitions set forth in the Class Action Settlement Agreement (ECF No. 171-1 at Ex. A) ("Settlement Agreement").

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autodialer using an artificial or prerecorded voice, and despite the fact that Mr. Morris was listed on the National Do Not Call Registry, in violation of the Telephone Consumer Protection Act, 47 U.S.C. § 227 et seq. ("TCPA").

- 5. Mr. Morris alleged claims on behalf of himself and nationwide classes of all those whom SolarCity had allegedly called using an autodialer or whom were registered on the National Do-Not-Call Registry ("NDNCR").
- 6. On January 25, 2016, SolarCity filed a motion to dismiss (ECF No. 25). As part of that motion, SolarCity also moved to stay discovery pending the Court's decision on its forthcoming motion to dismiss the FAC and the Supreme Court's anticipated decision in Spokeo, Inc. v. Robins, 135 S. Ct. 1892 (2015).
- 7. Rather than respond to the motion to dismiss, we filed a First Amended Complaint ("FAC") (ECF No. 28) on February 3, 2016 on behalf of Mr. Morris.
- 8. The Court then denied SolarCity's motion to stay by Order dated February 17, 2016 (ECF No. 34), finding that it had "not advanced a basis for distinguishing this case from the vast majority of those in which defendants contend plaintiffs have not stated a claim and have little chance of ever doing so." In addition, the Court ruled, "the possibility that a future decision in Spokeo will be instructive on what plaintiffs must plead to go forward does not support staying the action at this juncture." Id. These rulings mirrored the arguments that we put forth in our brief in opposition.
- 9. On February 22, 2016, SolarCity moved to dismiss the FAC and to strike the class allegations (ECF No. 35). Plaintiffs filed their opposition on March 14, 2016 (ECF No. 42). On April 6, 2016, the Court issued an Order denying SolarCity's motion in full (ECF No. 51). While SolarCity argued that Plaintiff did not plausibly allege that it was responsible for all of the calls made, the Court ruled that the FAC alleged facts from which it "may plausibly be inferred that the ten calls in question were placed by SolarCity or by a party closely enough connected to it for liability to attach." Id. at 1-2. Mr. Morris alleged that he gave out a fictitious name and address to a computer-generated voice that identified itself as Rochelle, and that a representative from SolarCity who called him the next day asked him to confirm this same information. *Id.* at 2. Given these facts,

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the Court ruled that it was "perfectly reasonable to infer Solar City was in some manner responsible" for all of the calls made to Mr. Morris. *Id.* at 4. In addition, the Court ruled that "SolarCity's challenge to the class allegations [was] not ripe for disposition" at the pleadings stage. *Id.* at 4-5. These rulings mirrored the arguments that we put forth in our brief in opposition.

- 10. Thereafter, on May 25, 2016, we filed a Second Amended Complaint ("SAC") (ECF No. 68). The SAC added Jose Albino Lucero Jr. and David Hall as plaintiffs. Messrs. Lucero and Hall alleged that SolarCity called them using an autodialer without their consent and although they had been registered on the NDNCR. The SAC also added Lead Genesis, Inc. as a Defendant based on discovery indicating that it had provided the lead for Mr. Morris to SolarCity and was connected to the initial calls.
- 11. SolarCity filed an Answer to the SAC (ECF No. 71) on June 15, 2016 stating that it did not call Plaintiffs using an autodialer, had proper consent to make the calls at issue, and did not improperly call consumers on the NDNCR. Messrs. Morris and Hall later withdrew their claims pursuant to stipulations of dismissal (ECF Nos. 90, 91 and 109).

B. Gibbs v. SolarCity Corp.

- 12. Meanwhile, a separate class action lawsuit was filed against SolarCity in a case captioned Gibbs v. SolarCity Corp., 16-cv-11010-TSH (D. Mass.). Cognizant of the fact that a second-filed case against SolarCity could lead to a reverse auction and serve to injure the class, Plaintiffs took two courses of action.
- 13. First, on July 12, 2016, Plaintiffs moved to have their lawyers appointed as interim class counsel pursuant to Fed. R. Civ. P. 23(g)(3). SolarCity opposed that motion as premature (ECF No. 81), but the Court issued an Order on August 29, 2016 (ECF No. 87) granting that motion and holding that "plaintiffs have made an adequate showing that Bursor & Fisher, P.A. and Nathan & Associates, APC are qualified for appointment as interim class counsel. . . . "
- 14. Second, Plaintiffs moved to intervene in the Gibbs action on July 27, 2016 and requested that that case be transferred pursuant to the first-filed rule and 28 U.S.C. § 1404(a) so that it could be consolidated with this case. Gibbs Dkt. No. 16. Plaintiffs were required to retain local counsel and attended the oral argument in Worcester, Massachusetts on their motion to intervene on

15. In the months that followed, thanks to this maneuvering, Plaintiffs were able to create a working relationship with counsel in the *Gibbs* action that has served to protect the interests of the class by ensuring that, throughout negotiations, the class could speak with a single voice.

C. Discovery

 16. On January 11, 2016, immediately following the parties' Rule 26(f) conference, Plaintiff served SolarCity with a first round of interrogatories and requests for production of documents.

17. Plaintiff also served defendant Lead Genesis, Inc. with interrogatories and requests for production of documents on July 29, 2016.

18. SolarCity served its interrogatories and requests for production on all three Plaintiffs on July 27, 2016.

19. Lead Genesis served similar discovery requests on July 29, 2016.

20. In connection with these requests, the parties produced documents on a rolling basis, and substantially completed document production as of September 22, 2016.

21. In total, SolarCity produced over 30,000 pages of documents, as well as call logs referencing tens of millions of calls.

22. Plaintiff's counsel deposed four current or former SolarCity employees: Jonathan Raymond (in both his individual capacity and as a Rule 30(b)(6) witness) on November 7, 2016 in Las Vegas, Nevada; Ryan Van Tricht on November 8, 2016 in Sacramento, California; Sean Peterson on November 14, 2016 in Sacramento, California, and Alexander Sebenius (as a 30(b)(6) witness) on November 22, 2016 by remote video.

23. Plaintiff's counsel also deposed SolarCity's expert Ray Horak on February 17, 2017 by remote video.

24. SolarCity deposed Mr. Lucero on November 28, 2016 in Albuquerque, New Mexico and former plaintiff Mr. Morris on March 6, 2017 in Dallas, Texas.

25. SolarCity also deposed Plaintiff's two experts: Randall Snyder on January 12, 2017 in Las Vegas, Nevada, and Anya Verkhovskaya on January 23, 2017 in Milwaukee, Wisconsin.

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26. Throughout the discovery process, the Court was asked to mediate several disputes. Among other things, these disputes involved: (1) whether Plaintiff was entitled to SolarCity's call logs (ECF No. 41), (2) whether SolarCity was entitled to depose former plaintiff Morris (ECF No. 95), (3) whether Plaintiff's expert Anya Verkhovskaya had made all necessary disclosures (ECF Nos. 112, 116), and (4) whether SolarCity was entitled to inspect Mr. Lucero's electronic devices (ECF No. 163).

D. Plaintiff's Motion For Class Certification

- 27. On December 14, 2016, Mr. Lucero filed a Motion For Class Certification (ECF No. 94). Plaintiff submitted 23 exhibits comprising 198 pages with their motion (ECF No. 137-1). The motion was also supported by declarations from Randall A. Snyder, an expert on telephone dialing systems, and Anya Verkhovskaya, a data expert who reviewed SolarCity's call logs.
- 28. On January 27, 2017 SolarCity filed its opposition to Plaintiff's motion for class certification (ECF No. 107). SolarCity submitted seven declarations in support of its opposition, including three declarations from SolarCity employees, two declarations from lead generators who claimed to have obtained consent for SolarCity's calls, and a declaration from telephone dialing systems expert Ray Horak. SolarCity's chief argument in its opposition was that the issue of prior express written consent would create numerous individual issues of fact that would predominate over the common issues in the case.
- 29. SolarCity simultaneously moved to exclude the expert report of Randall A. Snyder (ECF No. 100). Plaintiff filed an opposition to this motion on February 17, 2017 (ECF No. 119).
- 30. On February 23, 2017, Plaintiff moved to strike Defendant's expert Ray Horak (ECF No. 140). SolarCity filed an opposition to this motion on March 17, 2017 (ECF No. 157) and Plaintiff filed a reply on March 22, 2017 (ECF No. 160).
- 31. On February 23, 2017, Plaintiff filed a reply in further support of its motion for class certification (ECF No. 121). Therein, Plaintiff argued that SolarCity's predominance argument could not be credited given SolarCity's failure to produce even one example of actual consent. SolarCity's promise that it could produce such records, Plaintiff argued, was entirely speculative and thus insufficient. In addition, Plaintiff noted that consent was an affirmative defense under the

TCPA and thus could not be used to defeat class certification.

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reply in further support of his motion for class certification (ECF No. 134). On March 8, 2017, the day before the Court's hearing on class certification, Morrison & Foerster LLP appeared on behalf

SolarCity responded on March 6, 2017 by moving to strike portions of plaintiff's

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SolarCity for the first time. 33. The Court held oral argument on Plaintiff's class certification motion on March 9,

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On March 13, 2017, Plaintiff filed an opposition to SolarCity's motion to strike 34. portions of Plaintiff's class certification reply (ECF No. 153). Therein, Plaintiff made clear that it is a defendant's burden to demonstrate that consent creates individualized issues. Plaintiff also argued that SolarCity's motion to strike was procedurally defective.

Ε. **Settlement**

- 35. On January 31, 2017, the parties attended an in-person Settlement Conference before Hon. Morton Denlow (Ret.) of JAMS, Inc., former Magistrate Judge of the Northern District of Illinois, in Chicago, Illinois. However, the parties were unable to reach an agreement at that mediation.
- 36. Negotiations continued thereafter and picked up steam following the Court's March 9, 2017 hearing on class certification.
- 37. On May 19, 2017, the parties executed a Class Action Settlement Term Sheet agreeing to all material terms.
- 38. Nevertheless, the Parties were unable to negotiate a formal settlement agreement and Plaintiff moved to enforce the term sheet on June 22, 2017 (ECF No. 168). SolarCity filed a response to Plaintiff's motion to enforce on July 6, 2017 (ECF No. 169).
- 39. On July 12, 2017, the Parties executed a formal Stipulation of Settlement (ECF No. 171-1 at Ex. A), and Plaintiff withdrew his motion to enforce the term sheet.
- 40. On July 14, 2017, Plaintiff moved to preliminary approval of the class action settlement (ECF No. 171). The Court held a hearing on preliminary approval on August 31, 2017 and granted preliminary approval on September 15, 2017 (ECF No. 176).

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41. Since the Court granted preliminary approval, Plaintiff's counsel has spent significant time ensuring that notice was disseminated properly and overseeing the claims submission process. Postcard notice has been sent to 3,271,365 class members. To date, there have been 92,093 claims by class members and 64 opt-outs.

II. THE BACKGROUND AND EXPERIENCE OF CLASS COUNSEL

- 42. In this section of my declaration, I seek to describe my background and experience as well as the successful history of my firm. I received my Juris Doctor from Columbia University, School of Law in 2006. From 2006 to 2012, I was an associate with Dewey & LeBoeuf LLP. From 2012 to 2015, I was an associate with DLA Piper (US). In 2015, I joined Bursor & Fisher as a partner.
- Fisher. Mr. Bursor & Fisher was founded in 2011 by my partners Scott A. Bursor and L. Timothy Fisher. Mr. Bursor graduated from the University of Texas Law School in 1996, where he was Articles Editor of the Texas Law Review, and a member of the Board of Advocates and Order of the Coif. Mr. Bursor began his practice as a litigation associate in New York City with Cravath, Swaine & Moore (1996-2000) and Chadbourne & Parke LLP (2001), where he represented large telecommunications, pharmaceutical, and technology companies in commercial litigation and class actions. Mr. Fisher graduated from Boalt Hall at the University of California at Berkeley in 1997. Prior to founding Bursor & Fisher, P.A., he was an associate with Bramson, Plutzik, Mahler & Birkhaeuser, LLP in Walnut Creek, California for 13 years. He also taught appellate advocacy at John F. Kennedy University School of Law in 2003 and 2004. More recently, Mr. Fisher contributed jury instructions, a verdict form, and comments to the consumer protection chapter of Justice Elizabeth A. Baron's California Civil Jury Instruction Companion Handbook (West 2010). In 2014, Mr. Fisher was appointed to a four-year term as a member of the Standing Committee on Professional Conduct for the U.S. District Court for the Northern District of California.
- 44. Class actions are rarely brought to trial. However, Bursor & Fisher has served as trial counsel for class action plaintiffs in five jury trials and have won all five, with recoveries ranging from \$21 million to \$299 million.

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- i. In 2007, Bursor & Fisher served as lead trial counsel in *Thomas v. Global Vision Products* (Alameda County Superior Court), representing a class of approximately 150,000 California consumers who had purchased the Avacor hair regrowth system, asserting claims for violations of California's consumer protection statutes. After a four-week trial the jury returned a \$37 million verdict for the class. The trial judge increased the award to \$40 million.
- ii. In 2008, Bursor & Fisher served as lead trial counsel in *Ayyad v. Sprint Spectrum L.P.* (Alameda County Superior Court), representing a class of 2 million California consumers who were charged an early termination fee under a Sprint cellphone contract, asserting claims that such fees were unlawful liquidated damages under Civil Code § 1671(d), as well as other statutory and common law claims. After a five-week trial, the jury returned a verdict in June 2008, and the Court issued a Statement of Decision in December 2008 awarding the class more than \$299 million in cash and debt cancellation. The class prevailed on six of six counts asserted in the complaint and was awarded 100% of the relief sought.
- iii. In 2008, Bursor & Fisher served as lead trial counsel in *White v. Verizon Wireless* (Alameda County Superior Court), representing a class of 1.4 million California consumers who were charged an early termination fee under a Verizon cellphone contract, asserting claims that such fees were unlawful liquidated damages under Civil Code § 1671(d), as well as other statutory and common law claims. After we presented the class's case-in-chief, rested, then cross-examined Verizon's principal trial witness, Verizon agreed to settle the case for a \$21 million cash payment and an injunction restricting Verizon's ability to impose early termination fees in future subscriber agreements.
- iv. In 2009, Bursor & Fisher served as lead trial counsel in a second trial in *Thomas v. Global Vision Products*, in which the class asserted claims against a minority shareholder in the company. After another four-week trial the jury returned a verdict awarding more than \$50 million to the class. The legal trade publication VerdictSearch reported this was the second largest jury verdict in California in 2009.
- v. In 2013, Bursor & Fisher served as lead trial counsel in a second trial in *Ayyad v. Sprint Spectrum L.P.* (Alameda County Superior Court). After we had prevailed on the class claims challenging Sprint's termination fees in 2008, Sprint asserted a \$1.06 billion cross-claim against the class for breach of contract. *See Garrett v. Coast & Southern Federal Say.* &

1		Loan Ass'n, 9 Cal. 3d 731, 740-41 (1973) (holding that invalidation of a liquidated damages provision does not permit
2 3		the breaching party to "escape[] unscathed," because he "remains liable for the actual damages resulting from his
4		default"). After a four-week trial, the jury returned a verdict awarding only 2% of Sprint's claimed damages. This verdict
5		secured the Class's net cash recovery of at least \$55 million after a setoff for Sprint's actual damages.
6	45.	addition to these five trial victories, Bursor & Fisher has been counsel to class
7	action plaintiff	in dozens of cases in jurisdictions throughout the United States. Since December
8	2010, attorney	From my firm have won appointment as Class Counsel or Interim Class Counsel in:
9 10	i	O'Brien v. LG Electronics USA, Inc. (D.N.J. Dec. 16, 2010), to represent a certified nationwide class of purchasers of LG French-door refrigerators,
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12	ii 	Ramundo v. Michaels Stores, Inc. (N.D. Ill. June 8, 2011), to represent a certified nationwide class of consumers who made
13		in-store purchases at Michaels Stores using a debit or credit card and had their private financial information stolen as a
14		result,
15 16	iii	In re Haier Freezer Consumer Litig. (N.D. Cal. Aug. 17, 2011), to represent a certified class of purchasers of mislabeled freezers from Haier America Trading, LLC,
17	iv	Loreto v. Coast Cutlery Co. (D.N.J. Sep. 8, 2011), to represent
18	ı v	a certified nationwide class of purchasers of knives or tools made by Coast Cutlery,
19	v	Rodriguez v. CitiMortgage, Inc. (S.D.N.Y. Nov. 14, 2011), to
20		represent a certified nationwide class of military personnel against CitiMortgage for illegal foreclosures,
21	vi	Avram v. Samsung Electronics America, Inc. et al. (D.N.J. Jan.
22 23		3, 2012), to represent a proposed nationwide class of purchasers of mislabeled refrigerators from Samsung
		Electronics America, Inc. and Lowe's Companies, Inc.,
24	vii	Rossi v. The Procter & Gamble Co. (D.N.J. Jan. 31, 2012), to represent a certified nationwide class of purchasers of Crest
25		Sensitivity Treatment & Protection toothpaste,
26	viii	Dzielak v. Whirlpool Corp. et al. (D.N.J. Feb. 21, 2012), to
27 28		represent a proposed nationwide class of purchasers of mislabeled Maytag Centennial washing machines from
ا ٥٧		Whirlpool Corp., Sears, and other retailers,

1	ix.	In re Sensa Weight Loss Litig. (N.D. Cal. Mar. 2, 2012), to
2		represent a certified nationwide class of purchasers of Sensa weight loss products,
3	х.	In re Sinus Buster Products Consumer Litig. (E.D.N.Y. Dec.
4		17, 2012), to represent a certified nationwide class of purchasers of Sinus Buster products,
5	xi.	Scott v. JPMorgan Chase & Co. (S.D.N.Y. May 30, 2013), to
6	AI.	represent a proposed nationwide class of Chase customers who were allegedly unilaterally enrolled into Chase's Overdraft
7		Protection service and charged unauthorized fees,
8 9	xii.	Podobedov v. Living Essentials, LLC (C.D. Cal. Nov. 8, 2013), to represent a proposed nationwide class of purchasers of 5-
10		Hour Energy products,
	xiii.	Ebin v. Kangadis Food Inc. (S.D.N.Y. Feb. 25, 2014), to
11		represent a certified nationwide class of purchasers of Capatriti 100% Pure Olive Oil,
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13	xiv.	Ebin v. Kangadis Family Management LLC, et al. (S.D.N.Y. Sept. 18, 2014), to represent a certified nationwide class of
14		purchasers of Capatriti 100% Pure Olive Oil,
15	XV.	In re Scotts EZ Seed Litig. (S.D.N.Y. Jan. 26, 2015), to
16		represent a certified class of purchasers of Scotts Turf Builder EZ Seed in New York and California,
17	xvi.	Hendricks v. StarKist Co. (N.D. Cal. July 23, 2015), to
18		represent a certified nationwide class of purchasers of StarKist tuna products,
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20	XV11.	In re NVIDIA GTX 970 Graphics Card Litig. (N.D. Cal. May 8, 2015), to represent a proposed nationwide class of
21		purchasers of NVIDIA GTX 970 graphics cards, and
22	xviii.	Melgar v. Zicam LLC, et al. (E.D. Cal. March 30, 2016), to
23		represent a certified ten-jurisdiction class of purchasers of Zicam Pre-Cold products.
24	xix.	<i>In re Trader Joe's Tuna Litigation</i> (C.D. Cal. December 21,
25		2016), to represent a nationwide class of purchasers of Trader Joe's tuna products.
26	XX.	In re Welspun Litigation (S.D.N.Y. January 26, 2017), to
27		represent a proposed nationwide class of purchasers of Welspun Egyptian cotton bedding products.
28	46. A copy	of my firm's resume, which includes more detailed information about our

practice and the qualifications of the other Bursor & Fisher lawyers who worked on this case, is attached as $\underline{\textbf{Exhibit A}}$.

III. CLASS COUNSEL'S LODESTAR AND EXPENSES

47. In this section of my declaration, I seek to describe my firm's lodestar and expenses in connection with this action. Attached as **Exhibit B** are my firm's detailed billing diaries in this matter. I have personally reviewed all of my firm's time entries, and have used billing judgment to ensure that duplicative or unnecessary time has been excluded and that only time reasonably devoted to the litigation has been included. The time and descriptions displayed in my firm's billing records were regularly and contemporaneously recorded by me and the other timekeepers of the firm pursuant to firm policy and have been maintained in the computerized records of my firm.

- 48. As of October 19, 2017, Bursor & Fisher expended 1,467.4 in this case. Bursor & Fisher's lodestar fee in this matter, based on current billing rates, is \$804,286.50.
- 49. Based on our lodestar, the blended hourly rate that my firm billed to this matter is \$548.10 per hour for 1,467.4 hours of work. This blended rate resulted from our practice of assigning appropriate work to less senior lawyers and support staff who bill at lower hourly rates to minimize fees for the Class, wherever possible. Approximately 18% of the hours (266.6 hours) were billed by associates. However, this was a novel case that involved a lot of original work and was settled on the verge of class certification, which required significant involvement by more experienced lawyers. My firm's partners billed 74% of the hours (1,080.7 hours), primarily on developing the litigation strategy, editing briefs on dispositive motions, making court appearances, taking depositions and negotiating the settlement. The remaining 8% of the hours (120.1 hours) were billed by law clerks and support staff.
- 50. Included as the cover page to my firm's time records submitted as part of Exhibit B is a chart setting forth the hourly rates charged for each lawyer and paralegal at my firm. Based on my knowledge and experience, the hourly rates charged by my firm are within the range of market rates charged by attorneys of equivalent experience, skill, and expertise. These are the same hourly rates that we actually charge to our regular hourly clients who have retained us for non-contingent matters, and which are actually paid by those clients. As a matter of firm policy, we do not discount

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our regular hourly rates for non-contingent hourly work, which comprises approximately 20% of our revenue.

- 51. I have reviewed the declaration of Reuben D. Nathan and understand that Nathan & Associates, APC, spent 184.4 hours for a lodestar of \$124,470.00 as of October 31, 2017. I have also reviewed the declaration of Steven L. Woodrow and understand that Woodrow & Peluso, LLC spent 613.5 hours for a lodestar of \$238,960.00 as of October 31, 2017. I have also reviewed the declaration of Stefan Coleman and understand that the Law Offices of Stefan Coleman, P.A. spent 114.7 hours for a lodestar of \$51,615 as of October 31, 2017. When added to my firm's lodestar this produces a combined lodestar of \$1,219,331.50 from 2,380 hours of work with a blended hourly rate of \$512.32. After accounting for the combined hours of Class Counsel and counsel in the Gibbs action, Class Counsel's requested fee award of \$5,000,000 represents a multiplier of 4.1.
- 52. In addition to the time enumerated above, I estimate that Class Counsel will incur an additional 100 hours of future work in connection with the final approval motion, the fairness hearing, coordinating with the settlement administrator, monitoring settlement administration, and responding to Class member inquiries and possible objections.
- 53. Attached as **Exhibit C** is an itemized listing of each out-of-pocket expense my firm incurred in this matter. These expenses are reflected in the records of Bursor & Fisher, and were necessary to prosecute this litigation. All expenses were carefully and reasonably expended, and they reflect market rates for various categories of expenses incurred. Expense items are billed separately and such charges are not duplicated in my firm's billing rates.
- 54. To date, Bursor & Fisher has expended \$136,467.93 in out-of-pocket expenses in connection with the prosecution of this action. When the expenses of co-counsel included, counsel in this case have incurred a total of \$144,628.85 in out-of-pocket expenses.
- 55. I have personal knowledge of the range of hourly rates typically charged by counsel in our field in New York, California, and throughout the United States, both on a current basis and in the past. In determining my firm's hourly rates from year to year, my partners and I have consciously taken market rates into account and have aligned our rates with the market.
 - 56. Through my practice, I have become familiar with the non-contingent market rates

charged by attorneys	in New York, California and elsewhere (my firm's offices are in New York
City and Walnut Cree	ek, California). This familiarity has been obtained in several ways: (1) by
litigating attorneys' f	ee applications; (2) by discussing fees with other attorneys; (3) by obtaining
declarations regardin	g prevailing market rates filed by other class action attorneys seeking fees; (4)
by reviewing attorney	ys' fee applications and awards in other cases, as well as surveys and articles on
attorney's fees in the	legal newspapers and treatises; and (5) by actively participating in the non-
contingent fee marke	tplace. The information I have gathered shows that my firm's rates are in line
with the non-continge	ent market rates charged by attorneys of reasonably comparable experience,
skill, and reputation f	For reasonably comparable class action work. In fact, these rates are the same
rates that my firm cha	arges for non-contingent fee practice. Comparable hourly rates have been
found reasonable by	various courts for reasonably comparable services, including:
i.	Taylor v. FedEx Freight, Inc., 2016 WL 6038949, at * 7 (E.D. Cal. Oct. 13, 2016), a wage and hour class action in which Judge Drozd approved hourly rates of \$525/hour for senior associates and \$700/hour for partners.
ii.	Zakskorn v. American Honda Motor Co., Inc., 2015 WL 3622990, at *14-15 (E.D. Cal. June 9, 2015), a consumer class

- ii. Zakskorn v. American Honda Motor Co., Inc., 2015 WL 3622990, at *14-15 (E.D. Cal. June 9, 2015), a consumer class action in which Judge Mueller approved rates as high as \$875/hour and noting that "[t]o insist on awarding significantly-lower hourly rates in the Eastern District than those in other judicial districts in California would discourage attorneys from brining meritorious lawsuits in this district." (citation omitted).
- iii. Lambert v. Buth-Na-Bodhaige, Inc., E.D. Cal. Case No. 2:14-cv-00514-MCE-KJN (E.D. Cal. Nov. 20, 2015), Dkt. No. 34, order from Judge England approving a fee award where plaintiffs' counsel's rates were \$800/hour for partners and \$450/hour for associates. See Dkt. Nos. 30-1 and 30-2.
- iv. *Miller v. CEVA Logistics USA, Inc.*, 2015 WL 4730176, at *9 (E.D. Cal. Aug. 10, 2015), a wage and hour class action in which this Court approved hourly rates of \$525/hour for associates and \$700/hour for partners.
- v. Owens v. Kraft Foods Global, Inc., E.D. Cal. Case No. 1:10-cv-02062-AWI-SMS, Dkt. No. 56 (E.D. Cal. Nov. 22, 2013, a wage and hour class action in which Judge Ishii approved an hourly rate of \$700/hour for partners.

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1	vi.	In re TFT-LCD (Flat Panel) Antitrust Litigation, No. M 07
2 3		1827 SI, MDL, No. 1827 (N.D.Cal. 2013), an antitrust class action, in which the court found blended hourly rates of \$1000, \$950, \$861, \$825, \$820, and \$750 per hour reasonable for the
		lead class counsel.
4	vii.	Williams v. H&R Block Enterprises, Inc., Alameda County
5		Superior Ct. No. RG08366506, Order of Final Approval and Judgment filed November 8, 2012, a wage and hour class
6 7		action, in which the court found the hourly rates of \$785, \$775, and \$750 reasonable for the more senior class counsel.
8	viii.	Luquetta v. The Regents of the Univ. of California, San
9		Francisco Superior Ct. No.CGC-05-443007, Order Granting Plaintiff's Motion for Common Fund Attorneys' Fees and
10		Expenses, filed October 31, 2012, a class action to recover tuition overcharges, in which the court found the hourly rates
11		of \$850, \$785, \$750, and \$700 reasonable for plaintiffs' more experienced counsel.
12	ix.	Pierce v. County of Orange, 905 F. Supp. 2d 1017 (C.D. Cal.
13	IA.	2012), a civil rights class action brought by pre-trial detainees, in which the court approved a lodestar-based, <i>inter alia</i> , on
14		2011 rates of \$850 and \$825 per hour.
15	х.	Holloway et. al. v. Best Buy Co., Inc., No. 05-5056 PJH (N.D.
16		Cal. 2011) (Order dated November 9, 2011), a class action alleging that Best Buy discriminated against female, African
17		American and Latino employees by denying them promotions and lucrative sales positions, in which the court approved
18		lodestar-based rates of up to \$825 per hour.
19	xi.	Californians for Disability Rights, Inc., et al. v. California Department of Transportation, et al., 2010 U.S. Dist. LEXIS
20		141030 (N.D. Cal. 2010), adopted by Order Accepting Report
21		and Recommendation filed February 2, 2011, a class action in which the court found reasonable 2010 hourly rates of up to
22		\$835 per hour.
23	xii.	Credit/Debit Card Tying Cases, San Francisco County
24		Superior Court, JCCP No. 4335, Order Granting Plaintiffs' Motion for Attorneys' Fees, Expenses, and Incentive Awards,
25		filed August 23, 2010, an antitrust class action, in which the court, before applying a 2.0 lodestar multiplier, found
26		reasonable 2010 hourly rates of \$975 for a 43-year attorney,
27		\$950 for a 46-year attorney, \$850 for 32 and 38 year attorneys, \$825 for a 35-year attorney, \$740 for a 26-year attorney, \$610
28		for a 13-year attorney, and \$600 for a 9-year attorney, and \$485 for a 5-year attorney.

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xiii. Savaglio, et al. v. WalMart, Alameda County Superior Court No. C-835687-7, Order Granting Class Counsel's Motion for Attorneys' Fees, filed September 10, 2010, a wage and hour class action, in which the court found reasonable, before applying a 2.36 multiplier, rates of up to \$875 per hour for a 51-year attorney, \$750 for a 39-year attorney, and \$775 for a 33-year attorney.

- xiv. *Qualcomm, Inc. v. Broadcom, Inc.*, Case No. 05-CV-1958-B, 2008 WL 2705161 (S.D. Cal. 2008), in which the court found the 2007 hourly rates requested by Wilmer Cutler, Pickering, Hale & Dorr LLP reasonable; those rates ranged from \$45 to \$300 for staff and paralegals, from \$275 to \$505 for associates and counsel, and from \$435 to \$850 for partners.
- 57. The reasonableness of my firm's hourly rates is also supported by several surveys of legal rates, including the following:
 - i. In an article entitled "On Sale: The \$1,150-Per Hour Lawyer," written by Jennifer Smith and published in the *Wall Street Journal* on April 9, 2013, the author describes the rapidly growing number of lawyers billing at \$1,150 or more revealed in public filings and major surveys. The article also notes that in the first quarter of 2013, the 50 top-grossing law firms billed their partners at an average rate between \$879 and \$882 per hour. A true and correct copy of this article is attached hereto as **Exhibit D**.
 - ii. In an article published April 16, 2012, the *Am Law Daily* described the 2012 Real Rate Report, an analysis of \$7.6 billion in legal bills paid by corporations over a five-year period ending in December 2011. A true and correct copy of that article is attached hereto as **Exhibit E**. That article confirms that the rates charged by experienced and well-qualified attorneys have continued to rise over this five-year period, particularly in large urban areas like the San Francisco Bay Area. It also shows, for example that the top quartile of lawyers bill at an average of "just under \$900 per hour."
 - iii. Similarly, on February 25, 2011, the *Wall Street Journal* published an on-line article entitled "Top Billers." A true and correct copy of that article is attached hereto as **Exhibit F**. That article listed the 2010 and/or 2009 hourly rates for more than 125 attorneys, in a variety of practice areas and cases, who charged \$1,000 per hour or more. Indeed, the article specifically lists *eleven* (11) Gibson Dunn & Crutcher attorneys billing at \$1,000 per hour or more.

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1	iv.	On February 22, 2011, the ALM's <i>Daily Report</i> listed the
2		2006-2009 hourly rates of numerous San Francisco attorneys. A true and correct copy of that article is attached hereto as
3		Exhibit G . Even though rates have increased significantly since that time, my firm's rates are well within the range of
4		rates shown in this survey.
5	v.	The Westlaw Court Express Legal Billing Reports for May,
6		August, and December 2009 (attached hereto as Exhibit H) show that as far back as 2009, attorneys with as little as 19
7		years of experience were charging \$800 per hour or more, and that the rates requested here are well within the range of those
8		reported. Again, current rates are significantly higher.
9	vi.	The National Law Journal's December 2010, nationwide
10		sampling of law firm billing rates (attached hereto as Exhibit I) lists 32 firms whose highest rate was \$800 per hour or more,
11		eleven firms whose highest rate was \$900 per hour or more, and three firms whose highest rate was \$1,000 per hour or
12		more.
13	vii.	On December 16, 2009, <i>The American Lawyer</i> published an
14		online article entitled "Bankruptcy Rates Top \$1,000 in 2008-2009." That article is attached hereto as Exhibit J . In
15		addition to reporting that several attorneys had charged rates of \$1,000 or more in bankruptcy filings in Delaware and the
16		Southern District of New York, the article also listed 18 firms that charged median partner rates of from \$625 to \$980 per
17		hour.
18	viii.	According to the <i>National Law Journal</i> 's 2014 Law Firm
19		Billing Survey, law firms with their largest office in New York have average partner and associate billing rates of \$882 and
20		\$520, respectively. Karen Sloan, \$1,000 Per Hour Isn't Rare Anymore; Nominal Billing Levels Rise, But Discounts Ease
21		Blow, National Law Journal, Jan. 13, 2014. The survey also shows that it is common for legal fees for partners in New
22		York firms to exceed \$1,000 an hour. <i>Id.</i> A true and correct
23	58. No co	copy of this survey is attached hereto as Exhibit K .
24		art has ever cut my firm's fee application by a single dollar on the ground that
25	•	not reasonable. In fact, the rates charged by my firm have been deemed tion with the approval of my firm's fee applications in at least seven recent
26	matters:	non with the approval of my firm's fee applications in at least seven feeelit
27		
28	i.	California Superior Court, Los Angeles County (Nov. 9, 2012)

- 1	I	
1 2		Judgment, Final Order, And Decree Granting Final Approval To Class Action Settlement);
3	ii.	Rossi v. The Procter & Gamble Co., Case No. 11-7238, D.N.J (Oct. 3, 2013 Final Approval Order And Judgment);
4		
5	iii.	Cox v. Clarus Marketing Group, LLC., 291 F.R.D. 473, 483 (S.D. Cal. 2013) (the Court approved the 2013 hourly rates of class counsel, including Bursor & Fisher's 2013 partner rates
6		of \$850-\$680, associate rates of \$400-\$375, and paralegal rate of \$180 (as set forth in Dkt. No. 30-4 in Case No. 3:11-cv-
7		02711-H-RBB), stating that "hourly rates charged by the attorneys appear reasonable in light of the experience of
8		counsel and complexities of this case.");
9	iv.	In re Pacific Bell Late Fee Litigation, Case No. MSC10-00840, California Superior Court, Los Angeles County (Oct.
11		22, 2013 Order Awarding Attorneys' Fees, Costs And Expenses And Authorizing Payment Of Incentive Award To
12		The Class Representative);
13	V.	In re Haier Freezer Consumer Litig., Case No. C11-02911 EJD, N.D. Cal. (Oct. 25, 2013 Final Judgment And Order
14		Granting Plaintiffs' Motion For Final Approval Of Class Action Settlement And For Award Of Attorneys' Fees, Costs
15		And Incentive Awards);
16	vi.	In Rodriguez v. CitiMortgage, Inc., Case No. 11-cv-4718,
17		S.D.N.Y. (Oct. 6, 2015), the court concluded during the fairness hearing that Bursor & Fisher's rates for two of its
18		partners, Joseph Marchese and Scott Bursor, were "reasonable":
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20		The hourly rates among plaintiffs' counsel and their staff range between \$950 per hour to \$165
21		per hour with the average partner billing rate at \$748. The hourly rates that the partners who
22		performed most of the partner-level work on the matter, those being <u>Joseph Marchese</u> , <u>Scott</u>
23		Bursor, Gary Lynch, and Antonio Vozzolo are
24		\$680, \$850, \$650, and \$775 an hour respectively. The total blended rate for all legal
25		work performed was \$609 per hour I conclude that the hourly rates are reasonable.
26		10/6/15 Tr. at 14:24-15:14 (emphasis added); and
27	J.::	
28	vii.	In <i>Hendricks v. StarKist Co.</i> , 2016 WL 5462423 (N.D. Cal. Sept. 29, 2016), the court concluded in its Order Granting

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Final Approval of Settlement that Bursor & Fisher's rates were "reasonable":

The Court has reviewed class counsel's time records and billing reports, and finds that the number of hours devoted to this case was reasonable. The Court further finds that the billing rates used by class counsel to calculate the lodestar are reasonable and in line with prevailing rates in this District for personnel of comparable experience, skill, and reputation.

(internal citations omitted; emphasis added).

- 59. My firm undertook this representation on a wholly contingent basis recognizing that the risk of non-payment has been high throughout this litigation. There were substantial uncertainties about the outcome of this case. Although we believe this case to be meritorious, a realistic assessment shows that the risks inherent in the resolution of the liability issues were great. First, to certify the class, Plaintiffs had to convince the Court that SolarCity failed to present sufficient evidence to demonstrate that individual issues of consent would create individual issues that would predominate over common ones. And even if successful in that endeavor, SolarCity could very well have presented evidence of consent thereafter and sought a decertification of the class. In addition, at trial, the parties would have had competing experts on whether SolarCity's dialing systems constitute automatic telephone dialing systems for purposes of the TCPA. In this "battle of experts," it is virtually impossible to predict with any certainty which testimony would be credited, and ultimately, which expert evaluation would be accepted by the jury. My experience has taught me that these factors can make the outcome of trial extremely uncertain. Based on my experience, I have concluded that the Settlement provides exceptional results for the Class while sparing the Class from the numerous uncertainties that would result from continued and protracted litigation.
- 60. Had we not resolved this matter through settlement, we would have vigorously prosecuted the case through class certification, summary judgment, trial, and appealed any determinations that may have been adverse to the Class's interests. We were therefore at great risk for non-payment. In addition, as described above, we have advanced significant expenses that

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would not have been reimbursed absent a successful result.

61. Due to the commitment of time and capital required to litigate this action, my firm had to forego significant other work, including work for paying clients billed by the hour on a noncontingent basis, as well as other class action cases.

IV. THE CLASS REPRESENTATIVES' ROLE IN THIS LITIGATION

- 62. Pursuant to the Settlement Agreement, Plaintiff Jose Albino Lucero Jr. and plaintiffs in the Gibbs case, Carole Gibbs and Arthur Colby, are permitted to request an incentive award up to \$5,000 each for their service.
- 63. Service awards for class representatives are common in class actions. See, e.g., In re Vitamin C Antitrust Litig., 2012 U.S. Dist. LEXIS 152275, at *35 (E.D.N.Y. Oct. 22, 2012) ("Courts often grant incentive awards to representative plaintiffs."); see also Dupler v. Costco Wholesale Corp., 705 F. Supp. 2d 231, 245 (E.D.N.Y. 2010) (approving \$25,000 and \$5,000 awards to two plaintiffs in a settlement involving allegations that the defendant's backdating of membership renewals was a deceptive practice under New York's consumer fraud statute); In re Domestic Air Transp. Antitrust Litig., 148 F.R.D. 297, 348 (N.D. Ga. 1993) (\$142,500 awarded from settlement fund of \$50 million); In re Dun & Bradstreet Credit Services Customer Litig., 130 F.R.D. 366, 373-74 (S.D. Ohio 1990) (\$215,000 awarded from settlement fund of \$18 million); Spicer v. Chicago Board Options Exchange, Inc., 844 F. Supp. 1226, 1267-68 (N.D. III. 1993) (\$30,000 awarded from settlement fund of \$10 million); Enterprise Energy Corp. v. Columbia Gas Transmission Corp., 137 F.R.D. 240, 250-51 (S.D. Ohio 1991) (approving \$50,000 incentive awards). Such awards compensate class representatives and others for actual costs in time, money, and the disruption of life incurred in the prosecution of the litigation. They also serve to encourage future plaintiffs to come forward and vindicate the rights of other injured parties.
- 64. Here, the involvement of Plaintiff Lucero, as well as Gibbs and Colby, were critical to the prosecution of this case. In particular, I was responsible for communicating with Mr. Lucero and can attest to his effort in this case on behalf of himself and the class.
- 65. Throughout the litigation, Lucero, Gibbs and Colby held regular meetings with Class Counsel and counsel in *Gibbs* to receive updates on the progress of the case and to discuss strategy.

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1	They assisted in Class Counsel's pre-suit investigation by discussing their experiences and providing
2	information on the calls that they received from SolarCity. They also assisted in drafting the original
3	complaint and the amended complaints. Lucero also coordinated with my firm to form responses to
4	discovery requests, including written interrogatories and documents requests, and gathered
5	documents for production. Lucero also sat for a deposition. Finally, all of the plaintiffs were
6	intimately involved in the settlement process, and have continued to keep abreast of settlement
7	progress to date.
8	66. Lucero, Gibbs and Colby all also took significant time away from work, family and
9	personal activities to initiate and litigate this action. They were prepared to litigate this case to a
10	verdict if necessary. Their dedication and efforts have conferred a significant benefit on the
11	members of the class. In light of their contributions and efforts, a service award of \$5,000 each to
12	Plaintiffs Lucero, Gibbs and Colby for acting as the Class Representatives is appropriate and should
13	be approved.
14	I declare under penalty of perjury under the laws of the United States that the foregoing is
15	true and correct to the best of my knowledge. Executed this 1st day of December 2017, at New
16	York, New York.
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18	/s/ Joshua D. Arisohn Joshua D. Arisohn
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BURSOR FISHER

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FIRM RESUME

With offices in New York and California, BURSOR & FISHER lawyers have represented both plaintiffs and defendants in state and federal courts throughout the country.

The lawyers at our firm have an active civil trial practice, having won multi-million dollar verdicts or recoveries in five of five civil jury trials since 2008. Our most recent trial victory came in August 2013 in *Ayyad v. Sprint Spectrum L.P.*, in which Mr. Bursor served as lead trial counsel and won a jury verdict defeating Sprint's \$1.06 billion counterclaim and securing the class's recovery of more than \$275 million in cash and debt relief.

In *Thomas v. Global Vision Products, Inc. (II)*, we obtained a \$50 million jury verdict in favor of a certified class of 150,000 purchasers of the Avacor Hair Regrowth System. The legal trade publication VerdictSearch reported that this was the second largest jury verdict in California in 2009, and the largest in any class action.

The lawyers at our firm have an active class action practice and have won numerous appointments as class counsel to represent millions of class members, including customers of Verizon Wireless, AT&T Wireless, Cingular Wireless, Sprint, T-Mobile, General Electric, Haier America, and Michaels Stores as well as purchasers of AvacorTM, XenadrineTM, and SensaTM products. Since 2014, our lawyers have certified five consumer classes pursuant to contested class certification motions (*see Ebin, Forcellati, In re EZ Seed Litig., Dei Rossi, Melgar infra*). Since December 2010, Bursor & Fisher lawyers have been court-appointed Class Counsel or Interim Class Counsel in:

- i. *O'Brien v. LG Electronics USA, Inc.* (D.N.J. Dec. 16, 2010) to represent a certified nationwide class of purchasers of LG French-door refrigerators,
- ii. *Ramundo v. Michaels Stores, Inc.* (N.D. Ill. June 8, 2011) to represent a certified nationwide class of consumers who made in-store purchases at Michaels Stores using a debit or credit card and had their private financial information stolen as a result,
- iii. *In re Haier Freezer Consumer Litig.* (N.D. Cal. Aug. 17, 2011) to represent a certified class of purchasers of mislabeled freezers from Haier America Trading, LLC,
- iv. *Loreto v. Coast Cutlery Co.* (D.N.J. Sep. 8, 2011) to represent a certified nationwide class of purchasers of knives or tools made by Coast Cutlery,
- v. *Rodriguez v. CitiMortgage, Inc.* (S.D.N.Y. Nov. 14, 2011) to represent a certified nationwide class of military personnel against CitiMortgage for illegal foreclosures,

- vi. Avram v. Samsung Electronics America, Inc., et al. (D.N.J. Jan. 3, 2012), to represent a proposed nationwide class of purchasers of mislabeled refrigerators from Samsung Electronics America, Inc. and Lowe's Companies, Inc.,
- vii. Rossi v. The Procter & Gamble Co. (D.N.J. Jan. 31, 2012), to represent a certified nationwide class of purchasers of Crest Sensitivity Treatment & Protection toothpaste,
- viii. *Dzielak v. Whirlpool Corp. et al.* (D.N.J. Feb. 21, 2012), to represent a proposed nationwide class of purchasers of mislabeled Maytag Centennial washing machines from Whirlpool Corp., Sears, and other retailers,
- ix. *In re Sensa Weight Loss Litig.* (N.D. Cal. Mar. 2, 2012), to represent a certified nationwide class of purchasers of Sensa weight loss products,
- x. *In re Sinus Buster Products Consumer Litig.* (E.D.N.Y. Dec. 17, 2012) to represent a certified nationwide class of purchasers of Sinus Buster products,
- xi. Scott v. JPMorgan Chase & Co., et al. (S.D.N.Y. May 30, 2013) to represent a proposed nationwide class of Chase customers who were allegedly unilaterally enrolled into Chase's Overdraft Protection service and charged unauthorized fees,
- xii. *Podobedov v. Living Essentials, LLC* (C.D. Cal. Nov. 8, 2013) to represent a proposed nationwide class of purchasers of 5-hour Energy products,
- xiii. *Ebin v. Kangadis Food Inc.* (S.D.N.Y. Feb. 25, 2014) to represent a certified nationwide class of purchasers of Capatriti 100% Pure Olive Oil,
- xiv. Forcellati v. Hyland's, Inc. (C.D. Cal. Apr. 9, 2014) to represent a certified nationwide class of purchasers of children's homeopathic cold and flu remedies,
- xv. Ebin v. Kangadis Family Management LLC, et al. (S.D.N.Y. Sept. 18, 2014) to represent a certified nationwide class of purchasers of Capatriti 100% Pure Olive Oil,
- xvi. *In re Scotts EZ Seed Litig.* (S.D.N.Y. Jan. 26, 2015), to represent a certified class of purchasers of Scotts Turf Builder EZ Seed,
- xvii. *Dei Rossi v. Whirlpool Corp.*, *et al.* (E.D. Cal. Apr. 28, 2015), to represent a certified class of purchasers of mislabeled KitchenAid refrigerators from Whirlpool Corp., Best Buy, and other retailers,
- xviii. *Hendricks v. StarKist Co.* (N.D. Cal. July 23, 2015) to represent a certified nationwide class of purchasers of StarKist tuna products,
- xix. *In re NVIDIA GTX 970 Graphics Card Litig.* (N.D. Cal. May 8, 2015), to represent a proposed nationwide class of purchasers of NVIDIA GTX 970 graphics cards, and
- xx. *Melgar v. Zicam LLC, et al.* (E.D. Cal. March 30, 2016) to represent a certified ten-jurisdiction class of purchasers of Zicam Pre-Cold products.
- xxi. *In re Trader Joe's Tuna Litigation* (C.D. Cal. December 21, 2016), to represent a nationwide class of purchasers of Trader Joe's tuna products.
- xxii. *In re Welspun Litigation* (S.D.N.Y. January 26, 2017), to represent a proposed nationwide class of purchasers of Welspun Egyptian cotton bedding products.

SCOTT A. BURSOR

Mr. Bursor has an active civil trial practice, having won multi-million verdicts or recoveries in five of five civil jury trials since 2008. Mr. Bursor's most recent victory came in August 2013 in *Ayyad v. Sprint Spectrum L.P.*, in which he served as lead trial counsel and won a jury verdict defeating Sprint's \$1.06 billion counterclaim and securing the class's recovery of more than \$275 million in cash and debt relief.

In *Thomas v. Global Vision Products, Inc.* (2009), the jury returned a \$50 million verdict in favor of the plaintiff and class represented by Mr. Bursor. The legal trade publication VerdictSearch reported that this was the second largest jury verdict in California in 2009.

Class actions are rarely tried to verdict. Other than Mr. Bursor and his partner Mr. Fisher, we know of no lawyer that has tried more than one class action to a jury. Mr. Bursor's perfect record of five wins in five class action jury trials, with recoveries ranging from \$21 million to \$299 million, is unmatched by any other lawyer. Each of these victories was hard-fought against top trial lawyers from the biggest law firms in the United States.

Mr. Bursor graduated from the University of Texas Law School in 1996. He served as Articles Editor of the Texas Law Review, and was a member of the Board of Advocates and Order of the Coif. Prior to starting his own practice, Mr. Bursor was a litigation associate with Cravath, Swaine & Moore (1996-2000) and Chadbourne & Parke LLP (2001), where he represented large telecommunications, pharmaceutical, and technology companies in commercial litigation.

Mr. Bursor is a member of the state bars of New York, Florida, and California, as well as the bars of the United States Court of Appeals for the Second Circuit, United States Court of Appeals for the Third Circuit, United States Court of Appeals for the Fourth Circuit, United States Court of Appeals for the Ninth Circuit, United States Court of Appeals for the Ninth Circuit, United States Court of Appeals for the Eleventh Circuit, United States District Courts for the Southern and Eastern Districts of New York, United States District Courts for the Northern, Central, Southern and Eastern Districts of California, the United States District Courts for the Southern and Middle Districts of Florida, and the United States District Court for the Eastern District of Michigan.

Representative Cases

Mr. Bursor was appointed lead or co-lead class counsel to the largest, 2nd largest, and 3rd largest classes ever certified. Mr. Bursor has represented classes including more than 160 million class members, roughly 1 of every 2 Americans. Listed below are recent cases that are representative of Mr. Bursor's practice:

Mr. Bursor negotiated and obtained court-approval for two landmark settlements in *Nguyen v. Verizon Wireless* and *Zill v. Sprint Spectrum* (the largest and 2nd largest classes ever certified). These settlements required Verizon and Sprint to open their wireless networks to third-party devices and applications. These settlements are believed to be the most significant

PAGE 4

legal development affecting the telecommunications industry since 1968, when the FCC's Carterfone decision similarly opened up AT&T's wireline telephone network.

Mr. Bursor was the lead trial lawyer in *Ayyad v. Sprint Spectrum, L.P.* representing a class of approximately 2 million California consumers who were charged an early termination fee under a Sprint cellphone contract, asserting claims that such fees were unlawful liquidated damages under the California Civil Code, as well as other statutory and common law claims. After a five-week combined bench-and-jury trial, the jury returned a verdict in June 2008 and the Court issued a Statement of Decision in December 2008 awarding the plaintiffs \$299 million in cash and debt cancellation. Mr. Bursor served as lead trial counsel for this class again in 2013 during a month-long jury trial in which Sprint asserted a \$1.06 billion counterclaim against the class. Mr. Bursor secured a verdict awarding Sprint only \$18.4 million, the exact amount calculated by the class's damages expert. This award was less than 2% of the damages Sprint sought, less than 6% of the amount of the illegal termination fees Sprint charged to class members, and ensured that the class would recover in excess of \$275 million.

Mr. Bursor was the lead trial lawyer in *White v. Cellco Partnership d/b/a Verizon Wireless* representing a class of approximately 1.4 million California consumers who were charged an early termination fee under a Verizon cellphone contract, asserting claims that such fees were unlawful liquidated damages under the California Civil Code, as well as other statutory and common law claims. In July 2008, after Mr. Bursor presented plaintiffs' case-in-chief, rested, then cross-examined Verizon's principal trial witness, Verizon agreed to settle the case for a \$21 million cash payment and an injunction restricting Verizon's ability to impose early termination fees in future subscriber agreements.

Mr. Bursor was the lead trial lawyer in *Thomas v. Global Visions Products Inc.* Mr. Bursor represented a class of approximately 150,000 California consumers who had purchased the Avacor® hair regrowth system. In January 2008, after a four-week combined bench-and-jury trial. Mr. Bursor obtained a \$37 million verdict for the class, which the Court later increased to \$40 million.

Mr. Bursor was appointed class counsel and was elected chair of the Official Creditors' Committee in *In re Nutraquest Inc.*, a Chapter 11 bankruptcy case before Chief Judge Garrett E. Brown, Jr. (D.N.J.) involving 390 ephedra-related personal injury and/or wrongful death claims, two consumer class actions, four enforcement actions by governmental agencies, and multiple adversary proceedings related to the Chapter 11 case. Working closely with counsel for all parties and with two mediators, Judge Nicholas Politan (Ret.) and Judge Marina Corodemus (Ret.), the committee chaired by Mr. Bursor was able to settle or otherwise resolve every claim and reach a fully consensual Chapter 11 plan of reorganization, which Chief Judge Brown approved in late 2006. This settlement included a \$12.8 million recovery to a nationwide class of consumers who alleged they were defrauded in connection with the purchase of Xenadrine® dietary supplement products.

Mr. Bursor was the lead trial lawyer in *In re: Pacific Bell Late Fee Litigation*. After filing the first class action challenging Pac Bell's late fees in April 2010, winning a contested motion to certify a statewide California class in January 2012, and defeating Pac Bell's motion for summary judgment in February 2013, Mr. Bursor obtained final approval of the \$38 million

Page 5

class settlement. The settlement, which Mr. Bursor negotiated the night before opening statements were scheduled to commence, provides for a \$20 million cash payment to provide refunds to California customers who paid late fees on their Pac Bell wireline telephone accounts, and includes an injunction that will reduce late fee charges by \$18.6 million over 28 months.

L. TIMOTHY FISHER

L. Timothy Fisher has an active practice in consumer class actions and complex business litigation and has also successfully handled a large number of civil appeals.

Mr. Fisher has been actively involved in numerous cases that resulted in multi-million dollar recoveries for consumers and investors. Mr. Fisher has handled cases involving a wide range of issues including nutritional labeling, health care, telecommunications, corporate governance, unfair business practices and consumer fraud. With his partner Scott A. Bursor, Mr. Fisher has tried four class action jury trials, all of which produced successful results. In *Thomas v. Global Vision Products*, Mr. Fisher obtained a jury award of \$50,024,611 — the largest class action award in California in 2009 and the second-largest jury award of any kind.

Mr. Fisher also has significant experience in multidistrict litigation proceedings. Currently, he serves as co-lead counsel in *In re 5-Hour Energy Marketing and Sales Practices Litigation*, MDL No. 2438 and is a member of the executive committee in *In re 100% Grated Parmesan Cheese Marketing and Sales Practices Litigation*, MDL No. 2705.

Mr. Fisher was admitted to the State Bar of California in 1997. He is also a member of the bars of the United States Court of Appeals for the Ninth Circuit and the United States District Courts for the Northern, Central, Southern and Eastern Districts of California. Mr. Fisher taught appellate advocacy at John F. Kennedy University School of Law in 2003 and 2004. In 2010, he contributed jury instructions, a verdict form and comments to the consumer protection chapter of Justice Elizabeth A. Baron's California Civil Jury Instruction Companion Handbook (West 2010). In January 2014, Chief Judge Claudia Wilken of the United States District Court for the Northern District of California appointed Mr. Fisher to a four-year term as a member of the Court's Standing Committee on Professional Conduct.

Mr. Fisher received his Juris Doctorate from Boalt Hall at the University of California at Berkeley in 1997. While in law school, he was an active member of the Moot Court Board and participated in moot court competitions throughout the United States. In 1994, Mr. Fisher received an award for Best Oral Argument in the first year moot court competition.

In 1992, Mr. Fisher graduated with highest honors from the University of California at Berkeley and received a degree in political science. Prior to graduation, he authored an honors thesis for Professor Bruce Cain entitled "The Role of Minorities on the Los Angeles City Council." He is also a member of Phi Beta Kappa.

Representative Cases

Thomas v. Global Vision Products, Inc. (Alameda County Superior Court). Mr. Fisher litigated claims against Global Vision Products, Inc. and other individuals in connection with the sale and

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marketing of a purported hair loss remedy known as Avacor. The case lasted more than seven years and involved two trials. The first trial resulted in a verdict for plaintiff and the class in the amount of \$40,000,000. The second trial resulted in a jury verdict of \$50,024,611, which led to a \$30 million settlement for the class.

In re Cellphone Termination Fee Cases - Handset Locking Actions (Alameda County Superior Court). Mr. Fisher actively worked on five coordinated cases challenging the secret locking of cell phone handsets by major wireless carriers to prevent consumers from activating them on competitive carriers' systems. Settlements have been approved in all five cases on terms that require the cell phone carriers to disclose their handset locks to consumers and to provide unlocking codes nationwide on reasonable terms and conditions. The settlements fundamentally changed the landscape for cell phone consumers regarding the locking and unlocking of cell phone handsets.

In re Cellphone Termination Fee Cases - Early Termination Fee Cases (Alameda County Superior Court and Federal Communications Commission). In separate cases that are a part of the same coordinated litigation as the Handset Locking Actions, Mr. Fisher actively worked on claims challenging the validity under California law of early termination fees imposed by national cell phone carriers. In one of those cases, against Verizon Wireless, a nationwide settlement was reached after three weeks of trial in the amount of \$21 million. In a second case, which was tried to verdict, the Court held after trial that the \$73 million of flat early termination fees that Sprint had collected from California consumers over an eight-year period were void and unenforceable.

Selected Published Decisions

In re 5-hour Energy Marketing and Sales Practices Litigation, 2017 WL 385042 (C.D. Cal. January 24, 2017) (denying motion for summary judgment in case alleging that 5-hour Energy made false and misleading statements regarding its energy drinks).

Strumlauf v. Starbucks Corp., 2016 WL 3361842 (N.D. Cal. June 17, 2016) (denying motion to dismiss case alleging underfilling of Starbucks lattes).

Melgar v. Zicam LLC, 2016 WL 1267870 (E.D. Cal. Mar. 30, 2016) (certifying 10-jurisdiction class of purchasers of cold remedies, denying motion for summary judgment, and denying motions to exclude plaintiff's expert witnesses).

Salazar v. Honest Tea, Inc., 2015 WL 7017050 (E.D. Cal. Nov. 12. 2015) (denying motion for summary judgment).

Dei Rossi v. Whirlpool Corp., 2015 WL 1932484 (E.D. Cal. Apr. 27, 2015) (certifying California class of purchasers of refrigerators that were mislabeled as Energy Star qualified).

Bayol v. Zipcar, Inc., 78 F.Supp.3d 1252 (N.D. Cal. 2015) (denying motion to dismiss claims alleging unlawful late fees under California Civil Code § 1671).

Forcellati v. Hyland's, Inc., 2015 WL 9685557 (C.D. Cal. Jan. 12, 2015) (denying motion for summary judgment in case alleging false advertising of homeopathic cold and flu remedies for children).

Bayol v. Zipcar, Inc., 2014 WL 4793935 (N.D. Cal. Sept. 25, 2014) (denying motion to transfer venue pursuant to a forum selection clause).

Forcellati v. Hyland's Inc., 2014 WL 1410264 (C.D. Cal. Apr. 9, 2014) (certifying nationwide class of purchasers of homeopathic cold and flu remedies for children).

Hendricks v. StarKist Co., 30 F.Supp.3d 917 (N.D. Cal. 2014) (denying motion to dismiss in case alleging underfilling of 5-ounce cans of tuna).

Dei Rossi v. Whirlpool Corp., 2013 WL 5781673 (E.D. Cal. October 25, 2013) (denying motion to dismiss in case alleging that certain KitchenAid refrigerators were misrepresented as Energy Star qualified).

Forcellati v. Hyland's Inc., 876 F.Supp.2d 1155 (C.D. Cal. 2012) (denying motion to dismiss complaint alleging false advertising regarding homeopathic cold and flu remedies for children).

Podobedov v. Living Essentials, LLC, 2012 WL 2513458 (C.D. Cal. March 22, 2012) (denying motion to dismiss in case alleging false and misleading advertising by 5-hour Energy).

Clerkin v. MyLife.com, 2011 WL 3809912 (N.D. Cal. August 29, 2011) (denying defendants' motion to dismiss in case alleging false and misleading advertising by a social networking company).

In re Cellphone Termination Fee Cases, 186 Cal.App.4th 1380 (2010) (affirming order approving \$21 million class action settlement).

Gatton v. T-Mobile USA, Inc., 152 Cal.App.4th 571 (2007) (affirming order denying motion to compel arbitration).

Selected Class Settlements

In Re NVIDIA GTX 970 Graphics Chip Litigation (Northern District of California) - \$4.5 million class action settlement of claims alleging that a computer graphics card was sold with false and misleading representations concerning its specifications and performance.

Hendricks v. StarKist Co. (Northern District of California) – \$12 million class action settlement of claims alleging that 5-ounce cans of tuna were underfilled.

In re Zakskorn v. American Honda Motor Co. Honda (Eastern District of California) – nationwide settlement providing for brake pad replacement and reimbursement of out-of-pocket expenses in case alleging defective brake pads on Honda Civic vehicles manufactured between 2006 and 2011.

Correa v. Sensa Products, LLC (Los Angeles Superior Court) - \$9 million settlement on behalf of purchasers of the Sensa weight loss product.

In re Pacific Bell Late Fee Litigation (Contra Costa County Superior Court) - \$38.6 million settlement on behalf of Pac Bell customers who paid an allegedly unlawful late payment charge.

In re Haier Freezer Consumer Litigation (Northern District of California) - \$4 million settlement, which provided for cash payments of between \$50 and \$325.80 to class members who purchased the Haier HNCM070E chest freezer.

Thomas v. Global Vision Products, Inc. (Alameda County Superior Court) - \$30 million settlement on behalf of a class of purchasers of a hair loss remedy.

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Guyette v. Viacom, Inc. (Alameda County Superior Court) - \$13 million settlement for a class of cable television subscribers who alleged that the defendant had improperly failed to share certain tax refunds with its subscribers.

JOSEPH I. MARCHESE

Joseph I. Marchese is a Partner with Bursor & Fisher, P.A. Joe focuses his practice on consumer class actions, employment law disputes, and commercial litigation. He has represented corporate and individual clients in a wide array of civil litigation, and has substantial trial and appellate experience.

In 2015, Joe was defense trial counsel for a law firm and several of its partners in a sexual harassment case brought by a former associate of that firm. The plaintiff's complaint sought \$22 million in compensatory and punitive damages. After a 3-week trial in federal court in New York, the jury returned a verdict of not liable for the federal and state law claims. During the trial, the judge also granted defendants' motion for judgment as a matter of law on the plaintiff's claims for retaliation and defamation. The jury found liability solely under New York City's human rights law, awarding only \$140,000 in damages.

Joe also has significant experience in multidistrict litigation proceedings. Currently he serves on the Plaintiffs' Executive Committee in In Re: Blue Buffalo Company, Ltd. Marketing And Sales Practices Litigation, MDL No. 2562.

Joe is admitted to the State Bar of New York and is a member of the bars of the United States District Courts for the Southern District of New York, the Eastern District of New York, and the Eastern District of Michigan, as well as the United States Court of Appeals for the Second Circuit.

Joe graduated from Boston University School of Law in 2002 where he was a member of The Public Interest Law Journal. In 1998, Joe graduated with honors from Bucknell University.

Selected Published Decisions:

Boelter v. Hearst Communications, Inc., --- F. Supp. 3d ---, 2016 WL 3369541 (S.D.N.Y. June 17, 2016), denying publisher's motion to dismiss its subscriber's allegations of state privacy law violations in putative class action.

In re Scotts EZ Seed Litigation, 304 F.R.D. 397 (S.D.N.Y. 2015), granting class certification of false advertising and other claims brought by New York and California purchasers of grass seed product.

Marchuk v. Faruqi & Faruqi, LLP, et al., 100 F. Supp. 3d 302 (S.D.N.Y. 2015), granting individual and law firm defendants' motion for judgment as a matter of law on plaintiff's claims for retaliation and defamation, as well as for all claims against law firm partners, Nadeem and Lubna Faruqi.

Ebin v. Kangadis Food Inc., 297 F.R.D. 561 (S.D.N.Y. 2014), granting nationwide class certification of false advertising and other claims brought by purchasers of purported "100% Pure Olive Oil" product.

Ebin v. Kangadis Food Inc., 2014 WL 737878 (S.D.N.Y. Feb. 25, 2014), denying distributor's motion for summary judgment against nationwide class of purchasers of purported "100% Pure Olive Oil" product.

In re Michaels Stores Pin Pad Litigation, 830 F. Supp. 2d 518 (N.D. Ill. 2011), denying retailer's motion to dismiss its customers' state law consumer protection and privacy claims in data breach putative class action.

Selected Class Settlements:

In Re: Blue Buffalo Marketing And Sales Practices Litigation, Case No. 14-MD-2562-RWS (E.D. Mo. 2016) – final approval granted for \$32 million class settlement to resolve claims of pet owners for alleged false advertising of pet foods.

Rodriguez v. Citimortgage, Inc., Case No. 11-cv-4718-PGG (S.D.N.Y. 2015) – final approval granted for \$38 million class settlement to resolve claims of military servicemembers for alleged foreclosure violations of the Servicemembers Civil Relief Act, where each class member was entitled to \$116,785 plus lost equity in the foreclosed property and interest thereon.

O'Brien v. LG Electronics USA, Inc., et al., Case No. 10-cv-3733-DMC (D.N.J. 2011) – final approval granted for \$23 million class settlement to resolve claims of Energy Star refrigerator purchasers for alleged false advertising of the appliances' Energy Star qualification.

JOSHUA D. ARISOHN

Joshua D. Arisohn is a Partner with Bursor & Fisher, P.A. Josh has litigated precedent-setting cases in the areas of consumer class actions and terrorism. He participated in the first ever trial to take place under the Anti-Terrorism Act, a statute that affords U.S. citizens the right to assert federal claims for injuries arising out of acts of international terrorism. Josh's practice continues to focus on terrorism-related matters as well as class actions.

Josh is admitted to the State Bar of New York and is a member of the bars of the United States District Courts for the Southern District of New York and the Eastern District of New York.

Josh previously practiced at Dewey & LeBoeuf LLP and DLA Piper LLP. He graduated from Columbia University School of Law in 2006, where he was a Harlan Fiske Stone Scholar, and received his B.A. from Cornell University in 2002. Josh has been honored as a 2015 and 2016 Super Lawyer Rising Star.

Selected Published Decisions:

Perez v. Monster Inc., 149 F. Supp. 3d 1176 (N.D. Cal. 2016), denying defendants' motion to dismiss claims that manufacturer and retailer of HDMI cables fraudulently represented the need for high bandwidths.

Morris v. SolarCity Corp., 2016 WL 1359378 (N.D. Cal. Apr. 4, 2016), denying defendant's motion to dismiss claims that solar company illegally called consumers using an artificial or prerecorded voice and an automatic telephone dialing system.

Boelter v. Hearst Commc'ns, Inc., 192 F. Supp. 3d 427 (S.D.N.Y. 2016), denying defendant's motion to dismiss and finding that the Michigan Video Rental Privacy Act does not violate the First Amendment.

Edwards v. Oportun, Inc., 193 F. Supp. 3d 1096 (N.D. Cal. 2016), denying defendant's motion dismiss and rejecting its argument that providing a class representative with a cashier's check for his individual damages mooted his individual and class claims.

JOEL D. SMITH

Joel D. Smith is a partner with Bursor & Fisher, P.A. Joel's practice focuses on consumer class actions and complex litigation. He has substantial experience in trial and appellate courts across the nation.

Prior to joining Bursor & Fisher, Joel was a litigator at Crowell & Moring, where he represented Fortune 500 companies, privately-held businesses, and public entities in commercial litigation and nationwide class actions. While at Crowell & Moring, Joel litigated some of the firm's most high-profile matters, including several class actions alleging deceptive sales practices with respect to Apple iPhones and iPads, and a class action seeking to hold U.S. energy companies accountable for global warming.

Joel received both his undergraduate and law degrees from the University of California at Berkeley. While at Berkeley School of Law, he was a member of the California Law Review, received several academic honors, externed for the California Attorney General's office and published an article on climate change policy and litigation.

Joel is admitted to the State Bar of California, as well as the United States Courts of Appeals for the Second, Third and Ninth Circuits, and the Northern, Central, Southern and Eastern Districts of California.

Selected Published Decisions:

In re 5-Hour ENERGY Marketing & Sales Practices Litig., 2017 WL 385042 (C.D. Cal. Jan. 24, 2017), denying motion for partial summary judgment in putative class action against the makers of 5-Hour ENERGY® products.

Mbazomo v. Etourandtravel, Inc., 2016 WL 7165693 (E.D. Cal. Dec. 8, 2016), denying motion to dismiss in putative class action alleging unlawful calls under the Telephone Consumer Protection Act.

Brenner v. Procter & Gamble, Co., 2016 WL 8192946 (C.D. Cal. Oct. 20, 2016), denying motion to dismiss in putative class action alleging false and misleading labeling on Pampers baby wipes.

SARAH N. WESTCOT

Sarah N. Westcot is an Associate with Bursor & Fisher, P.A. Ms. Westcot focuses her practice on complex business litigation and consumer class actions. Prior to joining Bursor & Fisher, Ms. Westcot litigated civil actions as an attorney with Bay Area Legal Aid in San Jose, CA.

Ms. Westcot served as trial counsel with Mr. Bursor in *Ayyad v. Sprint Spectrum L.P.*, and helped to win a jury verdict defeating Sprint's \$1.06 billion counterclaim and securing the class's recovery of more than \$275 million in cash and debt relief.

Ms. Westcot is admitted to the State Bar of California and is a member of the bars of the United States District Courts for the Northern, Central, Southern, and Eastern Districts of California.

Ms. Westcot received her Juris Doctor from the University of Notre Dame Law School in 2009. During her third year of law school, Ms. Westcot worked as a law clerk with the local public defender's office representing juvenile clients in criminal hearings. She graduated with honors from the University of Florida in 2005.

NEAL J. DECKANT

Neal J. Deckant is an Associate with Bursor & Fisher, P.A. Neal focuses his practice on complex business litigation, consumer class actions, and employment law disputes. Prior to joining Bursor & Fisher, Neal counseled low-income homeowners facing foreclosure in East Boston.

In 2015, Neal was defense trial counsel for a law firm and several of its partners in a sexual harassment case brought by a former associate of that firm. The plaintiff's complaint sought \$22 million in compensatory and punitive damages. After a 3-week trial in federal court in New York, the jury returned a verdict of not liable for the federal and state law claims. During the trial, the judge also granted defendants' motion for judgment as a matter of law on the plaintiff's claims for retaliation and defamation. The jury found liability solely under New York City's human rights law, awarding only \$140,000 in damages.

Neal is admitted to the State Bar of New York and is a member of the bars of the United States District Court for the Southern District of New York, the United States District Court for the Eastern District of New York, and the bars of the United States Courts of Appeals for the Second and Ninth Circuits.

Neal received his Juris Doctor from Boston University School of Law in 2011, graduating cum laude with two Dean's Awards. During law school, Neal served as a Senior Articles Editor for the Review of Banking and Financial Law, where he authored two published articles about securitization reforms, both of which were cited by the New York Court of Appeals, the highest court in the state. Neal was also awarded Best Oral Argument in his moot court section, and he served as a Research Assistant for his Securities Regulation professor. Neal has also been honored as a 2014 and 2015 Super Lawyers Rising Star. In 2007, Neal graduated with Honors from Brown University with a dual major in East Asian Studies and Philosophy.

Selected Published Decisions:

Duran v. Obesity Research Institute, LLC, 204 Cal. Rptr. 3d 896 (Cal. Ct. App. 2016), reversing and remanding final approval of a class action settlement on appeal, regarding allegedly mislabeled dietary supplements, in connection with a meritorious objection.

Marchuk v. Faruqi & Faruqi, LLP, et al., 100 F. Supp. 3d 302 (S.D.N.Y. 2015), granting individual and law firm defendants' motion for judgment as a matter of law on plaintiff's claims for retaliation and defamation, as well as for all claims against law firm partners, Nadeem and Lubna Faruqi.

Ebin v. Kangadis Food Inc., 297 F.R.D. 561 (S.D.N.Y. 2014), granting nationwide class certification of false advertising and other claims brought by purchasers of purported "100% Pure Olive Oil" product.

Ebin v. Kangadis Food Inc., 2014 WL 737878 (S.D.N.Y. Feb. 25, 2014), denying distributor's motion for summary judgment against nationwide class of purchasers of purported "100% Pure Olive Oil" product.

Selected Class Settlements:

In Re NVIDIA GTX 970 Graphics Chip Litigation, Case No. 15-cv-00760-PJH (N.D. Cal. Dec. 7, 2016) – final approval granted for \$4.5 million class action settlement to resolve claims that a computer graphics card was allegedly sold with false and misleading representations concerning its specifications and performance.

Hendricks v. StarKist Co., 2016 WL 5462423 (N.D. Cal. Sept. 29, 2016) – final approval granted for \$12 million class action settlement to resolve claims that 5-ounce cans of tuna were allegedly underfilled.

In re: Kangadis Food Inc., Case No. 8-14-72649 (Bankr. E.D.N.Y. Dec. 17, 2014) – class action claims resolved for \$2 million as part of a Chapter 11 plan of reorganization, after a corporate defendant filed for bankruptcy, following claims that its olive oil was allegedly sold with false and misleading representations.

Selected Publications:

Neal Deckant, X. Reforms of Collateralized Debt Obligations: Enforcement, Accounting and Regulatory Proposals, 29 Rev. Banking & Fin. L. 79 (2009) (cited in Quadrant Structured Products Co., Ltd. v. Vertin, 16 N.E.3d 1165, 1169 n.8 (N.Y. 2014)).

Neal Deckant, Criticisms of Collateralized Debt Obligations in the Wake of the Goldman Sachs Scandal, 30 Rev. Banking & Fin. L. 407 (2010) (cited in *Quadrant Structured Products Co., Ltd. v. Vertin*, 16 N.E.3d 1165, 1169 n.8 (N.Y. 2014); *Lyon Village Venetia, LLC v. CSE Mortgage LLC*, 2016 WL 476694, at *1 n.1 (Md. Ct. Spec. App. Feb. 4, 2016); Ivan Ascher, Portfolio Society: On the Capitalist Mode of Prediction, at 141, 153, 175 (Zone Books / The MIT Press 2016)).

YITZCHAK KOPEL

Yitzchak Kopel is an Associate with Bursor & Fisher, P.A. Yitz focuses his practice on consumer class actions, employment law disputes, and complex business litigation. He has represented corporate and individual clients before federal and state courts, as well as in arbitration proceedings.

In 2015, Yitz was plaintiffs' counsel in a certified class action in the United States District Court for the Southern District of New York in a false advertising action against an olive oil manufacturer. After the Defendant's motion for summary judgment was denied, the parties entered into a multi-million dollar class settlement.

Yitz also provides pro bono representation for refugees in deportation proceedings.

Yitz is admitted to the State Bars of New York and New Jersey, the bar of the United States Court of Appeals for the Eleventh Circuit, and the bars of the United States District Courts for the Southern District of New York, Eastern District of New York, Eastern District of Missouri, and District of New Jersey.

Yitz received his Juris Doctorate from Brooklyn Law School in 2012, graduating cum laude with two Dean's Awards. During law school, Yitz served as an Articles Editor for the Brooklyn Law Review and worked as a Law Clerk at Shearman & Sterling. In 2009, Yitz graduated cum laude from Queens College with a B.A. in Accounting.

Selected Published Decisions:

Ward v. TheLadders.com, Inc., 3 F. Supp. 3d 151 (S.D.N.Y. 2014), denying online job board's motion to dismiss its subscribers' allegations of consumer protection law violations in putative class action.

Brady v. Basic Research, L.L.C., 101 F. Supp. 3d 217 (E.D.N.Y. 2015), denying diet pill manufacturers' motion to dismiss its purchasers' allegations for breach of express warranty in putative class action.

In re Scotts EZ Seed Litigation, 304 F.R.D. 397 (S.D.N.Y. 2015), granting class certification of false advertising and other claims brought by New York and California purchasers of grass seed product.

Marchuk v. Faruqi & Faruqi, LLP, et al., 100 F. Supp. 3d 302 (S.D.N.Y. 2015), granting individual and law firm defendants' motion for judgment as a matter of law on plaintiff's claims for retaliation and defamation, as well as for all claims against law firm partners, Nadeem and Lubna Faruqi.

Ebin v. Kangadis Food Inc., 297 F.R.D. 561 (S.D.N.Y. 2014), granting nationwide class certification of false advertising and other claims brought by purchasers of purported "100% Pure Olive Oil" product.

Ebin v. Kangadis Food Inc., 2014 WL 737878 (S.D.N.Y. Feb. 25, 2014), denying distributor's motion for summary judgment against nationwide class of purchasers of purported "100% Pure Olive Oil" product.

FREDERICK J. KLORCZYK III

Frederick J. Klorczyk III is an Associate with Bursor & Fisher, P.A. Fred focuses his practice on complex business litigation, consumer class actions, and employment law disputes.

In 2014, Fred served on the litigation team in Ebin v. Kangadis Food Inc. At class certification, Judge Rakoff adopted Fred's choice of law fraud analysis and research directly into his published decision certifying a nationwide fraud class. Fred was also an instrumental member of the litigation team led that challenged this defendant's Chapter 11 filing as a sham. After contesting plan confirmation in the bankruptcy court, the class action claims were resolved for \$2 million as part of a Chapter 11 plan of reorganization.

Fred is admitted to the State Bars of New York and New Jersey, the bars of the United States District Courts for the Southern District of New York, Eastern District of New York, and District of New Jersey, and the bar of the United States Court of Appeals for the Second Circuit.

Fred received his Juris Doctor from Brooklyn Law School in 2013, graduating magna cum laude with two CALI Awards for the highest grade in his classes on criminal law and conflict of laws. During law school, Fred served as an Associate Managing Editor for the Brooklyn Journal of Corporate, Financial and Commercial Law and as an intern to the Honorable Alison J. Nathan of the United States District Court for the Southern District of New York and the Honorable Janet Bond Arterton of the United States District Court for the District of Connecticut. In 2010, Fred graduated from the University of Connecticut with a B.S. in Finance.

Selected Published Decisions:

Porter v. NBTY, Inc., 2016 WL 6948379 (N.D. Ill. Nov. 28, 2016), denying supplement manufacturer's motion to dismiss consumers' allegations of false advertising relating to whey protein content.

Weisblum v. Prophase Labs, Inc., 88 F. Supp. 3d. 282 (S.D.N.Y. 2015), denying supplement manufacturer's motion to dismiss consumers' allegations of false advertising relating to a homeopathic cold product.

In re Scotts EZ Seed Litigation, 304 F.R.D. 397 (S.D.N.Y. 2015), granting class certification of false advertising and other claims brought by New York and California purchasers of grass seed product.

Marchuk v. Faruqi & Faruqi, LLP, et al., 100 F. Supp. 3d 302 (S.D.N.Y. 2015), granting individual and law firm defendants' motion for judgment as a matter of law on plaintiff's claims for retaliation and defamation, as well as for all claims against law firm partners, Nadeem and Lubna Faruqi.

Ebin v. Kangadis Food Inc., Case No. 13-4775 (2d Cir. Apr. 15, 2015), denying olive oil manufacturer's Rule 23(f) appeal following grant of nationwide class certification.

Ebin v. Kangadis Food Inc., 297 F.R.D. 561 (S.D.N.Y. 2014), granting nationwide class certification of false advertising and other claims brought by purchasers of purported "100% Pure Olive Oil" product.

Ebin v. Kangadis Food Inc., 2014 WL 737878 (S.D.N.Y. Feb. 25, 2014), denying distributor's motion for summary judgment against nationwide class of purchasers of purported "100% Pure Olive Oil" product.

Selected Class Settlements:

In Re: Blue Buffalo Marketing And Sales Practices Litigation, Case No. 14-MD-2562-RWS (E.D. Mo. 2016), granting final approval of \$32 million class settlement to resolve claims of pet owners for alleged false advertising of pet foods.

In re: Kangadis Food Inc., Case No. 8-14-72649 (Bankr. E.D.N.Y. Dec. 17, 2014), resolving class action claims for \$2 million as part of a Chapter 11 plan of reorganization, after a corporate defendant filed for bankruptcy following the certification of nationwide claims alleging that its olive oil was sold with false and misleading representations.

YEREMEY O. KRIVOSHEY

Yeremey O. Krivoshey is an Associate with Bursor & Fisher, P.A. Yeremey focuses his practice on class actions involving false advertising, fraud, illegal fees in consumer contracts, invasion of privacy, and unlawful debt collection practices. He has represented clients in a wide array of civil litigation, including appeals before the Ninth Circuit.

Yeremey is admitted to the State Bar of California. He is also a member of the bars of the United States Court of Appeals for the Ninth Circuit and the United States District Courts for the Northern, Central, Southern, and Eastern Districts of California.

Yeremey graduated from New York University School of Law in 2013, where he was a Samuel A. Herzog Scholar. Prior to Bursor & Fisher, P.A., Yeremey worked as a Law Clerk at Vladeck, Waldman, Elias & Engelhard, P.C, focusing on employment discrimination and wage and hour disputes. In law school, he has also interned at the American Civil Liberties Union and the United States Department of Justice. In 2010, Yeremey graduated *cum laude* from Vanderbilt University.

Selected Published Decisions:

Bayol v. Zipcar, Inc., 2014 WL 4793935 (N.D. Cal. Sept. 25, 2014), denying enforcement of forum selection clause based on public policy grounds.

Bayol v. Zipcar, Inc., 78 F. Supp. 3d 1252 (N.D. Cal. Jan. 29, 2015), denying car-rental company's motion to dismiss its subscriber's allegations of unlawful late fees.

Brown v. Comcast Corp., Case No. 5:16-cv-264-AB-SP (C.D. Cal. Aug. 12, 2016), denying internet service provider's motion to compel arbitration of claims alleged under the Telephone Consumer Protection Act.

Brown v. Comcast Corp., Case No. 5:16-cv-264-AB-SP (C.D. Cal. Oct. 20, 2016), denying internet service provider's motion to stay litigation pending appeal of denial of motion to compel arbitration.

Horanzy v. Vemma Nutrition Co., Case No. 15-cv-298-PHX-JJT (D. Ariz. Apr. 16, 2016), denying multi-level marketer's and its chief scientific officer's motion to dismiss their customer's fraud claims.

Salazar v. Honest Tea, Inc., 2015 WL 7017050 (E.D. Cal. Nov. 12. 2015), denying manufacturer's motion for summary judgment as to customer's false advertising claims.

Selected Class Settlements:

Retta v. Millennium Prods., Inc., Case No. 15-cv-1801-PSG-AJW (C.D. Cal. Jan. 31, 2017) granting preliminary approval for \$8.25 million settlement to resolve claims of bottled tea purchasers for alleged false advertising.

PHILIP L. FRAIETTA

Philip L. Fraietta is an Associate with Bursor & Fisher, P.A. Phil focuses his practice on complex business litigation, consumer class actions, and employment law disputes.

In 2015, Phil was a member of a defense trial team for a law firm and several of its partners in a sexual harassment case brought by a former associate of that firm. The plaintiff's complaint sought \$22 million in compensatory and punitive damages. After a 3-week trial in federal court in New York, the jury returned a verdict of not liable for the federal and state law claims. During the trial, the judge also granted defendants' motion for judgment as a matter of

law on the plaintiff's claims for retaliation and defamation. The jury found liability solely under New York City's human rights law, awarding only \$140,000 in damages.

Phil is admitted to the State Bars of New York and New Jersey, the bars of the United States District Courts for the Southern District of New York, Eastern District of New York, the District of New Jersey, the Eastern District of Michigan and the United States Court of Appeals for the Second Circuit. Phil was a Summer Associate with Bursor & Fisher prior to joining the firm.

Phil received his Juris Doctor from Fordham University School of Law in 2014, graduating cum laude. During law school, Phil served as an Articles & Notes Editor for the Fordham Law Review, and published two articles. In addition, Phil received the Addison M. Metcalf Labor Law Prize for the highest grade in his graduating class in the Labor Law course, and received the highest grade in his Anti-Discrimination Law & Policy course. In 2011, Phil graduated cum laude from Fordham University with a B.A. in Economics.

Selected Published Decisions:

Edwards v. Hearst Communications, Inc., --- F. Supp. 3d ---, 2016 WL 3369541 (S.D.N.Y. June 17, 2016), denying publisher's motion to dismiss its subscriber's allegations of state privacy law violations in putative class action.

Porter v. NBTY, Inc., 2016 WL 6948379 (N.D. Ill. Nov. 28, 2016), denying supplement manufacturer's motion to dismiss consumers' allegations of false advertising relating to whey protein content.

Boelter v. Advance Magazine Publishers Inc., -- F. Supp. 3d --, 2016 WL 5478468 (S.D.N.Y. Sept. 28, 2016), denying publisher's motion to dismiss its subscriber's allegations of state privacy law violations in putative class action.

THOMAS A. REYDA

Thomas Reyda is an Associate with Bursor & Fisher, P.A. Thomas focuses his practice on complex business litigation and consumer class actions.

Thomas is admitted to the State Bar of California and is a member of the bar of the United States District Courts for the Northern California.

Thomas received his Juris Doctorate from Berkeley Law School in 2016. During law school Mr. Reyda worked as a Law Clerk at Kershaw Cutter & Ratinoff, LLP. In 2012, Mr. Reyda graduated from the Colorado College with a B.A. in International Political Economy.

Bursor Fisher, P.A. Lodestar Summary

PROFESSIONAL	HOURS	RATE	LODESTAR
Scott A. Bursor (P)	49.5	\$ 875.00	\$43,312.50
L. Timothy Fisher (P)	27.9	\$ 700.00	\$19,530.00
Joseph I. Marchese (P)	0.9	\$ 700.00	\$630.00
Joel Smith (P)	138.1	\$ 625.00	\$86,312.50
Joshua D. Arisohn (P)	864.3	\$ 625.00	\$540,187.50
Sarah N. Wescot (A)	80.2	\$ 450.00	\$36,090.00
Neal J. Deckant (A)	6.1	\$ 425.00	\$2,592.50
Yitzhak Kopel (A)	10.3	\$ 400.00	\$4,120.00
Yeremey O. Krivoshey (A)	29.8	\$ 375.00	\$11,175.00
Fred J. Klorczyk (A)	3.0	\$ 375.00	\$1,125.00
Julia A. Luster (A)	20.7	\$ 350.00	\$7,245.00
Phil L. Fraietta (A)	0.3	\$ 325.00	\$97.50
Thomas A. Reyda (A)	44.4	\$ 250.00	\$11,100.00
Alec. M. Leslie (A)	71.8	\$ 250.00	\$17,950.00
Debbie L. Schroeder (LSS)	71.4	\$ 190.00	\$13,566.00
Rebecca R. Richter (LSS)	16.3	\$ 190.00	\$3,097.00
Erin M. Wald (LSS)	8.4	\$ 190.00	\$1,596.00
Jared L. Hazlett (LSS)	18.3	\$ 190.00	\$3,477.00
Marsella C. Gilbert (LSS)	5.7	\$ 190.00	\$1,083.00
TOTALS	1,467.4		\$804,286.50

Partner (P)
Associate (A)
Legal Support Specialist (LSS)

Case 3:15-cv-05107-RS Document 179-1 Filed 12/01/17 Page 42 of 120 Bursor Fisher, P.A. - SolarCity Time Records

DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2015.10.22	SolarCity	190 JDA	Discuss SolarCity case with G. Morris	0.4	\$625.00	\$250.00
2015.10.22	SolarCity	190 JDA	Review SolarCity phone recordings	0.8	\$625.00	\$500.00
2015.10.22	SolarCity	190 JDA	Research SolarCity		\$625.00	\$1,187.50
2015.10.22	SolarCity	190 JDA	Draft demand letter	0.8	\$625.00	\$500.00
2015.10.22	SolarCity	190 RSR	Created matter number and calendar (.3), Sent letter to SolarCity via certified mail (.2)		\$190.00	\$95.00
2015.10.28	SolarCity	190 JDA	Investigate telephone numbers used by defendant	0.7	\$625.00	\$437.50
2015.11.02	SolarCity	190 JDA	Draft complaint	2.5	\$625.00	\$1,562.50
2015.11.03	SolarCity	190 JDA	Negotiate with opposing counsel	0.4	\$625.00	\$250.00
2015.11.03	SolarCity	190 SAB	Conf. w/ J. Arisohn re litigation strategy	0.2	\$875.00	\$175.00
2015.11.05	SolarCity	190 JDA	Draft complaint	3.8	\$625.00	\$2,375.00
2015.11.05		190 JDA	Negotiate with opposing counsel and correspond with client	2.8	\$625.00	\$1,750.00
2015.11.05	SolarCity	190 LTF	Reviewed complaint and exchanged emails with Josh Arisohn re: same (.3); discussed case with Yeremey Krivoshey (.1).	0.4	\$700.00	\$280.00
2015.11.05	SolarCity	190 YOK	call with JA re draft complaint, reviewed same. Multiple email exchanges re same	1.1	\$375.00	\$412.50
2015.11.06	SolarCity	190 DLS	Made corrections to civil cover sheet	0.4	\$190.00	\$76.00
2015.11.06	SolarCity	190 DLS	Filed complaint and initiating documents	0.9	\$190.00	\$171.00
	SolarCity	190 JDA	Draft and edit complaint		\$625.00	\$3,875.00
	SolarCity	190 JDA	Negotiate with opposing counsel		\$625.00	\$187.50
	SolarCity	190 JDA	Communicate with client		\$625.00	\$500.00
2015.11.06	SolarCity	190 LTF	Discussed complaint and civil case cover sheet with Debbie Schroeder.	0.1	\$700.00	\$70.00
2015.11.10	SolarCity	190 DLS	Served complaint		\$190.00	\$95.00
2015.11.17		190 LTF	Call with defendant's counsel and Josh Arisohn.		\$700.00	\$140.00
2015.11.23		190 DLS	Followed-up with First Legal re proof of service of summons		\$190.00	\$76.00
2015.11.23	SolarCity	190 DLS	Filed proof of service of summons	0.6	\$190.00	\$114.00
	SolarCity	190 DLS	Prepared consent to magistrate judge		\$190.00	\$57.00
		190 DLS	Filed consent to magistrate judge		\$190.00	\$57.00
	,	190 LTF	Email exchange with Josh Arisohn regarding 26(f) conference and discussed same with defendant's counsel.		\$700.00	\$70.00
2015.12.09		190 LTF	Email exchange with Josh Arisohn regarding call with defendant's counsel.		\$700.00	\$70.00
	SolarCity	190 LTF	Discussed call with defendant's counsel with Josh Arisohn.		\$700.00	\$70.00
2015.12.14		190 JDA	Prepare for call with opposing counsel		\$625.00	\$312.50
2015.12.14		190 JDA	Attend conference call with opposing counsel		\$625.00	\$187.50
2015.12.14		190 LTF	Call with defendant's counsel.		\$700.00	\$140.00
2015.12.15		190 JDA	Draft discovery requests		\$625.00	\$937.50
2015.12.15	SolarCity	190 JDA	Research document requests in TCPA cases	1.4	\$625.00	\$875.00
			Email exchange with Josh Arisohn and opposing counsel regarding stipulation extending deadline and reviewed filings by defendant's			
2015.12.16		190 LTF	counsel.		\$700.00	\$70.00
	SolarCity	190 JDA	Draft document requests		\$625.00	\$2,375.00
2015.12.17		190 LTF	Reviewed reassignment order and related ECF filings.		\$700.00	\$70.00
2015.12.18		190 JDA	Draft document requests		\$625.00	\$2,812.50
2015.12.21		190 JDA	Draft interrogatories		\$625.00	\$2,312.50
2016.01.05		190 JDA	Revise discovery requests and send to client		\$625.00	\$750.00
2016.01.11		190 JDA	Prepare for 26(f) conference		\$625.00	\$250.00
		190 JDA	Review initial discovery requests		\$625.00	\$375.00
2016.01.11		190 JDA	26(f) conference		\$625.00	\$312.50
2016.01.19		190 DLS	Edited ADR certification and filed		\$190.00	\$95.00
2016.01.19		190 LTF	Discussed hearing date with Josh Arisohn and Yeremey Krivoshey.		\$700.00	\$70.00
2016.01.20		190 JDA	Prepare initial disclosures		\$625.00	\$1,562.50
2016.01.21		190 JDA	Draft case management plan		\$625.00	\$937.50
2016.01.25	,	190 DLS	Served initial disclosures by email service.		\$190.00	\$38.00
2016.01.25		190 JDA	Revise and finalize initial disclosures		\$625.00	\$625.00
2016.01.26		190 JDA	Review defendant's motion to dismiss		\$625.00	\$437.50
2016.01.26	SolarCity	190 JDA	Review defendant's initial disclosures	0.3	\$625.00	\$187.50
0040 5 / 5	0	400	Call and email exchange with Josh Arisohn regarding motion to dismiss and motion to stay and briefly reviewed motion and related		A706 65	^
2016.01.26		190 LTF	emails.		\$700.00	\$210.00
2016.01.27	,	190 JDA	Draft stipulation regarding withdrawal of Defendant's pending motions		\$625.00	\$312.50
2016.01.27	SolarCity	190 JDA	Research phone numbers in the complaint	0.9	\$625.00	\$562.50

DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2016.01.27	SolarCity	190 JDA	Call with client	0.2	\$625.00	\$125.00
			Reviewed stipulation regarding filing of amended complaint and motion to dismiss and exchanged emails with Josh Arisohn re: same			
2016.01.27	SolarCity	190 LTF	(.2); email exchange with Mr. Arisohn regarding CMC statement and reviewed draft CMC statement (.2).	0.4	\$700.00	\$280.00
2016.01.28	SolarCity	190 DLS	Made edits to CMC statement	0.5	\$190.00	\$95.00
	SolarCity	190 DLS	Finalized and filed CMC statement	0.9	\$190.00	\$171.00
2016.01.28	SolarCity	190 DLS	Prepared chamber copy for overnight delivery	0.4	\$190.00	\$76.00
			Reviewed revised CMC statement, exchanged emails with Josh Arisohn regarding same and arranged for statement to be finalized and		,	
2016.01.28	SolarCity	190 LTF	filed.	0.6	\$700.00	\$420.00
2016.01.29		190 JDA	Draft amended complaint		\$625.00	\$1,812.50
	SolarCity	190 JDA	Research willful and knowing standard for pleadings		\$625.00	\$500.00
2016.01.29	,	190 JDA	Research decisions on stays for TCPA cases pending Spokeo		\$625.00	\$937.50
2016.01.29		190 JDA	Review ESI protocol		\$625.00	\$187.50
2016.01.29		190 LTF	Email exchange with Josh Arisohn regarding CMC.		\$700.00	\$70.00
	SolarCity	190 LTF	Reviewed order postponing CMC and exchanged emails with Josh Arisohn regarding same.	-	\$700.00	\$140.00
2010102101	o o.a. o.ay	.00	Email exchange and video conference (x2) with Josh Arisohn regarding opposition to stay motion, reviewed stay motion and discussed	0.2	ψ. σσ.σσ	ψ. τοισσ
2016.02.02	SolarCity	190 LTF	same with Julia Luster.	0.3	\$700.00	\$210.00
	SolarCity	190 DLS	Made edits to amended complaint		\$190.00	\$76.00
	SolarCity	190 DLS	Filed amended complaint; prepared chamber copy for overnight delivery		\$190.00	\$171.00
	SolarCity	190 JDA	Finalize amended complaint		\$625.00	\$312.50
	SolarCity	190 LTF	Reviewed amended complaint, discussed it with Debbie Schroeder and left message for Josh Arisohn regarding same.	0.2	\$700.00	\$140.00
	SolarCity	190 JDA	Email correspondence with opposing counsel	-		\$125.00
	SolarCity	190 JDA	Prepared opposition to stay motion and exchanged emails with Josh Arisohn regarding same.		\$700.00	\$1,120.00
	SolarCity	190 LTF	Reviewed motion to shorten time and exchanged emails with Josh Arisonn regarding same.		\$700.00	\$280.00
	SolarCity	190 JDA	Review motion to shorten time		\$625.00	\$187.50
	SolarCity	190 JDA	Research law on motions to shorten time		\$625.00	\$1,562.50
	SolarCity	190 JDA 190 FJK	Conf. w/ J. Arisohn re motion to stay (.3);		\$375.00	\$1,302.50
	SolarCity	190 JAL	Motion to shorten time		\$350.00	\$105.00
	SolarCity	190 JAL 190 JDA	Research law on motions to shorten time		\$625.00	\$1,562.50
	SolarCity	190 JDA 190 JDA	Finalize motion to oppose stay		\$625.00	\$1,562.50 \$937.50
	SolarCity		Draft opposition to motion to shorten time		\$625.00	
2016.02.08	SolarCity	190 JDA	Draft Fisher declaration	0.8	\$625.00	\$500.00
			Discussed motion to shorten time with Julia Luster and saved it to Box (.3); discussed research for opposition to stay motion with			
2040 02 00	C-ICit.	400 L TE	Thomas Reyda and Josh Arisohn, reviewed revised brief and approved it for filling (.5); sent calendar update regarding motion to	4.0	¢700 00	#040.00
2016.02.08	,	190 LTF	shorten time (.1); reviewed opposition to motion to shorten time and exchanged emails with Josh Arisohn about it (.3).		\$700.00	\$840.00
	SolarCity	190 TAR	Research re - Motion to Stay Discovery		\$250.00	\$375.00
	SolarCity	190 DLS	Filed opposition to shorten time and prepared chamber copy for overnight delivery		\$190.00	\$95.00
2016.02.09	SolarCity	190 JDA	Finalize opposition to motion to shorten time	1.0	\$625.00	\$625.00
			Reviewed and revised opposition to motion to shorten time and discussed same with Josh Arisohn and Debbie Schoreder and			****
2016.02.09		190 LTF	reviewed order on motion to stay and discussed calendaring issues with Debbie Schroeder (.5).		\$700.00	\$350.00
2016.02.10		190 SAB	Read opposition to motion to stay discovery		\$875.00	\$262.50
	SolarCity	190 JDA	Review order re motion to stay and discuss same with client		\$625.00	\$250.00
	SolarCity	190 LTF	Reviewed order denying motion to stay and exchanged emails with Josh Arisohn re: same.		\$700.00	\$140.00
	SolarCity	190 FJK	Analyzed MTS order (.2)	0.2	\$375.00	\$75.00
	SolarCity	190 JDA	Negotiate briefing schedule with opposing counsel and discuss same with LTF			\$187.50
	SolarCity	190 LTF	Email exchange with Josh Arisohn regarding MTD briefing schedule and reviewed emails from defendant's counsel re: same.		\$700.00	\$140.00
	SolarCity	190 JDA	Draft briefing stipulation		+	\$250.00
	SolarCity	190 JDA	Review motion to dismiss			\$437.50
2016.02.24		190 DLS	Filed stip and proposed order re MTD briefing schedule		\$190.00	\$76.00
	SolarCity	190 DLS	Emailed proposed order to Judge Seeborg		\$190.00	\$19.00
		190 DLS	Prepared chamber copy for overnight delivery		\$190.00	\$76.00
		190 JDA	Prepare and file stipulation on briefing schedule	1.0	\$625.00	\$625.00
		190 JDA	Research motions to strike class allegations			\$1,562.50
2016.02.24		190 JDA	Draft brief section on motions to strike class allegations as premature			\$1,250.00
		190 JDA	Research class standing for cellular call recipients		\$625.00	\$1,250.00
2016.02.24	SolarCity	190 JDA	Draft brief section on class standing for cellular call recipients	1.5	\$625.00	\$937.50

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2016.02.25 Solution 1.9 U.D.A. Review defendant's discovery responses 1.5 \$625.00 1.5 \$265.0	DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2016.02.29 SolarCity 1901 JAL Looked up local rules for JUDA free motions to compet 0.7 5800 0.3 1875.00 2016.02.29 SolarCity 1901 JAL Research law on violations of the national do no call list 0.7 5800 0.3 1875.00 2016.02.29 SolarCity 1901 JAL Research law on violations of the national do no call list 0.7 5800 0.3 5805 0.3 1862.50 2016.02.29 SolarCity 1901 JAL Research law on violations of the national do no call list 0.7 5800 0.3 5805 0.3 1862.50 2016.02.29 SolarCity 1901 JAL Research law on violations of the national do no call list 0.7 5800 0.3 5805 0.3 1862.50 2016.02.29 SolarCity 1901 JAL Research law on violations of the national do no call list 0.7 5800 0.3 5800	2016.02.25	SolarCity	190 JDA	Review defendant's discovery responses	1.5	\$625.00	\$937.50
2016.02.23 SolarCity 1901 JAL Looked up local rules for JUA for motions to compel	2016.02.25	SolarCity	190 JDA	Draft notes for meet and confer	2.5	\$625.00	\$1,562.50
2016.02.23 Select City 1900 JAL Looked up local rules for JAD nr. molitons to compal 0.7 \$350.00 \$245.00 \$2016.02.29 Select City 1900 JAD Research liver on violations of the radioral do no call list 2.5 \$655.00 \$1.962.50 \$2016.02.29 Select City 1900 JAD Research liver on violations of the radioral do no call list 2.5 \$655.00 \$1.962.50 \$2016.02.29 Select City 1900 JAD All several research lingmented classes 110 \$652.00 \$2016.02.29 Select City 1900 JAD Se	2016.02.26	SolarCity	190 JDA	Draft motion to compel			\$1.875.00
2016.02.22 SelatoCity 190 DA Research haw on violations of the national do no call list 2.5 5825.00 \$1,982.50 \$1,982.50 \$2016.02.22 SelatoCity 190 DA Oral biral section on fragmented classes 2.5 5825.00 \$1,982.50 \$2016.02.22 SelatoCity 190 DA Oral biral section on fragmented classes 2.5 5825.00 \$2,982.5							
2016.02.29 SolarCity 500 DA Research fragmented classes 2.5 \$925.00 31,982.50 2016.02.29 SolarCity 500 DA Dath Part Section on Fragmented classes 1.5 \$825.00 32,982.50 2016.02.29 SolarCity 500 DA Revise brief 4.5 \$825.00 32,982.50 2016.02.29 SolarCity 500 DA Revise brief 4.5 \$825.00 32,982.50 2016.02.20 SolarCity 500 DA Revise brief 4.5 \$825.00 32,982.50 2016.02.20 SolarCity 500 DA Revise brief 4.5 \$825.00 32,982.50 2016.02.20 SolarCity 500 DA Revise brief 4.5 \$825.00 32,982.50 2016.02.20 SolarCity 500 DA Revise population to receive the property of the prop			190 JDA				\$1.562.50
2016 0.22 ScianCity 190 DA Revise bref 4.4 5.965.0 5.212.50 2.016.0.22 ScianCity 190 LT Call with Josh Arisohn regarding discovery dispute and discussed same with Julia Luster.							
2016 0.22 SolarCity 190 DA Revise brief				ů –			
2016 0.229 SclarCity 190 LTF Call with Josh Arisohn regarding discovery dispute and discussed same with Julia Luster. 0.2 \$700.001 \$140.00 376.00				Ÿ			
2016 0.22 SolarCity 190 MCG							
2016 0.301 SolarCity 100 DLS Fleet PFW application—Josh 0.5 \$190.00 \$95.00 \$2016.03.01 \$2016.021 \$100 DLA Researched standing and located template joint letters in ND Cal for JDA 1.5 \$350.00 \$252.00 \$2016.03.01 \$2016.0							
2916.03.01 Solucity 190 JAL Researched standing and located template joint letters in ND Cail for JDA 1.5 \$350.00 \$525.00 \$205.00		,					
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2016.03.01 SolurCity 190 JDA Prepare for meet and confer 1.0 8625.00 \$312.50 2016.03.01 SolurCity 190 JDA Meet and confer with opposing counsel 1.0 8625.00 \$312.50 2016.03.01 SolurCity 190 JDA Meet and confer with opposing counsel 1.0 8625.00 \$312.50 2016.03.01 SolurCity 190 JDA Research mechanism for discovery dispute 1.0							
2916.03.01 SolarCity 190 JDA Meet and confer with opposing counsel 1.0 \$625.00 \$,					
2916.03.01 SolarCity 190 IJOA Research mechanism for discovery disputes 0.5 \$825.00 \$312.05 \$76.00 \$76							•
2916.03.01 SolarCity 190 MGC Completed PHV Application for Josh 0.4 \$190.00 \$76.00 \$76.00 \$2016.03.02 SolarCity 190 FJK Analyzed & redined draft discovery dispute letter & corf. w/ J. Arisohn re same (.4); 0.4 \$375.00 \$150.00 \$76.00 \$7				11 0			
2916.03.02 SolarCity 190 MCG Completed PHV Application for Josh 0.4 \$190.00 \$76.00 2916.03.02 SolarCity 190 JDA Research sanctions for discovery dispute letter & conf. w/ J. Arisohn re same (.4); 0.4 \$375.00 \$155.0							
2916.03.02 SolarCity 190 FAIK Analyzed & redinined draft discovery dispute letter & conf. w/ J. Arisohn re same (.4): 0.4 \$375.00 \$150.00 \$100.00		,					
2916.03.02 SolarCity 190 JDA Research sanctions for discovery disputes 0.5 \$625.00 \$312.50 2016.03.02 SolarCity 190 JDA Darft print letter section on sanctions 0.3 \$625.00 \$312.50 2016.03.02 SolarCity 190 JDA Darft print letter section on sanctions 0.5 \$625.00 \$393.50 2016.03.02 SolarCity 190 JDA Research and draft summary of the case 1.5 \$625.00 \$393.50 2016.03.02 SolarCity 190 JDA Research case law not time to raise class standing issues 2.5 \$625.00 \$312.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the nobocal class 10.5 \$625.00 \$312.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the nobocal class 10.5 \$625.00 \$312.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the autodialer class 10.6 \$625.00 \$32.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the autodialer class 10.6 \$625.00 \$32.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the autodialer class 10.6 \$625.00 \$32.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the autodialer class 10.5 \$625.00 \$437.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the autodialer class 10.5 \$625.00 \$437.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the autodialer class 10.5 \$625.00 \$437.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the autodialer class 10.5 \$625.00 \$437.50 2016.03.02 SolarCity 190 JDA Darft print letter section on discovery requests related to the autodialer class 10.5 \$625.00 \$437.50 2016.03.02 SolarCity 190 JDA Darft print letter section on di							
2916.03.02 SolarCity 190 JDA Draft joint letter section on sanctions 0.3 \$625.00 \$337.50							
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2016 03.02 SolarCity 190 JDA Research case law on time to raise class standing issues 0.5 \$625.00 \$11,562.50							
2016.03.02 SolarCity 190 JDA Draft joint letter section on time to raise class standing issues 0.5 \$825.00 \$312.50							
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	2016.03.22	SolarCity	190 JDA	Meet and confer with opposing counsel regarding discovery dispute	0.3	\$625.00	\$187.50

Case 3:15-cv-05107-RS Document 179-1 Filed 12/01/17 Page 45 of 120 Bursor Fisher, P.A. - SolarCity Time Records

DATE	MATTER	M. No.	ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2016.03.22	SolarCity	190	LTF	Reviewed emails regarding discovery dispute and discussed them with Josh Arisohn.	0.1	\$700.00	\$70.00
2016.03.24	SolarCity	190	DLS	Filed joint letter discovery brief	0.4	\$190.00	\$76.00
2016.03.24	SolarCity	190	JDA	Prepare and file joint discovery letter	0.5	\$625.00	\$312.50
2016.03.24	SolarCity	190	MCG	Prepared and mailed Chamber Copies	1.0	\$190.00	\$190.00
2016.03.24			MCG	Prepared and mailed Chamber Copies		\$190.00	\$190.00
2016.03.28			DLS	Filed corrected letter w/ exhibits; prepared for overnight delivery		\$190.00	\$114.00
2016.03.29			JDA	Review reply brief		\$625.00	\$500.00
2016.04.05		190	-	Reviewed for hearing		\$350.00	\$280.00
2016.04.06			FJK	analyzed MTD opinion (.3);		\$375.00	\$112.50
2016.04.06		190		Prepared for hearing in SF (5) and discussed with JDA via email when hearing was cancelled (.1)		\$350.00	\$1,785.00
2016.04.06			JDA	Review order denying motion to dismiss		\$625.00	\$187.50
2016.04.06		190		Reviewed order on MTD and exchanged emails with Josh Arisohn regarding same.		\$700.00	\$70.00
2016.04.08			LTF	Email exchange with Reuben Nathan regarding potential alliance and email exchange with Josh Arisohn regarding same.		\$700.00	\$210.00
2016.04.11			JDA	Meet and confer about defendant's discovery responses		\$625.00	\$125.00
2016.04.11			JDA	Draft joint discovery letter		\$625.00	\$937.50
2016.04.11			LTF	Discussed Nathan case with Josh Arisohn and call with Reuben Nathan regarding working together.		\$700.00	
2016.04.12			JDA	Revise joint letter		\$625.00	\$312.50
2016.04.12			DLS	Filed updated discovery letter		\$190.00	\$76.00
2016.04.13			JDA	Update joint letter		\$625.00	\$312.50
2016.04.13		190		Sent email to Reuben Nathan regarding working together and exchanged emails with Josh Arisohn regarding same.		\$700.00	\$140.00
2016.04.17		190		Email exchange with Reuben Nathan regarding joint prosecution agreement.		\$700.00	\$70.00
2016.04.17			DLS	Filed notice of appearance - Luster		\$190.00	
2016.04.19			DLS	Prepared chamber copy for overnight delivery		\$190.00	\$38.00
2016.04.20		190		Reviewed for Solar City cmc (2); prepared outline (2.2)		\$350.00	\$1,470.00
2016.04.20	SolarCity	190	JDA	Prepare for discovery dispute call	1.5	\$625.00	\$937.50
0040 04 04	0 - 1 0:4-	400	141	Traveled to SF and conducted CMC (5); prepared for CMC (1.1); discussed CMC with JDA (.5) attended discovery conference with	0.4	#050.00	#0.005.00
2016.04.21		190		Magistrate (1); exhcanged emails with JDA re. class cert schedule (.5)		\$350.00	\$2,835.00
2016.04.21			JDA	Prepare for discovery dispute call		\$625.00	\$625.00
2016.04.21			JDA	Attend discovery dispute conference call		\$625.00	\$687.50
2016.04.21		190		Discussed CMC with Julia Luster and reviewed orders re: same.		\$700.00	\$140.00
2016.04.22		190		Telephone call with Rueben Nathan and email exchange with Josh Arisohn and Mr. Nathan regarding same.		\$700.00	\$280.00
2016.04.25			JDA	Negotiate proposed discovery order		\$625.00	\$625.00
2016.04.27			DLS	Prepared and filed transcript request		\$190.00	\$114.00
2016.04.27			DLS	Prepared court reporter check and sent by overnight mail		\$190.00	\$76.00
2016.04.27	SolarCity	190	JDA	Draft joint prosecution agreement	0.8	\$625.00	\$500.00
2016.04.27	SolarCity	190	LTF	Discussed joint prosecution agreement with Josh Arisohn and sent an email to Mr. Arisohn and Reuben Nathan regarding same.	0.1	\$700.00	\$70.00
2016.04.28		190	JDA	Review and redline proposed protective order		\$625.00	\$437.50
2016.04.28		190	JDA	Discuss case with A. Lucero		\$625.00	\$187.50
2016.05.02			JDA	Discuss amendment with co-counsel and Lead Genesis		\$625.00	\$937.50
2016.05.09			JDA	Review protective order		\$625.00	\$562.50
2016.05.09			JDA	Review ESI protocol		\$625.00	\$312.50
2016.05.09			JDA	Review and draft keyword searches		\$625.00	\$1,500.00
2016.05.09			JDA	Draft SAC		\$625.00	\$937.50
2016.05.12			JDA	Review SolarCity's proposed protective order and compare to model order and other cases		\$625.00	\$562.50
2016.05.12		190		Discussed protective order issue with Josh Arisohn.		\$700.00	\$70.00
2016.05.16			JDA	Review documents produced by defendant		\$625.00	\$1,562.50
2016.05.16			NJD	Assisting JA with loading up database of call records		\$425.00	\$467.50
2016.05.23			JDA	Tradition of the first section		\$625.00	\$2,812.50
2016.05.25			DLS	Filed SAC		\$190.00	\$95.00
2016.05.25			JDA	Finalize SAC		\$625.00	\$312.50
2016.05.25			MCG	Filed Amended Complaint and Sent Chamber Copies to Judge Seeborg		\$190.00	\$190.00
2016.06.17			JDA	Coordinate lead counsel strategy with co-counsel		\$625.00	\$250.00
2016.06.17			MCG	Served Defendant Lead Genesis		\$190.00	\$190.00
2016.06.20			JDA	Discuss call logs with J. Hansen and follow up with defense counsel		\$625.00	\$250.00
2016.06.27			JDA	Research discovery on newly added defendants		\$625.00	
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DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2016.06.27	SolarCity	190 JDA	Draft discovery requests	4.8	\$625.00	\$3,000.00
2016.06.27	SolarCity	190 RSR	Formatted RFP and ROG requests (.5)	0.5	\$190.00	\$95.00
2016.06.28	SolarCity	190 JDA	Schedule 26(f) conference with Lead Genesis	0.3	\$625.00	\$187.50
2016.07.01		190 DLS	Reviewed discovery pos for service		\$190.00	\$76.00
	SolarCity	190 JDA	26(f) conference with Lead Genesis		\$625.00	\$125.00
2016.07.01	SolarCity	190 JDA	Finalize discovery for Lead Genesis	0.6	\$625.00	\$375.00
2016.07.07	SolarCity	190 DLS	Fixed formatting, checked Judge standing orders	0.5	\$190.00	\$95.00
2016.07.07	SolarCity	190 JDA	Revise 23(g) motion		\$625.00	\$937.50
2016.07.12		190 DLS	Prepared proposed order for 23(g) motion; finalized and filed		\$190.00	\$171.00
2016.07.12		190 JDA	Draft motion to intervene		\$625.00	\$2,812.50
2016.07.12		190 LTF	Reviewed 23(g) motion and discussed it with Debbie Schroeder.	0.1	\$700.00	\$70.00
2016.07.12	SolarCity	190 MCG	Prepared and mailed Chamber Copies of 23(g) Motion to Judge Seeborg	0.5	\$190.00	\$95.00
2016.07.14		190 JDA	Discuss case with local counsel in MA		\$625.00	\$187.50
2016.07.21	SolarCity	190 JDA	Draft motion to intervene	5.8	\$625.00	\$3,625.00
2016.07.22	SolarCity	190 JDA	Draft declaration for motion to intervene	2.2	\$625.00	\$1,375.00
2016.07.22	SolarCity	190 JDA	Review and revise motion to intervene		\$625.00	\$2,750.00
2016.07.25		190 JDA	Review and revise motion to intervene		\$625.00	\$2,187.50
2016.07.26	SolarCity	190 JDA	Finalize motion to intervene		\$625.00	\$1,875.00
2016.07.26		190 JDA	Meet and confer with counsel in Gibbs re motion to intervene	0.5	\$625.00	\$312.50
2016.07.26		190 RSR	Prepared tables for motion to intervene (1.2)	1.2	\$190.00	\$228.00
2016.07.27		190 JDA	Meet and confer with counsel in Gibbs re motion to intervene	0.3	\$625.00	\$187.50
2016.07.27	SolarCity	190 JDA	Finalize motion to intervene	0.4	\$625.00	\$250.00
2016.07.28	SolarCity	190 JDA	Review discovery requests	0.7	\$625.00	\$437.50
2016.07.28	SolarCity	190 JDA	Schedule meetings with clients	0.3	\$625.00	\$187.50
2016.07.28	SolarCity	190 JDA	Draft responses to RFAs	3.4	\$625.00	\$2,125.00
2016.07.28	SolarCity	190 JDA	Draft responses to interrogatories	2.8	\$625.00	\$1,750.00
2016.07.29	SolarCity	190 JDA	Draft responses to interrogatories	3.0	\$625.00	\$1,875.00
2016.07.29		190 JDA	Draft responses to RFAs		\$625.00	\$1,375.00
2016.07.29		190 JDA	Call with G. Morris		\$625.00	\$750.00
2016.07.29		190 JDA	Call with A. Lucero		\$625.00	\$375.00
2016.08.03		190 JDA	Review oppositions to 23(g) motion		\$625.00	\$250.00
2016.08.04		190 SNW	Reviewed complaint; email exchange with JDA re: document review & Relativity set-up; call with JDA re: same		\$450.00	\$135.00
2016.08.04		190 SNW	Reviewed case file	1.0	\$450.00	\$450.00
2016.08.05		190 SNW	Created document production chart, chronology shell, and production index/review log		\$450.00	\$180.00
2016.08.07		190 SNW	Document Review; updated production index		\$450.00	\$1,350.00
2016.08.08	SolarCity	190 SNW	Document review; updated production index		\$450.00	\$1,125.00
		190 DLS	Reviewed and filed reply ISO 23(g) motion		\$190.00	\$95.00
2016.08.09		190 NJD	Drafted and filed 23(g) reply		\$425.00	\$1,105.00
2016.08.09		190 RSR	Proofread 23(g) reply motion (1.0)		\$190.00	\$190.00
2016.08.12		190 JLH	Filed documents on Box		\$190.00	\$95.00
2016.08.15		190 JDA	Draft discovery responses		\$625.00	\$3,250.00
2016.08.15		190 JDA	Research double recovery under the TCPA		\$625.00	\$500.00
2016.08.16		190 JDA 190 JDA	Review Lead Genesis's discovery responses		\$625.00	\$437.50 \$250.00
2016.08.16			Discuss case with R. Snyder		\$625.00	
2016.08.16		190 RSR 190 JDA	Paid expert retainer (.1) Draft discovery responses		\$190.00	\$19.00 \$2,812.50
2016.08.17 2016.08.18		190 JDA 190 JDA	Discuss case with R. Snyder		\$625.00 \$625.00	\$2,812.50
2016.08.18		190 JDA 190 JDS	Review case file and 23(g) motion		\$625.00	\$437.50
2016.08.16			Prepared Lucero ROG responses doc (.6)		\$190.00	\$114.00
2016.08.22		190 JDA	Review email from opposing counsel re call logs and respond		\$625.00	\$114.00
2016.08.22		190 JDA	Call with R. Snyder to discuss call logs		\$625.00	\$250.00
2016.08.22		190 JDA	Search for ATDS manuals		\$625.00	\$500.00
2016.08.22		190 RSR	Prepared Lucero RFA responses doc (1)		\$190.00	\$190.00
2016.08.22		190 RSRW	Email exchange with JDA re: status of document review		\$450.00	\$45.00
2016.08.23		190 JDA	Prepare for meet and confer re call logs		\$625.00	\$500.00
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DATE	MATTER	M. No.	ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2016.08.23			JDA	Meet and confer call	0.3	\$625.00	\$187.50
2016.08.23			RSR	Set up Morris ROG repsones doc (1.2)		\$190.00	\$228.00
2016.08.24			JDA	Draft and finalize Morris's responses to SC's RFAs		\$625.00	\$750.00
2016.08.24			JDA	Draft and finalize Morris's responses to SC's Rogs		\$625.00	\$812.50
2016.08.24			JDA	Draft and finalize Lucero's responses to SC's RFAs		\$625.00	\$687.50
2016.08.24			JDA	Draft and finalize Lucero's responses to SC's Rogs		\$625.00	\$812.50
2016.08.25			LTF	Reviewed order cancelling hearing on 23(g) motion and forwarded it to Joel Smith.		\$700.00	\$70.00
2016.08.26			DLS	Fixed formatting and prepared proof of service for service of responses on 8/29		\$190.00	\$171.00
2016.08.29			DLS	Fixed formatting of discovery responses		\$190.00	\$57.00
2016.08.29			DLS	Served discovery responses by email service		\$190.00	\$38.00
2016.08.30		190		Reviewed email from Reuben Nathan regarding settlement and sent an email approving proposal.		\$700.00	\$140.00
2016.09.06			JDA	Review letter from SolarCity and document production		\$625.00	\$375.00
2016.09.09			JDA	Call with R. Snyder to discuss call logs		\$625.00	\$312.50
2016.09.09			JDA	Draft email to R. Luskey re updated interrogatory responses		\$625.00	\$187.50
2016.09.09			JDA	Draft discovery responses to Lead Genesis		\$625.00	\$3,062.50
2016.09.12			JDA	Draft discovery responses to Lead Genesis		\$625.00	\$937.50
2016.09.12	,		DLS	Fixed formatting and made edits to discovery responses		\$190.00	\$665.00
2016.09.14			DLS	Served discovery responses by email		\$190.00	\$38.00
2016.09.14			JDA	Negotiate briefing schedule with opposing counsel		\$625.00	\$38.00
2016.09.14			JDA	Draft status update on briefing schedule			\$125.00
			-			\$625.00	
2016.09.14		190		Discussed discovery responses with Debbie Schroeder and revised discovery responses.		\$700.00	\$840.00
2016.09.19			DLS	Filed joint status report		\$190.00	\$76.00
2016.09.19	,	190		Coordinate with opposing counsel and file joint status report re class cert briefing schedule		\$625.00	\$250.00
2016.09.20			JDA	Prepare documents for production		\$625.00	\$1,687.50
2016.09.21			AML	Doc review		\$250.00	\$1,000.00
2016.09.21			SNW	Email exchange with JDA re: document review		\$450.00	\$45.00
2016.09.22			AML	Doc review		\$250.00	\$1,475.00
2016.09.22			JDA	Review documents from Lead Genesis		\$625.00	\$3,562.50
2016.09.22			JDA	Review updated interrogatory responses and review documents referenced therein		\$625.00	\$312.50
2016.09.22			SNW	Email exchange with JDA re: document review; reviewed division of labor spreadsheet		\$450.00	\$45.00
2016.09.22			TAR	Document Review		\$250.00	\$75.00
2016.09.23			TAR	Document review		\$250.00	\$1,000.00
2016.09.26			TAR	SolarCity Doc review	3.2		\$800.00
2016.09.27		190		Doc review		\$250.00	\$2,100.00
2016.09.27			SNW	Reviewed email from JDA re: document review		\$450.00	\$45.00
2016.09.27			TAR	Solar City Doc review		\$250.00	\$650.00
2016.09.28			AML	Doc review		\$250.00	\$625.00
2016.09.28	,		TAR	Document Review		\$250.00	\$1,050.00
2016.09.29			AML	Doc review		\$250.00	\$2,050.00
2016.09.29			SNW	Reviewed documents; updated production index		\$450.00	\$810.00
2016.09.29			SNW	Reviewed documents		\$450.00	\$900.00
2016.09.30			AML	Doc review		\$250.00	\$1,600.00
2016.09.30			JDA	Review documents		\$625.00	\$3,625.00
2016.09.30			SNW	Email exchange with FJK & TAR re: document review		\$450.00	\$45.00
2016.09.30	SolarCity	190	SNW	Reviewed documents		\$450.00	\$270.00
2016.09.30	SolarCity	190	SNW	Reviewed documents	2.0	\$450.00	\$900.00
2016.09.30	SolarCity	190	SNW	Reviewed TAR's document choronology		\$450.00	\$180.00
2016.09.30	SolarCity		TAR	Doc Review		\$250.00	\$625.00
2016.10.01	SolarCity	190	SNW	Reviewed documents; created list of potential deponents	2.5	\$450.00	\$1,125.00
2016.10.02	SolarCity	190	SNW	Reviewed documents	4.8	\$450.00	\$2,160.00
2016.10.03	SolarCity	190	AML	Doc review		\$250.00	
2016.10.03	SolarCity	190	SNW	Reviewed documents	5.5	\$450.00	\$2,475.00
2016.10.04		190	AML	Doc review		\$250.00	\$1,775.00
2016.10.04		190	JDA	Research TCPA class certification cases		\$625.00	\$937.50
	SolarCity	190	SNW	Reviewed documents		\$450.00	

DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
	SolarCity	190 AML	Finished doc review (5.6); Drafted chronology chart (1.3)		\$250.00	\$1,725.00
	SolarCity	190 JDA	Research potential deponants		\$625.00	\$3,062.50
	SolarCity	190 JDA	Draft deposition notices	1.4	\$625.00	\$875.00
	SolarCity	190 SNW	Reviewed documents; edited draft chronology		\$450.00	\$1,350.00
	SolarCity	190 DLS	Fixed formatting of depo notices and subpoena		\$190.00	\$190.00
	SolarCity	190 JDA	Review documents		\$625.00	\$2,750.00
	SolarCity	190 JDA	Draft 30(b)(6) notice		\$625.00	\$1,812.50
	SolarCity	190 SNW	Reviewed documents; email to JDA re: chronology		\$450.00	\$450.00
2016.10.07		190 DLS	Served depo notices and sent subpoena to First Legal		\$190.00	\$76.00
	SolarCity	190 TAR	Doc. Review		\$250.00	\$875.00
2016.10.10	,	190 DLS	Prepared proof of service for depo notice		\$190.00	\$57.00
2016.10.10	•	190 TAR	Doc Review		\$250.00	\$300.00
2016.10.11		190 DLS	Emailed depo subpoena fo First Legal for service		\$190.00	\$19.00
2016.10.11	,	190 TAR	Doc Review		\$250.00	\$450.00
2016.10.12		190 DLS	Prepared proof of service and served depo subpoena		\$190.00	\$38.00
2016.10.12		190 JDA	Review correspondence from Lead Genesis		\$625.00	\$312.50
2016.10.12		190 JDA	Discuss settlement with client and discuss with Lead Genesis		\$625.00	\$312.50
2016.10.13		190 TAR	Doc. Review		\$250.00	\$1,050.00
2016.10.14		190 JDA	Discuss settlement with client		\$625.00	\$250.00
2016.10.14		190 JDA	Review chron of hot docs from T. Reyda		\$625.00	\$562.50
2016.10.14		190 JDA	Plan travel arrangement for hearing in Gibbs		\$625.00	\$250.00
2016.10.17		190 JDS	Contact JDA re deposition		\$625.00	\$62.50
	SolarCity	190 JDS	Teleconference with JDA regarding upcoming depositions		\$625.00	\$187.50
2016.10.19	,	190 JDS	Prepare for deposition		\$625.00	\$1,312.50
2016.10.20		190 JDS	Review documents to prepare for deposition		\$625.00	\$1,062.50
2016.10.21		190 LTF	Email exchange with Josh Arisohn regarding plaintiff's deposition and discussed same with Joel Smith and Yeremey Krivoshey.		\$700.00	\$280.00
	SolarCity	190 YOK	Booked travel for plaintiff deposition in NM, discussions re same with LTF and JA		\$375.00	\$187.50
2016.10.25		190 JDA	Prepare for meet and confer		\$625.00	\$500.00
2016.10.25		190 JDA	Attend meet and confer		\$625.00	\$562.50
2016.10.26	,	190 JDA	Schedule and prepare for depositions		\$625.00	\$3,062.50
	SolarCity	190 JDA	Discuss case with R. Snyder		\$625.00	\$437.50
2010110120	o o i ai. o i i y	100 0271	Reviewed email from opposing counsel regarding meet and confer (.1); email exchange with Josh Arisohn regarding mediator and	U.	Ψ020.00	ψ.σσσ
2016.10.26	SolarCity	190 LTF	researched potential mediator (.2).	0.3	\$700.00	\$210.00
2016.10.26		190 RSR	Booked travel for JDA for depos (.3)		\$190.00	\$57.00
2016.10.27		190 DLS	Called Veritext and scheduled Las Vegas deposition		\$190.00	\$114.00
2016.10.27		190 JLH	Notice of Appearance JDS		\$190.00	\$190.00
2016.10.28		190 DLS	Scheduled remaining depositions		\$190.00	\$171.00
2016.10.28		190 DLS	Prepared proof of service and served amended deposition notices		\$190.00	\$114.00
2016.10.28	,	190 DLS	Filed notice of appearance- Joel		\$190.00	\$76.00
2016.10.28		190 JDA	Draft amended deposition notices		\$625.00	\$562.50
	SolarCity	190 JDA	Meet and confer regarding plaintiffs' discovery responses		\$625.00	\$250.00
	SolarCity	190 JDS	Prepare for deposition		\$625.00	\$500.00
	SolarCity	190 JDS	Prepare for deposition	0.5	\$625.00	\$312.50
2016.10.31	SolarCity	190 JDS	Prepare for deposition	1.0	\$625.00	\$625.00
2016.10.31	SolarCity	190 RSR	Created and edited combined discovery chron (1.2)	1.2	\$190.00	\$228.00
2016.11.02	SolarCity	190 JDA	Review 30(b)(6) objections	0.5	\$625.00	\$312.50
2016.11.02	SolarCity	190 JDA	Prepare for depositions	8.6	\$625.00	\$5,375.00
2016.11.02	SolarCity	190 JDA	Research objections to 30(b)(6) notices and draft email to opposing counsel on same	1.3	\$625.00	\$812.50
2016.11.02	SolarCity	190 JDA	Review newly produced documents	0.7	\$625.00	\$437.50
2016.11.03	SolarCity	190 DLS	Emailed Lara at Orrick re names of court reporter and videographer	0.2	\$190.00	\$38.00
	SolarCity	190 JDA	Draft amended discovery responses		\$625.00	\$937.50
2016.11.03	SolarCity	190 JDA	Prepare for depositions		\$625.00	\$5,500.00
2016.11.03	SolarCity	190 JDA	Call with R. Snyder		\$625.00	\$625.00
2016.11.03	SolarCity	190 JDA	Meet and confer with opposing counsel re 30(b)(6) notice		\$625.00	\$250.00
2016.11.03	SolarCity	190 JDS	Prepare for deposition	0.5	\$625.00	\$312.50

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DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2016.11.03	SolarCity	190 NJD	Research into the All Writs Act and Anti-Injunction Act for JA.	1.4	\$425.00	\$595.00
2016.11.04	SolarCity	190 DLS	Prepared POS and served discovery responses	0.5	\$190.00	\$95.00
2016.11.04		190 DLS	Booked car for Josh from Sac to SF	0.9	\$190.00	\$171.00
2016.11.04			Depo prep for JDA (1)		\$190.00	\$190.00
2016.11.04		190 JDA	Prepare for depositions		\$625.00	\$4,687.50
2016.11.06		190 JDA	Travel to Las Vegas for Raymond deposition		\$625.00	\$5,625.00
	SolarCity	190 JDA	Prepare for Raymond deposition		\$625.00	\$1,562.50
	•	190 JDA	Prepare for Raymond deposition		\$625.00	\$1,375.00
2016.11.07		190 JDA	Take Raymond deposition		\$625.00	\$3,437.50
	SolarCity	190 JDA	Travel to Sacramento for Van Tricht deposition		\$625.00	\$1,875.00
2016.11.07		190 JDS	Prepare for deposition		\$625.00	\$562.50
2016.11.08		190 JDA	Prepare for Van Tricht deposition		\$625.00	\$1,500.00
2016.11.08		190 JDA	Take Van Tricht deposition		\$625.00	\$2,812.50
2016.11.09	,	190 JDS	Prepare for deposition		\$625.00	\$1,937.50
2016.11.09		190 JDS	Teleconference with JDA re depositions		\$625.00	\$187.50
2016.11.10		190 JDS	Prepare for depositions		\$625.00	\$2,250.00
2016.11.11		190 JDS	Prepare for depositions		\$625.00	\$1,000.00
2016.11.13		190 JDS	Prepare for depositions		\$625.00	\$2,812.50
2016.11.14		190 AML	Conferred w. JDA re: doc review		\$250.00	\$50.00
2016.11.14		190 JDA	Draft letter to Net10 re phone records		\$625.00	\$312.50
2016.11.14		190 JDS	Prepare for and attend deposition		\$625.00	\$4,812.50
2016.11.14		190 JDS	Travel for Peterson deposition		\$625.00	\$1,500.00
2016.11.14		190 RSR	Contacted Veritext re rough draft of J. Raymond transcript (.2)		\$190.00	\$38.00
2016.11.14		190 DLS	Filed stip of voluntary dismissal Morris' claims		\$190.00	\$76.00
2016.11.15		190 JDA	Draft subpoena to TracFone		\$625.00	\$250.00
2016.11.15		190 JDS	Teleconference with JDA re Peterson depo		\$625.00	\$250.00
2016.11.15	,	190 JDS 190 RSR	Sent out client payment (.2), served TracFone wireless subpoena (.2)		\$190.00	\$76.00
2016.11.15		190 RSR	Set up templates for class cert motion (1), re-served TracFone subpoena (.2)		\$190.00	\$228.00
		190 RSR 190 JDA				
2016.11.18		190 JDA 190 JDS	Prepare for Sebenius deposition		\$625.00	\$1,687.50 \$250.00
2016.11.20		190 DLS	Review rough draft of Peterson depo; email JDA re same		\$625.00	
2016.11.21			Emailed names of court reporter/videographer to Orrick		\$190.00	\$19.00
2016.11.21		190 DLS	Followed-up with Veritext re virtual deposition for Josh		\$190.00	\$114.00
2016.11.22		190 JDA 190 JDA	Prepare for Sebenius deposition Take 30(b)(6) deposition of A. Sebenius		\$625.00	\$875.00
2016.11.22					\$625.00	\$1,437.50
2016.11.23		190 JDA	Prepare for Lucero deposition		\$625.00	\$3,625.00
2016.11.23			Prepared for call with client, participated in deposition prep with JA		\$375.00	\$750.00
2016.11.27		190 YOK	Traveled to Albuquerque, NM for Lucero deposition, met with Mr. Lucero to prepare for deposition		\$375.00	\$4,875.00
2016.11.28	SolarCity	190 JDS	Review Peterson depo; email JDA re same	0.4	\$625.00	\$250.00
0040 44 60	0.101	400 1/01/	Prepared for Lucero deposition, met with Mr. Lucero prior to deposition, defended deposition, traveled back to San Francisco following	40.0	#075 00	04.075.00
2016.11.28		190 YOK	deposition, phone call and email exchanges with JA re deposition.		\$375.00	\$4,875.00
2016.11.29		190 FJK	Conf w/ J. Arisohn re ascertainability & numerousity issues (.2); conf w/ J. Arisohn re class definitions (.7);		\$375.00	\$337.50
2016.11.29		190 JDA	Research class certification		\$625.00	\$2,937.50
2016.11.29		190 JDA	Review Lucero deposition transcript		\$625.00	\$1,687.50
2016.11.29		190 JDA	Create outline and draft notes for class certification brief		\$625.00	\$1,687.50
2016.11.30		190 FJK	Conf w/ J. Arisohn re class cert issues (.7);		\$375.00	\$262.50
2016.11.30		190 JDA	Draft class cert brief		\$625.00	\$3,375.00
2016.11.30		190 LTF	Email exchange with Josh Arisohn regarding class cert motion and mediation.		\$700.00	\$140.00
2016.12.01	,	190 DLS	Called clerk re closed case		\$190.00	\$95.00
	SolarCity	190 JDA	Draft class cert brief		\$625.00	\$5,250.00
	SolarCity	190 LTF	Discussed class cert motion with Josh Arisohn.		\$700.00	\$140.00
		190 YOK	Sent deposition notes to JA		\$375.00	\$37.50
	,	190 JDA	Draft class cert brief		\$625.00	\$4,437.50
		190 JDA	Call with R. Snyder and E. Schacter		\$625.00	\$187.50
2016.12.03		190 JDA	Review draft Snyder declaration		\$625.00	\$500.00
2016.12.03	SolarCity	190 JDA	Draft class cert brief	7.2	\$625.00	\$4,500.00

2016.12.04 SolatoCity 190 DAN Draft classes out here 1.77 3625.00 4.912.50 2.016.12.05 SolatoCity 190 DAN Draft classes out here 8.8 3625.00 3.915.00 3.9	DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2016 12.05 ScalarCity 190 JAA Prepared Content of the Second	2016.12.04	SolarCity	190 JDA	Draft class cert brief	7.7	\$625.00	
2016 12.05 ScalarCity 190 JAA Prepared Content of the Second	2016.12.05	SolarCity	190 EMW		0.5	\$190.00	\$95.00
2016.12.06 SolarCily 190. UAN Review and conuments from Defendant 0.7 5825.00 58437-50 2016.12.06 SolarCily 190. UAN Dwint claims part better 8.9 5825.00 58.25.00 5825.00 58.25.00 2016.12.06 SolarCily 190. VCK Emailed JA re Lucero deposition 0.1 5375.00 537.50 2016.12.00 5016.12.	2016.12.05		190 JDA		8.8	\$625.00	\$5.500.00
2006.11.08 SolarCiry 190 DAX Carlot Class cert brief 100 Carlot Class Cert Drief				Review new documents from Defendant			
2006 12.00 SolarCity 190 VCK Remialed JA ne Lucero deposition 0.1 \$375.00 \$375			190 JDA				\$5.562.50
2016.12.07 SolarCity 190 DA Prepare for hearing on motion to intervene							
2016.12.07 SolarCity 190 DA Progree for hearing on motion to intervene 7.1 \$825.00 \$4.337.50 \$2016.12.07 SolarCity 190 DA Review expert reports 0.7 \$825.00 \$4.337.50 \$2016.12.07 \$3016.07 \$101.07 \$				·			
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2916 1.20 SolarCity 190 UDA Travel text for hearing				· ·			
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	2017.01.06	SolarCity	190 JDA		2.9	\$625.00	\$1,812.50
2017.01.09 SolarCity 190 JDA Prepare for mediation 3.9 \$625.00 \$2,437.50	2017.01.06	SolarCity	190 JDS	Prepare for deposition of Randal Snyder	0.5	\$625.00	\$312.50
	2017.01.09	SolarCity	190 JDA	Prepare for mediation	3.9	\$625.00	\$2,437.50

DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2017.01.09	SolarCity	190 JDS	Teleconference with JDA re Snyder depo	0.2	\$625.00	\$125.00
2017.01.09	SolarCity	190 JDS	Prepare for Snyder deposition	1.0	\$625.00	\$625.00
2017.01.09	SolarCity	190 RSR	Prepared client payment (.1), gathered expenses for JDA's settlement call (.4)	0.5	\$190.00	\$95.00
2017.01.09		190 SAB	Conf. w/ J. Arisohn re mediation strategy		\$875.00	\$350.00
2017.01.10		190 JDA	Prepare for mediation		\$625.00	\$3,437.50
2017.01.10		190 JDS	Prepare for Snyder deposition		\$625.00	\$1,562.50
2017.01.11		190 JDA	Prepare supplemental production			\$500.00
		190 JDA	Discuss depo with R. Snyder		\$625.00	\$500.00
2017.01.11		190 JDS	Travel to Las Vegas		\$625.00	\$2,000.00
2017.01.11		190 JDS	Prepare for Snyder deposition		\$625.00	\$812.50
2017.01.11		190 JDS	Meet with Mr. Snyder re his deposition		\$625.00	\$1,562.50
2017.01.11		190 JDS	Review order re discovery dispute		\$625.00	\$125.00
2017.01.12		190 FJK	Conf w/ J. Arisohn re moving to quash Rule 45 subpoena (.2)		\$375.00	\$75.00
2017.01.12	,	190 JDA	Research subpoena compliance		\$625.00	\$2,500.00
2017.01.12		190 JDS	Prepare for and defend Snyder deposition		\$625.00	\$4,812.50
2017.01.12		190 JDS	Travel from Las Vegas		\$625.00	\$2,187.50
2017.01.12		190 JDS	Email court reporter re Snyder deposition transcript		\$625.00	\$62.50
2017.01.12	,	190 JDA	Discuss Snyder depo with J. Smith and R. Snyder		\$625.00	\$562.50
2017.01.13		190 JDA	Research Rule 37(c) sanctions		\$625.00	\$2,375.00
2017.01.13		190 JDS	Teleconference with JDA re Snyder depo	0.2	\$625.00	\$125.00
2017.01.13		190 JDS	Email court reporter re Snyder deposition transcript		\$625.00	\$62.50
2017.01.17		190 JDS	Email JDA re Snyder depo		\$625.00	\$62.50
2017.01.17		190 JDS	Draft discovery objections re Anya Verkhovskaya		\$250.00	\$500.00
2017.01.17	,	190 JDA	Discuss expert depositions with J. Marchese		\$625.00	\$250.00
2017.01.20		190 JDA	Prepare for Verkhovskaya depo		\$625.00	\$875.00
2017.01.20		190 JDA	Prepare response to Verkhovskaya document requests		\$625.00	\$1,125.00
2017.01.20	,	190 JIM	Confer with J. Arisohn about expert deposition defense preparation and assist with same		\$700.00	\$280.00
2017.01.20		190 LTF	Email exchange with Josh Arisohn regarding Morris subpoena and discussed same with Thomas Reyda.		\$700.00	\$140.00
2017.01.20	SolarCity	190 LTF		0.2	\$700.00	\$140.00
2047.04.20	C-ICit.	190 SNW	Email exchange & call with JDA re: motion to quash Morris subpoena; reviewed Morris subpoena and research from JDA; reviewed	0.0	¢450.00	¢070.00
2017.01.20			email from local counsel re: same		\$450.00	\$270.00
2017.01.22		190 JDA	Travel to Milwaukee for Verkhovskaya deposition		\$625.00 \$625.00	\$4,375.00
2017.01.22	SolarCity	190 JDA	Prepare for Verkhovskaya deposition Drafted notice of motion to quash Morris subpoena, proposed order, and memorandum of law ISO motion to quash; email exchange	2.9	\$025.00	\$1,812.50
0047.04.00	0.10.	400 01114		0.5	#450.00	04 575 00
2017.01.22		190 SNW	with JDA & local counsel re: filing procedures		\$450.00	\$1,575.00
2017.01.23	,	190 JDA	Prepare for Verkhovskaya deposition	1.7	\$625.00	\$1,062.50
2017.01.23	SolarCity	190 JDA	Defend Verkhovskaya deposition	6.5	\$625.00	\$4,062.50
0047.04.00	0.10.	400 01114	Drafted declaration of JDA ISO motion to quash; drafted motion to quash; drafted certificate of conference; assembled declaration	0.0	#450.00	#4.050.00
2017.01.23		190 SNW	exhibits; email exchange with JDA re: same		\$450.00	\$4,050.00
2017.01.23		190 SNW	Email exchange and call with EW re: JDA declaration exhibits		\$450.00	\$90.00
2017.01.23		190 SNW	Email exchange and phone call with local counsel re: filing procedures; email exchange with JDA re: same		\$450.00	\$135.00
2017.01.23		190 SNW	Reviewed filed documents; reviewed local rules re: chamber's copy and emailed proposed order		\$450.00	\$135.00
2017.01.23		190 SNW	Email exchange with local counsel & JDA re: corrected filing; email exchange with DS re: service		\$450.00	\$180.00
2017.01.23		190 SNW	Reviewed local rules re: submitting proposed orders; emailed proposed order to Judge Lynn's clerk		\$450.00	\$90.00
2017.01.23		190 SNW	Reviewed local rules re: hearing and breifing deadlines; calendared response & reply dates		\$450.00	\$90.00
2017.01.24		190 DLS	Emailed documents to First Legal for service		\$190.00	\$38.00
2017.01.24		190 SNW	Reviewed letter from defense counsel re: Verkhovskaya document requests; email exchange with JDA re: same		\$450.00	\$90.00
2017.01.25		190 SNW	Research re: expert report disclosure requirements under FRCP 26; compiled notes; email to JDA re: same		\$450.00	\$1,575.00
2017.01.30	,	190 EMW	Prep for mediation (4)		\$190.00	\$760.00
	SolarCity	190 JDA	Meet and confer with opposing counsel re Verkhovskaya materials	0.2	\$625.00	\$125.00
2017.01.30		190 JDA	Prepare for mediation		\$625.00	\$3,062.50
2017.01.30		190 RSR	Booked cars for SAB and JDA (.2)		\$190.00	\$38.00
2017.01.30		190 SNW	Email exchange with JDA re: servie of motion to quash		\$450.00	\$45.00
2017.01.31		190 EMW	Booked travel for SAB and JDA (.5) Found and sent docs to SAB during mediation (.3)		\$190.00	\$152.00
2017.01.31		190 JDA	Travel to mediation and prep with SAB en route		\$625.00	\$3,750.00
2017.01.31	SolarCity	190 JDA	Attend mediation	6.5	\$625.00	\$4,062.50

DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2017.01.31	SolarCity	190 JDA	Travel back from mediation and debrief with SAB en route	5.0	\$625.00	\$3,125.00
2017.01.31	SolarCity	190 RSR	Assisted EMW with SAB and JDA travel rearrangement	0.2	\$190.00	\$38.00
	•		Travel to Chicago for mediation, prep w/ J. Arisohn en route(5.5); mediation w/ Mag. J. Denlow et al. (6.5); travel back to NYC, debrief			
2017.01.31	SolarCity	190 SAB	w/ J. Arisohn en route (4.3)	16.3	\$875.00	\$14,262.50
2017.01.31		190 SNW	Reviewed email from defense counsel re: motion to quash briefing	0.1	\$450.00	\$45.00
2017.02.01	SolarCity	190 DLS	Filed stip of dismissal re Morris	0.4	\$190.00	\$76.00
2017.02.01	SolarCity	190 JDA	Review class cert opp'n and related materials	3.7	\$625.00	\$2,312.50
2017.02.01	SolarCity	190 JDA	Research arbitration and class certification	1.8		\$1,125.00
2017.02.01	SolarCity	190 JDS	Contact Randy Snyder re deposition		\$625.00	\$250.00
2017.02.01	SolarCity	190 JDS	Analyze motion to strike testimony of R. Synder and opposition to motion for class certification	1.5		\$937.50
2017.02.01	SolarCity	190 LTF	Discussed mediation with Josh Arisohn (.1); discussed response to motion to strike with Mr. Arisohn and Joel Smith (.1).		\$700.00	\$140.00
2011102101	o o.a. o.ty	.00	Analyzed Lee v. Stonebridge decision by Judge Seeborg granting class cert (.6); Analyzed 9th Circuit decision in Van Patten v. Vertical	0.2	ψ. σσ.σσ	ψ. τοισσ
2017.02.01	SolarCity	190 SAB	Fitness (.7); conf. w/ J. Arisohn re class cert reply brief strategy (.3)	1.6	\$875.00	\$1,400.00
2017.02.02		190 JDA	Prepare notice of withdrawal in Gibbs		\$625.00	\$250.00
2017.02.02	SolarCity	190 JDA	Draft Horak subpoena and document request		\$625.00	\$1,125.00
2017.02.02		190 JDA	Draft class cert reply		\$625.00	\$2,500.00
2017.02.02		190 JDA	Research adequacy	3.0		\$1,875.00
2017.02.02		190 JDS	Conduct legal research for opposition to motion to strike Snyder; draft outline for same	5.5		\$3,437.50
2017.02.02		190 JDS	Analyze Snyder deposition transcript		\$625.00	\$1,437.50
2017.02.02		190 JDS	Email Mr. Snyder regarding deposition errata sheet	0.1	\$625.00	\$62.50
	,		Reviewed email exchange among counsel re: briefing on motion to quash Morris subpoena		\$450.00	\$45.00
2017.02.02		190 SNW 190 DLS	Scheduled court reporter and videographer for VirtualVeritext		\$190.00	\$45.00
2017.02.03				0.5		
2017.02.03	,	190 JDA	Review discovery letter		\$625.00	\$437.50
2017.02.03		190 JDA	Research expert discovery obligations	2.7	\$625.00	\$1,687.50
2017.02.03		190 JDA	Draft response to discovery letter		\$625.00	\$3,062.50
2017.02.03		190 JDS	Draft opposition to motion to strike Snyder	1.4	\$625.00	\$875.00
2017.02.03		190 JDS	Draft opposition to motion to strike Snyder			\$750.00
2017.02.03		190 JDS	Draft stipulation on briefing regarding Snyder		\$625.00	\$312.50
2017.02.03		190 SNW	Reviewed defendant's motion for expidited briefing; email exhange with JDA re: response to same		\$450.00	\$180.00
2017.02.04		190 JDS	Conduct legal research for opposition to motion to strike Snyder; draft same		\$625.00	\$2,750.00
2017.02.06	SolarCity	190 DLS	Finalized and filed stip and prop order; emailed prop order to Judge		\$190.00	\$171.00
2017.02.06	SolarCity	190 JDA	Draft response to discovery letter		\$625.00	\$2,062.50
2017.02.06	SolarCity	190 JDA	Draft class cert reply	4.0	\$625.00	\$2,500.00
2017.02.06	SolarCity	190 JDS	Conduct legal research for opposition to motion to strike Snyder; draft same		\$625.00	\$3,687.50
2017.02.06		190 JLH	Arrange chamber copies		\$190.00	\$190.00
2017.02.06	SolarCity	190 SNW	Reviewed emails from JDA re: opposition to motion to expidite briefing	0.2	\$450.00	\$90.00
2017.02.07	SolarCity	190 DLS	Provided contact person at depo location to Veritext		\$190.00	\$19.00
2017.02.07	SolarCity	190 JDA	Draft class cert reply		\$625.00	\$3,437.50
2017.02.07	SolarCity	190 JDS	Conduct legal research for opposition to motion to strike Snyder; draft same	4.8	\$625.00	\$3,000.00
			Reviewed motion to expedite briefing on motion to quash; reviewed opposition to motion to quash morris subpena & delcaration ISO			
2017.02.07		190 SNW	same; orgaznized files from local counsel		\$450.00	\$450.00
2017.02.07	SolarCity	190 SNW	Drafted opposition to motion to expedite briefing on motion to quash		\$450.00	\$2,475.00
2017.02.08	SolarCity	190 JDA	Review opposition to motion for expedited briefing		7.0-0:00	\$250.00
2017.02.08	SolarCity	190 JDS	Conduct legal research for opposition to motion to strike Snyder; draft same	4.9	\$625.00	\$3,062.50
			Email exchange with JDA re: opposition to motion to expeidte; edited same; email to local counsel re: same; call to local counsel re:			
2017.02.08	SolarCity	190 SNW	same		\$450.00	\$225.00
2017.02.08	SolarCity	190 SNW	Reviewed docket to confirm filing of opposition to motion to expedite; saved same	0.1	\$450.00	\$45.00
2017.02.09	SolarCity	190 DLS	Called clerk re stip and prop order	0.3	\$190.00	\$57.00
2017.02.09	SolarCity	190 JDA	Draft class cert reply	2.5	\$625.00	\$1,562.50
2017.02.09	SolarCity	190 JDS	Conduct legal research for opposition to motion to strike Snyder; draft same		\$625.00	\$2,625.00
2017.02.09		190 SNW	Reviewed opposition to motion to quash and supporting documents	0.5		\$225.00
2017.02.09	SolarCity	190 SNW	Drafted reply ISO motion to quash		\$450.00	\$225.00
2017.02.09		190 SNW	Reviewed reply ISO motion to expedite breifing		\$450.00	\$90.00
	SolarCity	190 JDA	Prepare for Horak deposition		\$625.00	\$2,500.00
2017.02.10		190 JDS	Conduct legal research for opposition to motion to strike Snyder; draft same		\$625.00	\$2,187.50
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DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2017.02.10	SolarCity	190 JDS	Contact Mr. Arisohn re Snyder motion and Horak depo	0.1	\$625.00	\$62.50
2017.02.11	SolarCity	190 JDA	Review Horak documents	4.6	\$625.00	\$2,875.00
2017.02.11	SolarCity	190 JDA	Prepare for Horak deposition	5.0	\$625.00	\$3,125.00
2017.02.12		190 JDA	Draft class cert reply		\$625.00	\$4,500.00
2017.02.12	SolarCity	190 JDS	Conduct legal research for opposition to motion to strike Snyder; draft same		\$625.00	\$2,437.50
			Assisted with preparing motion to seal and discovery letter brief for service and filing. Finalized and filed documents and emailed Judge			. ,
2017.02.13	SolarCity	190 DLS	and defendants service copies.	3.5	\$190.00	\$665.00
2017.02.13		190 DLS	Call with Rhonda at Veritext re Horak Deposition		\$190.00	\$76.00
2017.02.13		190 JDA	Draft motion to strike Horak		\$625.00	\$2,187.50
2017.02.13		190 JDA	Draft letter to court re Verkhovskaya deposition cites		\$625.00	\$1,562.50
2017.02.13		190 LTF	Discussed motion to file under seal with Thomas Revda.		\$700.00	\$70.00
2017.02.13		190 RSR	Ordered Certificate of Good standing for JDA (.3)		\$190.00	\$57.00
2017.02.13		190 RSRW	Reviewed emails from local counsel re: pro hac motion		\$450.00	\$90.00
2017.02.13	,	190 TAR	Sealing Motin for supplement letter		\$250.00	\$500.00
2017.02.13		190 YZK	Draft portion of class cert reply		\$400.00	\$600.00
2017.02.13		190 DLS	Downloaded file docs and emailed chamber copy to First Legal for delivery		\$190.00	\$19.00
		190 JDS			\$625.00	\$1,687.50
2017.02.14			Draft supporting documents for opposition to motion to strike Snyder; collect exhibits and mark same Revise/edit opposition to motion to strike Snyder; conduct follow up legal research for same		\$625.00	
2017.02.14						\$875.00
2017.02.14		190 SNW	Research for reply ISO motion to quash		\$450.00	\$225.00
2017.02.15		190 DLS	Requested names of court reporter and videographer for depo		\$190.00	\$19.00
2017.02.15		190 JDA	Prepare for discovery dispute hearing		\$625.00	\$1,562.50
2017.02.15		190 JDA	Call with R. Snyder		\$625.00	\$562.50
2017.02.15	,	190 JDA	Draft class cert reply		\$625.00	\$3,687.50
2017.02.15		190 JDA	Attend telephonic discovery dispute hearing		\$625.00	\$437.50
2017.02.15		190 JDS	Teleconference with Mr. Snyder		\$625.00	\$187.50
2017.02.15	,	190 JDS	Revise/edit opposition to motion to strike Snyder; conduct follow up legal research for same		\$625.00	\$1,562.50
2017.02.15		190 SNW	Drafted reply ISO motion to quash; email exchange with JDA re: same		\$450.00	\$900.00
2017.02.15		190 SNW	Reviewed order on motion to expedite briefing; reviewed emails from local counsel re: same		\$450.00	\$90.00
2017.02.15		190 TAR	Review draft of Opp to Motion to Strike for errors		\$250.00	\$500.00
2017.02.15	SolarCity	190 YZK	Draft and revise class cert reply section on ascertainability		\$400.00	\$1,640.00
2017.02.16	SolarCity	190 AML	Research re: compelling in-person inspection of devices; Discovery responses	6.0	\$250.00	\$1,500.00
2017.02.16	SolarCity	190 JDA	Review opposition to motion to strike Snyder	8.0	\$625.00	\$500.00
2017.02.16	SolarCity	190 JDA	Prepare for Horak deposition	2.5	\$625.00	\$1,562.50
2017.02.16		190 JDA	Take Horak deposition	3.5	\$625.00	\$2,187.50
2017.02.16	SolarCity	190 JDS	Revise/edit opposition to motion to strike Snyder; conduct follow up legal research for same	1.1	\$625.00	\$687.50
2017.02.16		190 SNW	Drafted reply ISO motion to quash; email exchange with JDA re: same	6.5	\$450.00	\$2,925.00
2017.02.16	SolarCity	190 YZK	Finalize and circulate reply insert re ascertainability	3.9	\$400.00	\$1,560.00
2017.02.17		190 DLS	Prepared tables, finalized and filed opposition to exclude		\$190.00	\$950.00
2017.02.17		190 JDA	Draft class cert reply		\$625.00	\$4,312.50
2017.02.17		190 JDA	Review reply ISO motion to quash Morris subpoena		\$625.00	\$1,625.00
2017.02.17		190 JDS	Revise/edit opposition to motion to strike Snyder; conduct follow up legal research for same; coordinate filing		\$625.00	\$1,500.00
2017.02.17		190 SNW	Drafted reply ISO motion to quash; email exchange with JDA re: same		\$450.00	\$1,800.00
2017.02.17		190 SNW	Email exchange with local counsel re: filing of reply ISO motion to quash		\$450.00	\$45.00
2017.02.17		190 JDA	Draft motion to strike Horak		\$625.00	\$2,187.50
2017.02.19		190 JDA	Draft motion to strike Horak		\$625.00	\$1,937.50
2017.02.10		190 AML	Finalized RFP responses		\$250.00	\$1,500.00
2017.02.20		190 JDA	Draft class cert reply		\$625.00	\$4,125.00
2017.02.20		190 JDA	Discuss case with R. Snyder		\$625.00	\$250.00
2017.02.20	,	190 JDA 190 AML	Finalized discovery response; submitted to JDA		\$250.00	\$250.00
	SolarCity	190 AML	Downloaded filed documents and emailed chamber copy to First Legal for delivery		\$190.00	\$95.00
		190 DLS	Added POS and served Lucero objections and responses to RFP's		\$190.00	\$76.00
	,	190 DLS			\$190.00	\$19.00
	- ,		Reviewed Judge Seeborg's standing orders re motion dates			
			Draft class cert reply Records in condition of devices and edit responses to requests		\$625.00	\$4,375.00
2017.02.21		190 JDA	Research inspection of devices and edit responses to requests		\$625.00	\$1,812.50
2017.02.21	SolarCity	190 JDA	Draft declaration in support and prepare exhibits for class cert reply brief	2.8	\$625.00	\$1,750.00

DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2017.02.22	SolarCity	190 DLS	Reviewed motion to strike Horak documents	0.7	\$190.00	\$133.00
2017.02.22	SolarCity	190 DLS	Made edits and finalized all documents for filing tomorrow	1.0	\$190.00	\$190.00
2017.02.22	SolarCity	190 JDA	Draft declaration in support and prepare exhibits for motion to exclude Horak	2.2	\$625.00	\$1,375.00
2017.02.22	SolarCity	190 JDA	Finalize motion to exclude Horak	3.5	\$625.00	\$2,187.50
2017.02.22	SolarCity	190 JDA	Finalize class cert reply	7.0	\$625.00	\$4,375.00
2017.02.22	SolarCity	190 JDS	Contact JDA re hearing on class cert.	0.1	\$625.00	\$62.50
2017.02.22	SolarCity	190 JDS	Review and edit reply in support of class certification	0.8	\$625.00	\$500.00
			Prepared tables for Motion to Strike Horak (.5), prepared exhibits to Arisohn Decl. (.3), made redactions to declaration (.3), prepared			
2017.02.22	SolarCity	190 RSR	tables for Class Cert reply (.6)		\$190.00	\$323.00
2017.02.23	SolarCity	190 AML	Proofread class cert reply	2.0	\$250.00	\$500.00
			Finalized and filed motion to strike Horak; and motion to seal documents; emailed proposed order to Judge; served by email; prepared			
2017.02.23		190 DLS	docs for chamber delivery		\$190.00	\$665.00
2017.02.23	SolarCity	190 DLS	Finalized and filed class cert reply; and motion to seal documents; served by email;prepared docs for chamber delivery		\$190.00	\$665.00
2017.02.23		190 JDA	Review Snyder report		\$625.00	\$500.00
2017.02.23		190 JDA	Finalize reply and prepare filing		\$625.00	\$3,750.00
2017.02.23		190 JDA	Prepare for meet and confer			\$437.50
2017.02.23	,	190 JDS	Review filings		\$625.00	\$250.00
2017.02.23		190 JLH	Chamber Copies under seal Seeborg		\$190.00	\$513.00
2017.02.23		190 RSR	prepared JDA reply decl. and made redactions (.7), reviewed A.B. Data invoices for billing errors (.5)		\$190.00	\$228.00
2017.02.23		190 TAR	Review motion to seal	0.7	\$250.00	\$175.00
2017.02.24		190 JDA	Prepare for meet and confer		\$625.00	\$937.50
2017.02.24		190 JDA	Attend meet and confer		\$625.00	\$187.50
2017.02.28	,		Hearing prep (1.5)		\$190.00	\$285.00
2017.02.28		190 JDA	Prepare for class cert hearing		\$625.00	\$500.00
2017.02.28		190 SNW	Reviewed email exchange re: Morris deposition; reviewed order denying motion to quash		\$450.00	\$135.00
2017.03.01	,	190 JDA	Discuss discovery issues with opposing counsel and expert		\$625.00	\$937.50
2017.03.01	SolarCity	190 JDA	Prepare for Morris depo		\$625.00	\$1,875.00
2017.03.02		190 JDA	Prepare for Morris depo		\$625.00	\$2,187.50
2017.03.02	SolarCity	190 JDA	Prepare for class cert hearing	2.5	\$625.00	\$1,562.50
			Assisted with admin. motion to seal corrected declaration, finalized all documents, filed and emailed prop order to Judge and service of			
2017.03.03		190 DLS	unredacted docs to Judge		\$190.00	\$475.00
2017.03.03		190 JDA	Coordinate with A. Verkhovskaya on corrected report		\$625.00	\$2,187.50
		190 JDA	Prepare for Morris depo	2.0	\$625.00	\$1,250.00
2017.03.03		190 JDA	Prepare for class cert hearing		\$625.00	\$3,125.00
2017.03.03	,	190 JDS	Analyze reply in support of motion to exclude Snyder		\$625.00	\$750.00
2017.03.03	SolarCity	190 JIM	Confer with J. Arisohn about expert discovery issue	0.3	\$700.00	\$210.00
0047.00.00	0.10:6.	400 TE	Discussed expert issue with Josh Arisohn and Joel Smith and reviewed discovery motion (.4); assisted with filing of corrected	0.0	Φ 7 00 00	# 500.00
2017.03.03		190 LTF 190 SNW	declaration (.4).		\$700.00 \$450.00	\$560.00 \$45.00
2017.03.03	SolarCity	190 SNW	Reviewed email from E. Lippe re: motion to quash Reviewed email exchange re: Morris deposition		\$450.00	\$45.00 \$45.00
	SolarCity	190 SNW 190 JDA	Travel to Dallas for Morris deposition		\$450.00	\$45.00 \$4,062.50
2017.03.05		190 JDA 190 JDA	Prepare for Morris depo		\$625.00	\$4,062.50
2017.03.05		190 DLS	Downloaded all filed docs and emailed to FL for chamber delivery		\$190.00	\$2,437.50
2017.03.06	SolarCity	190 JDA	Attend Morris depo		\$625.00	\$76.00
2017.03.06	SolarCity	190 JDA 190 JDA	Prepare for class cert hearing		\$625.00	\$3,125.00
2017.03.06	SolarCity	190 JDA 190 JDS	Assist JDA prepare for hearing		\$625.00	\$2,187.50
2017.03.06	SolarCity	190 JDS 190 JDS	Analyze reply in support of motion to exclude Snyder		\$625.00	\$312.50
2017.03.06		190 JDS 190 JDA	Travel to SF for class cert hearing		\$625.00	\$4,062.50
2017.03.07	SolarCity	190 JDA	Prepare for class cert hearing			\$2,500.00
2017.03.07	SolarCity	190 JDS	Prepare for hearing on class cert/motion to strike Snyder		\$625.00	\$2,500.00
2017.03.07	SolarCity	190 JDS	Analyze motion to strike reply; conduct legal research regarding same; contact JDA re same		\$625.00	\$750.00
2017.03.07	SolarCity	190 JLH	Book JDA travel arrangements		\$190.00	\$570.00
2017.03.07	SolarCity	190 JLH	Discussed class cert hearing with Josh Arisohn and Joel Smith and discussed sealing order with Joel Smith.		\$700.00	\$140.00
2017.03.07	SolarCity	190 DLS	Reviewed order and made corrections and refiled sealed documents		\$190.00	\$798.00
2017.03.08		190 JDA	Prepare for class cert hearing		\$625.00	\$4,875.00
2017.03.00	Julai City	190 JDA	In repaire for class contineating	1.0	φυ23.00	φ + ,σ <i>1</i> 0.00

DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2017.03.08	SolarCity	190 JDS	Prepare for hearing on class cert/motion to strike Snyder	3.3	\$625.00	\$2,062.50
2017.03.08	SolarCity	190 JDS	Coordinate refiling of class cert papers	1.6	\$625.00	\$1,000.00
2017.03.08	SolarCity	190 JLH	Book JDS travel arrangement	3.0	\$190.00	\$570.00
2017.03.08	SolarCity	190 SNW	Reviewed email exchanges with local counsel re: case status	0.1	\$450.00	\$45.00
2017.03.09		190 JDA	Prepare for class cert hearing	3.5	\$625.00	\$2,187.50
2017.03.09	SolarCity	190 JDA	Attend class cert hearing	3.5	\$625.00	\$2,187.50
2017.03.09	SolarCity	190 JDS	Prepare for and attend hearing on motion to exclude/class certification		\$625.00	\$2,812.50
2017.03.10		190 DLS	Prepared and file transcript request		\$190.00	\$95.00
2017.03.10		190 DLS	Made edits and finalized and served declaration	0.5	\$190.00	\$95.00
2017.03.10		190 JDA	Travel back to New York		\$625.00	\$5,625.00
2017.03.10		190 LTF	Email exchange with Joel Smith and Josh Arisohn regarding class cert hearing.		\$700.00	\$70.00
2017.03.11		190 JDA	Draft opposition to motion to strike reply		\$625.00	\$2,500.00
2017.03.13		190 DLS	Finalized and filed opposition to motion to strike		\$190.00	\$95.00
2017.03.13		190 JDA	Finalize opposition to motion to strike reply		\$625.00	\$937.50
2017.03.13		190 JDS	Edit opposition to motion to strike; email JDA re same		\$625.00	\$375.00
2017.03.13		190 JLH	Prepare chambers copies for J. Seeborg		\$190.00	\$380.00
2017.03.14		190 JLH	Review documents	1.0	\$190.00	\$190.00
2017.03.17		190 JDA	Review TCPA settlements after class cert	-	\$625.00	\$1,875.00
2017.03.20		190 JDA	Review opposition to exclude Horak		\$625.00	\$500.00
2017.03.20		190 JDA	Draft reply ISO motion to exclude Horak		\$625.00	\$4,062.50
2017.03.20		190 JDA	Review proposed protocol for Lucero inspection		\$625.00	\$187.50
2017.03.21		190 DLS	Prepared tables and made edits to reply		\$190.00	\$190.00
2017.03.21		190 JDA	Review defendant's reply ISO motion to strike class cert reply		\$625.00	\$312.50
2017.03.21		190 JDA	Draft reply ISO motion to exclude Horak		\$625.00	\$2,812.50
2017.03.22		190 DLS	Finalize and filed reply		\$190.00	\$76.00
2017.03.22		190 JDA	Discuss potential mediation with opposing counsela and co-counsel		\$625.00	\$500.00
2017.03.22		190 JLH	Prepare chambers copies for J. Seeborg	0.7	\$190.00	\$133.00
2011.00.22	Join Oily	.00 02	Conf. w/ J. Arisohn re settlement negotiations and setting up mediation with Judge Holwell (.4); conf. call w/ T. Cheung, J. Arisohn re	0	ψ.σσ.σσ	ψ.σσ.σσ
2017.03.22	SolarCity	190 SAB	same (.4)	0.8	\$875.00	\$700.00
	SolarCity	190 JDA	Research TCPA settlements		\$625.00	\$1,875.00
2017.04.04		190 JDA	Review Deal Report and supporting documents		\$625.00	\$1,125.00
2017.04.04		190 SAB	Conf. w/ J. Arisohn re settlement negotiations and litigation strategy		\$875.00	\$350.00
2017.04.06	SolarCity	190 SAB	Settlement conf. w/ T. Cheung (2.0); debriefed J. Arisohn on status of negotiations and next steps (.2)	2.2	\$875.00	\$1,925.00
2017.04.07		190 JLH	Updated and filed notice of withdrawal with debbie		\$190.00	\$133.00
2017.04.25	SolarCity	190 SNW	Email exchange with JDA re: electronic devices discovery dispute; reviewed correspondence re: same		\$450.00	\$225.00
2017.04.26		190 SAB	Teleconf. w/ Tiffany Cheung re settlement negotiations. (.4); conf. w/ J. Arisohn re same (.3)		\$875.00	\$612.50
2017.04.27	SolarCity	190 JDA	Review joint letter and send notes to S. Westcot		\$625.00	\$625.00
2017.04.27		190 SAB	Teleconf. w/ T. Cheung		\$875.00	\$262.50
			Reviewed request for inspection of electronic devices; reviewed defendants' portion of discovery dispute letter; research for response	1.0	,	
2017.04.27	SolarCity	190 SNW	to same	1.5	\$450.00	\$675.00
2017.04.27		190 SNW	Drafted response to discovery dispute letter		\$450.00	\$1,575.00
2017.04.27		190 SNW	Email exchange with JDA re: discovery dispute letter	0.2	\$450.00	\$90.00
2017.04.28		190 JDA	Revise joint letter re Lucero inspection		\$625.00	\$937.50
2017.05.03		190 JDA	Review revised joint letter and make edits		\$625.00	\$2,500.00
		190 JDA	Review revised joint letter		\$625.00	\$437.50
2017.05.08	,	190 SAB	Teleconf. w/ T. Cheung (.2); email to J. Arisohn re same (.1); conf. w/ J. Arisohn re same (.1)		\$875.00	\$350.00
2017.05.10		190 SAB	Conf. W J. Arisohn re settlement negotiations (.2)	0.2	\$875.00	\$175.00
2017.05.15	,	190 SAB	Teleconf. w/ T. Cheung		\$875.00	\$175.00
2017.05.17		190 SAB	Teleconf. w/ T. Cheung (.3); conf. w/ J. Arisohn re settlement strategy (.2); email to T. Cheung re settlement negotiations (.2)		\$875.00	\$612.50
		122 3, 13	g (1), 11	Ų.1	,	+3.2.30
2017.05.18	SolarCity	190 SAB	Teleconf. w/ T. Cheung re settlement negotiations (.3); multiple teleconfs w/ J. Arisohn re same (.5); drafted settlement term sheet (1.2)	2.0	\$875.00	\$1,750.00
2017.05.19		190 JDA	Finalize term sheet		\$625.00	\$937.50
2017.05.19		190 LTF	Email exchange with Josh Arisohn regarding settlement and discussed same with Joel Smith.		\$700.00	\$140.00
						<u> </u>
2017.05.19	SolarCity	190 SAB	Teleconf. w/ T. Cheung re settlement negotiations (.4); multiple teleconfs. w/ J. Arisohn re same & re execution of term sheet (.8)	1.2	\$875.00	\$1,050.00
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DATE	MATTER	M. No. ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
2017.05.22	SolarCity	190 SAB	Reviewed executed term sheet and email to T. Cheung re same		\$875.00	\$437.50
2017.06.01	SolarCity	190 JDA	Review draft settlement agreement		\$625.00	\$937.50
	SolarCity	190 SAB	Conf. w/ J. Arisohn re settlement negotiations		\$875.00	\$262.50
2017.06.05		190 JDA	Revise draft settlement agreement		\$625.00	\$312.50
2017.06.05	SolarCity	190 SAB	Revised draft settlement agreement	6.0	\$875.00	\$5,250.00
2017.06.06	SolarCity	190 DLS	Filed discovery letter	0.4	\$190.00	\$76.00
2017.06.06	SolarCity	190 SAB	Revised draft settlement agreement	4.7	\$875.00	\$4,112.50
2017.06.09	SolarCity	190 JDA	Call with co-counsel	0.2	\$625.00	\$125.00
2017.06.14	SolarCity	190 JDA	Review settlement agreement	1.5	\$625.00	\$937.50
2017.06.14	SolarCity	190 JDA	Conference call re settlement agreement	8.0	\$625.00	\$500.00
2017.06.15	SolarCity	190 JDA	Draft motion to enforce term sheet	3.8	\$625.00	\$2,375.00
2017.06.15	SolarCity	190 SAB	Teleconf. w/ J. Arisohn & T. Cheung re settlement negotiations		\$875.00	\$875.00
2017.06.16	SolarCity	190 JDA	Draft motion to enforce term sheet		\$625.00	\$1,500.00
2017.06.16	SolarCity	190 JDA	Negotiate and revise settlement agreement	3.3	\$625.00	\$2,062.50
2017.06.16	SolarCity	190 JDA	Draft motion for preliminary approval	3.4	\$625.00	\$2,125.00
2017.06.19	,	190 JDA	Revise settlement agreement		\$625.00	\$562.50
2017.06.19		190 JDA	Call with T. Cheung		\$625.00	\$1,187.50
2017.06.19	SolarCity	190 RSR	prepared TOC for Motion to Enforce Settlement (.2)	0.2	\$190.00	\$38.00
			Revised draft settlement agreement (2.3); draft email to T. Cheung re settlement negotations (.5); revised draft motion to enforce term		T	\neg
2017.06.19	SolarCity	190 SAB	sheet (.6); teleconf. w/ T. Cheung & J. Arisohn re settlement negotiations (1.3); revised draft settlement agreement (.4)	5.1	\$875.00	\$4,462.50
2017.06.21		190 SAB	Settlement negotiations w/ T.Cheung (1.3); teleconf. w/ J. Arisohn re same (.3)	1.6	\$875.00	\$1,400.00
2017.06.22		190 DLS	Fixed formatting and filed motion to enforce settlement; emailed proposed order to Judge		\$190.00	\$171.00
2017.06.22	SolarCity	190 JDA	Draft motion to enforce term sheet		\$625.00	\$2,875.00
2017.06.22	SolarCity	190 JDS	Review motion to enforce term sheet	0.2	\$625.00	\$125.00
2017.06.22	SolarCity	190 LTF	Reviewed motion to enforce settlement term sheet and discussed same with Debbie Schroeder and Joel Smith.	0.2	\$700.00	\$140.00
			Conf. w/ J. Arisohn re filing motion to enforce term sheet (.2); Teleconf. w/ T. Cheung re settlement negotiations (.2); teleconf. w/ J.			
2017.06.22	SolarCity	190 SAB	Arisohn re same (.2)	0.6	\$875.00	\$525.00
2017.06.23	SolarCity	190 SAB	Settlement negotiations		\$875.00	\$350.00
2017.06.25	SolarCity	190 LTF	Email exchange with Brendan Anser at Epiq.	0.1	\$700.00	\$70.00
2017.07.05	SolarCity	190 JDA	Finalize settlement agreement	3.8	\$625.00	\$2,375.00
			Teleconf. w/ T. Cheung re settlement negotiations (.4); multiple confs. w/ J. Arisohn re settlement negotiations and drafting settlement			
2017.07.05	SolarCity	190 SAB	agreement (.5)		\$875.00	\$787.50
	SolarCity	190 JDA	Revise and negotiate settlement agreement and exhibits		\$625.00	\$1,500.00
	SolarCity	190 JDA	Review SC's opposition to motion to enforce term sheet		\$625.00	\$250.00
	SolarCity	190 JDA	Finalize settlement agreement		\$625.00	\$2,750.00
	SolarCity	190 SAB	Read D's brief in response to motion to enforce term sheet		\$875.00	\$175.00
	,	190 JDA	Finalize settlement agreement		\$625.00	\$312.50
2017.07.10	,	190 JDA	Draft preliminary approval motion		\$625.00	\$3,000.00
2017.07.10		190 JIM	Confer with J. Arisohn about settlement administrator options for the class settlement		\$700.00	\$140.00
2017.07.11	,	190 JDA	Finalize settlement agreement		\$625.00	\$1,125.00
	,	190 JDA	Draft preliminary approval motion		\$625.00	\$3,062.50
		190 RSR	Prepared tables for Prelim Approval motion (1)		\$190.00	\$190.00
	,	190 JDA	Finalize settlement agreement		\$625.00	\$437.50
2017.07.12		190 JDA	Draft reply ISO motion to enforce term sheet		\$625.00	\$250.00
2017.07.13		190 DLS	Filed notice of withdrawal of motion		\$190.00	\$76.00
2017.07.14		190 DLS	Finalized and filed preliminary approval motion;emailed proposed order to Judge		\$190.00	\$171.00
2017.07.14		190 JDA	Draft preliminary approval motion		\$625.00	\$2,437.50
2017.08.22		190 LTF	Email exchange with Rafey Balibanian and Josh Arisohn regarding settlement.		\$700.00	\$70.00
2017.08.25	SolarCity	190 LTF	Email exchange with Josh Arisohn regarding potential objector.	0.2	\$700.00	\$140.00
			Reviewed settlement agreement and preliminary approval motion, formulated schedule for notice, objections, opt-outs and final			
	SolarCity	190 LTF	approval and discussed same with Josh Arisohn via email and on the phone (2.2); discussed hearing books with Jared Hazlett (.2).		\$700.00	\$1,680.00
	SolarCity	190 LTF	Continued preparing for preliminary approval hearing.		\$700.00	\$420.00
2017.08.30		190 LTF	Continued preparing for preliminary approval hearing.		\$700.00	\$1,960.00
2017.08.31	SolarCity	190 DLS	Prepared and filed transcript request	0.5	\$190.00	\$95.00

DATE	MATTER	M. No.	ATTY	DESCRIPTION	HOURS	RATE	AMOUNT
				Continued preparing for preliminary approval hearing and traveled to SF for hearing, attended hearing and returned to Walnut Creek			
2017.08.31	SolarCity	190 L	.TF	ollowing hearing (4.2); revised preliminary approval order and sent it to defendant's counsel (.4)		\$700.00	\$3,220.00
				Telephone call with defendant's counsel regarding settlement addendum and exchanged emails with Scott Bursor and Josh Arisohn			
2017.09.01	SolarCity	190 L	.TF	regarding addendum and preliminary approval hearing.	0.5	\$700.00	\$350.00
2017.09.05	SolarCity	190 L	.TF	Discussed settlement addendum with Scott Bursor and Josh Arisohn.	0.1	\$700.00	\$70.00
2017.09.05	SolarCity	190 S	SAB	Conf. w/ J. Arisohn & T. Fisher re adding more class notice to the proposed order	0.3	\$875.00	\$262.50
2017.09.06	SolarCity	190 J	IDA	Discuss notice plan with T. Cheung	0.3	\$625.00	\$187.50
2017.09.07	SolarCity	190 C	DLS	Finalized and filed addendum to class action settlement w proposed order	0.6	\$190.00	\$114.00
2017.09.07	SolarCity	190 J	IDA	Discuss notice plan with T. Cheung	0.3	\$625.00	\$187.50
2017.09.07	SolarCity	190 J		Draft notice re settlement addendum	0.5	\$625.00	\$312.50
2017.09.25	SolarCity	190 J	IDA	Review updated forms of notice	0.8	\$625.00	\$500.00
2017.09.26	SolarCity	190 L	.TF	Discussed notice issues with Josh Arisohn.	0.3	\$700.00	\$210.00
2017.09.28	SolarCity	190 N		Input on registering notice website	0.3	\$425.00	\$127.50
2017.10.03	SolarCity	190 L	.TF	Reviewed Epiq contract and discussed it with Josh Arisohn.	0.2	\$700.00	\$140.00
2017.10.04	SolarCity	190 J	IDA	Review notice forms	0.8	\$625.00	\$500.00
2017.10.19	SolarCity	190 J	IDA	Help class members with claims process	1.4	\$625.00	\$875.00
2017.10.19	SolarCity	190 F	RSR	answered claimant calls (.2)	0.2	\$190.00	\$38.00

		Bursor & Fish	er, P.A SolarCity Itemized Expenses
			·
<u>Overview</u>		400,000,00	
		\$28,882.98	Filing & Court Reporter Fees
		\$69,953.85	Expert & Legal Professional Fees
		\$23,025.48 \$1,451.99	Third Party Litigation Support Fees
		\$676.28	Catering & Meal Expenses Duplication, Postage, & Supplies
		\$12,477.35	Transportation & Lodging Expenses
		\$136,467.93	Total Expenses
		ψ100, 407.00	Total Experience
Filing, Court	Reporter, & V	Vitness Fees	
		414011117	
DATE	MATTER	AMOUNT	DESCRIPTION
2015.11.05	SolarCity	\$400.00	US District Court - Complaint filing
2016.03.01	SolarCity	\$305.00	US District Court - J. Arisohn PHV Application
2016.04.27	SolarCity	\$126.50	Joan Marie Colombini CSR - 4/21 Hearing Transcript
2016.11.30	SolarCity	\$1,744.90	Veritext - Jonathan Raymond Depo Transcript
2016.11.30	SolarCity	\$2,101.45	Veritext - Ryan Van Tricht Depo Transcript
2016.11.30	SolarCity	\$1,502.60	Veritext - Sean Peterson Depo Transcript
2016.12.12 2016.12.28	SolarCity SolarCity	\$217.80 \$57.28	Marianne Kusa-Ryll, RDR, CRR - Hearing Transcript Ryan Van Tricht - Witness fee
2016.12.28	SolarCity	\$57.28 \$963.75	Veritext - Ryan Van Tricht Video
2016.12.26	SolarCity	\$647.50	Veritext - Sebenius Depo Video
2017.01.05	SolarCity	\$862.35	Aptus Court Reporting - Lucero Depo Transcript
2017.01.17	SolarCity	\$400.93	Veritext - Sebenius Veritext Virtual Fee
2017.01.17	SolarCity	\$351.04	Veritext - Sebenius Depo Transcript
2017.01.17	SolarCity	\$1,510.83	Veritext - Jonathan Raymond Depo Video
2017.01.17	SolarCity	\$1,377.86	Veritext - Sean Peterson Depo Video
2017.02.09	SolarCity	\$1,904.00	Aptus Court Reporting - Verkhovskaya Depo Transcript
2017.02.10	SolarCity	\$4,025.00	Ray Horak - Expert Deposition Witness Fee
2017.02.27	SolarCity	\$1,725.00	Thomson Reuters Expert Witness Services - Horak Depo
2017.03.09	SolarCity	\$395.00	Veritext - Horak Veritext Virtual depo
2017.03.13	SolarCity	\$299.00	Pamela A. Botalo, CSR - Hearing Transcript
2017.03.17	SolarCity	\$3,774.25	Veritext - Horak Depo Transcript
2017.03.27	SolarCity	\$838.50	Veritext - Horak Depo Video
2017.03.27	SolarCity	\$1,477.23	Aptus Court Reporting - Morris Depo Transcript
2017.04.11	SolarCity	\$1,846.46	Aptus Court Reporting - Snyder Depo Transcript
2017.04.11	SolarCity	\$28.75 \$28,882.98	Pamela A. Batalo, CSR- 3/9 Hearing Transcript Total Filing & Court Reporter Fees
		\$20,002.90	Total Filling & Court Reporter Fees
Expert & Leg	al Profession	al Fees	
DATE	MATTES	4140::::=	DECORPTION
DATE	MATTER SolarCity	AMOUNT	DESCRIPTION Wireless Passarah Santiaga (Patainar) (Pandy Snyder)
2016.08.16 2016.10.18	SolarCity	\$4,000.00 \$1,003.75	Wireless Research Services (Retainer) (Randy Snyder)
2016.10.18	SolarCity SolarCity	\$1,903.75 \$2,368.75	A.B. Data, LTD (Anya Verkhovskaya) A.B. Data, LTD (Anya Verkhovskaya)
2016.11.30	SolarCity	\$7,875.00	Wireless Research Services (Randy Snyder)
2010.12.13	SolarCity	\$2,661.25	DRRT Litigation Support Services (Anya Verkhovskaya)
2017.01.04	SolarCity	\$9,357.50	Wireless Research Services (Randy Snyder)
2017.02.27	SolarCity	\$6,265.00	A.B. Data, LTD (Anya Verkhovskaya)
2017.03.17	SolarCity	\$2,447.60	Law Offices of Lippe & Associates (Local Counsel in N.D. Tex.)
2017.05.09	SolarCity	\$31,067.51	DRRT Litigation Support Services (Anya Verkhovskaya)
2017.11.14	SolarCity	\$2,007.49	DRRT Litigation Support Services (Anya Verkhovskaya)
		\$69,953.85	Total Expert & Legal Professional Fees
I	1	1	1

Third Party L	itigation Sup	port Fees	
DATE	MATTER	AMOUNT	DESCRIPTION
2015.12.08	SolarCity	\$152.63	First Legal Network - Service of Complaint
2016.07.11 2016.08.15	SolarCity SolarCity	\$1,049.54 \$1,029.08	vDiscovery - Document production hosting
2016.06.15	SolarCity	\$1,029.00	vDiscovery - Document production hosting First Legal Network - Service of Complaint (Lead Genesis)
2016.09.02	SolarCity	\$1,153.42	vDiscovery - Document production hosting
2016.10.18	SolarCity	\$1,329.79	vDiscovery - Document production hosting
2016.11.15	SolarCity	\$1,011.23	vDiscovery - Document production hosting
2016.11.30	SolarCity	\$205.00	First Legal Network - Subpoena Service
2016.12.12	SolarCity	\$205.00	First Legal Network - Subpoena Service
2016.12.15	SolarCity	\$1,786.75	vDiscovery - Document production hosting
2017.01.04	SolarCity	\$3,708.00	JAMS, Inc Mediation Fees
2017.01.17	SolarCity	\$1,423.22	vDiscovery - Document production hosting
2017.01.17	SolarCity	\$590.30	JAMS, Inc Mediation Fees
2017.01.17	SolarCity	\$830.90	First Legal Network - Chamber Copy
2017.02.09	SolarCity	\$1,259.91	vDiscovery - Document production hosting
2017.03.09	SolarCity	\$1,424.43	vDiscovery - Document production hosting
2017.03.09	SolarCity	\$113.24	First Legal Network - Chamber Copy
2017.03.09	SolarCity	\$212.75	First Legal Network - Chamber Copy
2017.04.11	SolarCity	\$227.85	First Legal Network - Chamber Copy
2017.04.11	SolarCity	\$409.96	First Legal Network - Chamber Copy
2017.04.19	SolarCity	\$1,261.43	vDiscovery - Document production hosting
2017.06.06	SolarCity	\$1,261.43	vDiscovery - Document production hosting
2017.06.19	SolarCity	\$1,261.43	vDiscovery - Document production hosting
2017.08.14	SolarCity	\$933.19	vDiscovery - Document production hosting
		\$23,025.48	Total Third Party Litigation Support Fees
Catering & M	l leal Expenses	1	
outorning a n	Experience	1	
DATE	MATTER	AMOUNT	DESCRIPTION
2016.02.08	SolarCity	\$22.81	Brooklyn Diner
2016.02.25	SolarCity	\$25.81	Brooklyn Diner
2016.11.06	SolarCity	\$2.93	Hudson News
2016.11.06	SolarCity	\$32.85	JFK Palm Steakhouse
2016.11.07	SolarCity	\$39.60	Sitoa
2016.11.08	SolarCity	\$39.29	Trycaviar.com
2016.11.10	SolarCity	\$14.85	Napa Farms Market
2016.11.27	SolarCity	\$66.88	Andaluz F&B
2016.11.27	SolarCity	\$20.46	Dante Tassotti
2016.11.28	SolarCity	\$27.97	Roma Bakery and Deli
2016.11.29	SolarCity	\$26.86	Tia Juanitas
2016.12.02	SolarCity	\$24.74	Seamless
2016.12.03	SolarCity	\$18.44	Chop't
2016.12.04	SolarCity	\$2.40	Tisserie
2016.12.04	SolarCity	\$26.81 \$137.50	Brooklyn Diner Patsy's (team meeting)
2016.12.05 2016.12.08	SolarCity SolarCity	\$137.50 \$25.65	Café
2016.12.08	SolarCity	\$25.65	Andreas Restaurant
2017.01.11	SolarCity	\$26.10	TryCavier
2017.01.14	SolarCity	\$39.05	TryCavier
2017.01.20	SolarCity	\$10.00	Ventra Vending
2017.01.01	SolarCity	\$16.59	Tinas Cuban Cuisine
2017.02.11	SolarCity	\$15.20	Chopt
2017.02.12	SolarCity	\$20.33	Pure Thai Cookhouse
2017.02.12	SolarCity	\$62.26	Fika - Columbus Circle
2017.02.20	SolarCity	\$6.43	Wholefoods
2017.03.02	SolarCity	\$18.44	Chopt
2017.03.03	SolarCity	\$26.81	Brooklyn Diner
2017.03.03	SolarCity	\$66.53	A Sweet Affair

2017.03.05	SolarCity	\$156.98	Meddlesome (team meeting)
2017.03.07	SolarCity	\$6.74	Liquors & Deli
2017.03.08	SolarCity	\$119.78	Akikos Sushi (team meeting)
2017.03.08	SolarCity	\$7.93	Fred's Liquors & Deli
2017.03.08	SolarCity	\$37.67	Kinkhao
2017.03.08	SolarCity	\$3.00	Emporio Rulli
2017.03.09	SolarCity	\$21.43	Bancarella
2017.03.09	SolarCity	\$85.60	R and G Lounge
2017.03.10	SolarCity	\$7.16	Napa Farms Market
2017.03.10	SolarCity	\$24.58	Lark Creek Grill
2017.03.30	SolarCity	\$5.02	TryCaviar.com
2017.04.06	SolarCity	\$59.01	Café Luxembourg (SAB & T. Cheung Settlement Meeting)
		\$1,451.99	Total Catering & Meal Expenses
Duplication,	Postage, & Su	pplies	
DATE	MATTER	AMOUNT	DESCRIPTION
2016.02.05	SolarCity	\$16.45	Golden State Overnight
2016.02.19	SolarCity	\$16.30	Golden State Overnight
2016.02.19	SolarCity	\$16.30	Golden State Overnight
2016.03.08	SolarCity	\$16.30	Golden State Overnight
2016.03.23	SolarCity	\$32.14	Golden State Overnight
2016.04.08	SolarCity	\$17.15	Golden State Overnight
2016.04.08	SolarCity	\$38.75	Golden State Overnight
2016.04.27	SolarCity	\$94.29	Golden State Overnight
2016.05.11	SolarCity	\$63.04	Golden State Overnight
2016.05.11	SolarCity	\$24.59	Golden State Overnight
2016.08.17	SolarCity	\$16.45	Golden State Overnight
2016.10.04	SolarCity	\$16.37	Golden State Overnight
2017.01.09	SolarCity	\$39.54	Fedex (to Wireless Research Services)
2017.01.17	SolarCity	\$17.47	Golden State Overnight
2017.01.18	SolarCity	\$71.20	Fedex (to JAMS)
2017.02.14	SolarCity	\$33.88	Fedex (to Wireless Research Services)
2017.02.17	SolarCity	\$17.55	Golden State Overnight
2017.03.02	SolarCity	\$35.53	Golden State Overnight
2017.03.27	SolarCity	\$27.02	Golden State Overnight
2017.04.04	SolarCity	\$17.62	Golden State Overnight
2017.07.18	SolarCity	\$48.34	Golden State Overnight
		\$676.28	Total Duplication, Postage, & Supplies
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Transportati	on & Lodging I	Evnoncos	
Transportati	I & Louging I	Expenses	
DATE	MATTER	AMOUNT	DESCRIPTION
2016.04.21	SolarCity	\$11.00	BART - CMC Travel
2016.10.21	SolarCity	\$496.98	Southwest - Plaintiff Depo in Albuquerque, NM
2016.10.26	SolarCity	\$717.75	Hotels.com - Deposition Travel
2016.10.26	SolarCity	\$798.10	Virgin American - Deposition Travel
2016.10.26	SolarCity	\$322.98	Southwest - Deposition Travel
2016.10.28	SolarCity	\$438.08	Getaroom.com - Deposition Travel
2016.11.01	SolarCity	\$580.00	Yeremey Krivoshey - Flight Expense Reimbursement - Depo Travel
2016.11.02	SolarCity	\$365.27	API Global Transport - Deposition travel
2016.11.06	SolarCity	\$64.26	Uber - Depo Travel
2016.11.06	SolarCity	\$45.19	Taxi - Depo Travel
2016.11.07	SolarCity	\$14.02	Uber - Depo Travel
2016.11.07	SolarCity	\$18.75	Desert Cab - Depo Travel
2016.11.07	SolarCity	\$69.75	Wynn Las Vegas Hotel
2016.11.08	SolarCity	\$9.50	Taxi - Depo Travel
	SolarCity		
2016.11.10		\$46.99	Uber - Depo Travel
2016.11.10	SolarCity	\$51.06	Car Service - Depo Travel
2016.11.11	SolarCity	\$24.57	Uber - Depo Travel
2010.11.11	- /		

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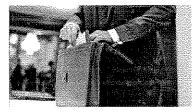
On Sale: The \$1,150-Per-Hour Lawyer

Lawyer Fees Keep Growing, But Don't Believe Them. Clients Are Demanding, and Getting, Discounts



By JENNIFER SMITH

Top partners at leading U.S. law firms are charging more than ever before, yet those hourly rates aren't all they appear to be.



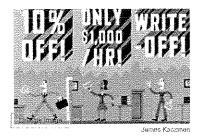
Top partners at leading U.S. law firms are charging more than ever — routinely \$1,150 or more an hour — but after discounts and write-offs the nosebleed rates aren't all they appear to be. Jennifer Smith reports. Photo: Getty Images.

Having blown past the once-shocking price tag of \$1,000 an hour, some sought-after deal, tax and trial lawyers are commanding hourly fees of \$1,150 or more, according to an analysis of billing rates compiled from public filings.

But, as law firms boost their standard rates, many are softening the blow with widespread discounts and write-offs, meaning fewer clients are paying full freight. As a result, law firms on

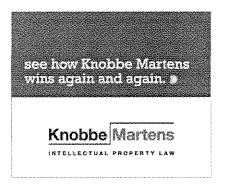
average are actually collecting fewer cents on the dollar, compared with their standard, or "rack," rates, than they have in years.

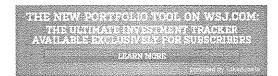
Think of hourly fees "as the equivalent of a sticker on the car at a dealership," said legal consultant Ward Bower, a principal at Altman Weil Inc. "It's the beginning of a negotiation....Law firms think they are setting the rates, but clients are the ones determining what they're going to pay."



Star lawyers still can fetch a premium, and some of them won't budge on price. The number of partners billing \$1,150-plus an hour has more than doubled since this time last year, according to Valeo Partners, a consulting firm that maintains a database of legal rates pulled from court filings and other publicly disclosed information. More than 320 lawyers in

the firm's database billed at that level in the first quarter of 2013, up from 158 a year earlier.













Five False Assumptions About The Rich

More in Law China's Baby-Milk Issues Flare Anew HELDERGEREE AND THE PROPERTY OF THE PROPERTY

1 Where Job Growth Is Coming



That gilded circle includes tax experts such as Christopher Roman of King & Spalding LLP and Todd Maynes of Kirkland & Ellis LLP, intellectual-property partner Nader A. Mousavi of Sullivan & Cromwell LLP, and deal lawyers such as Kenneth M. Schneider of Paul, Weiss, Rifkind, Wharton & Garrison LLP.

Those lawyers and their firms either declined to comment or didn't reply to requests for comment.

When corporate legal departments need a trusted hand to fend off a hostile takeover or win a critical court battle, few general counsels will nitpick over whether a key lawyer is charging \$900 an hour or \$1,150 an hour. But for legal matters where their future isn't on the line, companies are pushing for-and winning-significant price breaks.

"We almost always negotiate rates down from the rack rates," said Randal S. Milch, general counsel for phone giant Verizon Communications Inc. VZ +0.29% The result, he said, is a "not-insignificant discount."

For the bread-and-butter work that many big law firms rely on, haggling has become the norm. Many clients grew accustomed to pushing back on price during the recession and continue to demand discounts.

Some companies insist on budgets for their legal work. If a firm billing by the hour exceeds a set cap, lawyers may have to write off some of that time.

Other clients refuse to work with firms who don't discount, lopping anywhere from 10% to 30% off their standard rates. Some may grant rate increases to individual partners or associates they deem worthy. Another tactic: locking in prices with tailored multiyear agreements with formulas governing whether clients grant or refuse a requested rate increase.

In practical terms, that means the gap between law firms' sticker prices and the amount of money they actually bill and collect from their clients is wider than it has been in years.

According to data collected by Thomson Reuters Peer Monitor, big law firms raised their average standard rate by about 9.3% over the past three years. But they weren't able to keep up on the collection side, where the increase over the same period was just 6%. Firms that used to collect on average about 92 cents for every dollar of standard time their lawyers worked in 2007, before the economic downturn, now are getting less than 85 cents. "That's a historic low," said James Jones, a senior fellow at the Center for the Study of the Legal Profession at Georgetown Law.

To be sure, things have certainly picked up some since the recession, when some clients flat-out refused to pay rate increases.

In the first quarter of 2013, the 50 top-grossing U.S. law firms boosted their partner rates by as much as 5.7%, billing on average between \$879 and \$882 an hour, according to Valeo Partners. Rates for junior lawyers, whose labors have long been a profit engine for major law firms, jumped even more.

While some clients resisted using associate lawyers during the downturn, refusing to pay hundreds of dollars an hour for inexperienced first- or second-year attorneys, the largest U.S. law firms have managed to send the needle back up again. This year, for the first time, the average rate for associates with one to four years of experience rose to \$500 an hour, according to Valeo.

The increases continue the upward trend of 2012, when legal fees in general rose 4.8% and associate billing rates rose by 7.4%, according to a coming report by TyMetrix Legal Analytics, a unit of Wolters Kluwer, WKLAE +0.95% and CEB, a research and advisory-services company. Those numbers are based on legalspending data from more than 17,000 law firms.

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More than a dozen leaders at major law firms declined to discuss rate increases on the record, though some said privately that the increase in associate rates could be caused in part by step increases as junior lawyers gain in seniority.

Joe Sims, an antitrust partner at Jones Day and former member of the firm's partnership committee, said clients don't mind paying for associates, as long as they feel they are getting their money's worth.

Sophisticated clients, he said, tend to focus on the overall price tag for legal work, not on individual rates. "They are more concerned about how many people are working on the project and the total cost of the project," Mr. Sims said. "Clients want value no matter who is on the job."

While a handful of elite lawyers have successfully staked out the high end-the deal teams at Wachtell, Lipton, Rosen & Katz, for example-legal experts say that client pressure to control legal spending means most law firms must be considerably more flexible on price.

"There will always be some 'bet the company' problem where a client will not quibble about rates," said Mr. Jones, the Georgetown fellow. "Unfortunately, from the law firms' standpoint, that represents a small percentage of the work."

Write to Jennifer Smith at jennifer.smith@wsi.com

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April 16, 2012 5:20 PM

When It Comes to Billing, Latest Rate Report Shows the Rich Keep Getting Richer

Posted by Sara Randazzo

Hourly rates just keep rising—and the best-paid lawyers are raising their rates faster than everyone else.

Those are two of the key findings contained in the 2012 Real Rate Report, an analysis of \$7.6 billion in legal bills paid by corporations over a five-year period ending in December 2011. The report, released Monday, is the second such collaboration between TyMetrix, a company that manages and audits

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When It Comes to Billing, Latest Rate Report Shows the Rich Keep Ge... http://amlawdaily.typepad.com/amlawdaily/2012/04/report-rates-kee...

legal bills for corporate legal departments, and the Corporate Executive Board.

Many of the new rate report's findings echo those contained in the 2010 study, including the fact that rates keep going up, almost across the board, and that the cost of a given matter can vary dramatically depending on a law firm's size and location and its relationship with a particular client.

At the same time, this year's study shows that the legal sector is becoming increasingly bifurcated, with top firms raising rates faster than those at the bottom of the market and large firms charging a premium price based purely on their size.

"What it's really showing is that there's an increased premium being paid for experience and expertise," says Julie Peck, vice president of strategy and market development at TyMetrix. "Some parts of the lawyer market are able to raise rates much more quickly, and are more impervious to economic forces then others."

To compile the current rate report, TyMetrix received permission from its clients to examine legal fees billed to 62 companies across 17 industries including energy, finance, retail, technology, insurance, and health care. The bills, which represent the amount actually paid by the companies in question rather than the amount initially charged, came from more than 4,000 firms in 84 metropolitan areas around the country. Every firm on the 2011 Am Law 100 is represented in the data.

The report's key data points include:

A Widening Gap: Hourly rates charged by lawyers in the legal sector's upper echelon grew faster between 2009 and 2011 than those charged by lawyers toiling on the lower rungs. Particularly striking was the jump in associate rates billed by those falling in the report's top quartile: 18 percent on average, to just over \$600 per hour. Rates billed by top quartile partners, meanwhile, rose 8 percent, to just under \$900 per hour. In the bottom quartile, associate rates rose 4 percent and partner rates rose 3 percent during the same period.

The Recession's (Minor) Tall: Even amid the economic downturn, the cost of an hour of a lawyer's time continued to rise faster than key measures of inflation. That said, the legal industry wasn't completely immune to the broader economy's slowdown. After rising 8.2 percent between 2007 and 2008, hourly rates rose just 2.3 percent in 2009. Law firms bounced back a bit last year, with rates climbing 5.1 percent, to an average of \$530 an hour.

Location Counts: Not surprisingly, lawyers working in major metropolitan areas—where, as the rate report notes, rents are typically higher—are the priciest. An address in Boston, Chicago, Los Angeles, San Francisco, or Washington, D.C., alone adds about \$161 to the hourly rate charged by an individual lawyer. Those six cities and Baltimore, Houston, Philadelphia, and San Jose are the ten U.S. markets with the highest hourly rates. With an average partner rate topping \$700 per hour and average associate rate of more than \$450 per hour, New York is the most expensive market in the country. The least expensive? Riverside, California, where the average partner bills at under \$250 per hour and associates bill at just over \$300 an hour.

In the Minority: A small group of lawyers—12 percent—bucked the trend toward higher fees and actually lowered rates between 2009 to 2011—and 3 percent trimmed rates by \$50 or more per hour. (Most of those in the rate-cutting camp were based outside the big six markets identified above.) At the other end of the spectrum, 52 percent of lawyers increased rates by between \$25 and \$200 or more per hour. Another 18 percent increased rates by less than \$25 per hour, and the final 18 percent held rates steady.

First-Year Blues: Even before the recession hit, clients balked at paying for what they considered on-the-job training for first-year associates. The latest rate report is likely to reinforce that reluctance, given its finding that using entry-level lawyers adds as much as 20 percent to the cost of a legal matter. The report offers evidence that firms may be accommodating clients on this front: The percentage of bills attributed to entry-level associates dropped from 7 percent in 2009 to 2.9 percent last year.

Ties That Bind: The more work one firm handles for a client—and the longer the client relationship extends—the higher the average rate the firm charges. For companies that paid one firm \$10 million or more in a single year, the average hourly rate paid was \$553 in 2011. By comparison, clients that limited their spending on an individual firm to \$500,000 paid that firm an average of \$319 per hour.

Four-Digit Frontier: Data has consistently shown that many lawyers hesitate to charge more than \$1,000 an hour, and in 2011 just under 3 percent of the lawyers covered by the rate report had broken that barrier. Of those, the vast majority were working in the six main legal markets identified above and 60 percent of the time, they billed in increments of one hour or less.

Playing Favorites: Across all practice areas, 90 percent of lawyers charged different clients different rates for similar types of work. (The figure for mergers and acquisitions lawyers was 100 percent.) The differences from client to client can be extreme, and were even more pronounced in the current report than in the 2010 edition. Rates charged by intellectual property specialists, for instance, had a median variance of 23.1 percent, while lawyers doing commercial and contract work showed a 18.7 percent median difference.

Who's Doing What? A closer look at law firm bills for work performed on litigation and intellectual property assignments shows that the kind of timekeeper billing on a matter varies by practice type. On patent matters, the report shows, 47 percent of hours billed on average are attributed to paralegals, and 37 percent by partners. By comparison, paralegals account for just 8 percent of the work done on labor and employment litigation hours, while partners handle 45 percent.

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The Big Law law firm is a dinosaur - a dieing species. This kind of self-interested greed will ultimately kill the beast.

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Top Billers

Top atterneys in the U.S. are esking for as much as \$1,250 an hour, according to recent court fillings, significantly more than in previous years, as they take advantage of big desired by the court and the downturn. The move is contributing to price infallion across the stringging \$100 billion plobal corporate law firm industry, where lawyers often study rivel attorney fee fillings in benkriptcy cases. See which attorneys had some of the highest-known hoursy rates in 2010 and 2009. Click on column headers to sort:

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Source: Veleo partners, Washington, D.C. Note: Based on recent filings in a range of bankruptcy cases. Some lawyers may have standard hourly rates above what they charged in these cases.

(See corrections)

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FEBRUARY 23 2011

Top Billers

Top atterneys in the U.S. are eating for as much as \$1,250 an hour, according to recent countilings, significantly more than in provious years, as they take adventage of big clents willing to page in the light series the struggling \$100 billion global corporate law imministrative, where lawyers often alludy rival atterney tee fillings in benkruptcy cases. See which atterneys had some of the highest-known hourly rates in 2010 and 2008. Click on column headons to some.

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Name	Firm	Practice Area I	Practice Area 2	Practice Area 3	Hourly Rate	Case Name	Date
Müser, John J.	Latham Walkins	Capital Markels			\$1,120	Aviza Technology	2009
Reynolds, Michael	Alien & Overy ILP	Mergers and Acquisitions			\$1,311	Cheminia Corp.	2009
Norley, Lyndon E.	Kriklend & Elije LLP	Bankrupicy	To part the state of the state	***************************************	\$1,110	Chemina Corp.	2009
Notley, Lyndon E.	Kinkard & Ells LLP	Bankruptcy		Name of Street	\$1,100	Reader's Digest Association Inc	2009
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Nakaa Nobio	Alen & Overy LLP	Corporate			\$1,077	BearingPoint	2009
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Chande, Kenneth D.	Latham Walkins	Mergers and Acquisitors	- Comparing the Property of Paring		\$1,065	Aviza Technology	2009
Finn, Sean	Latham Waters	Tax	() () () () () () () () () ()		\$1.085	Awza Technology	2009
Safran, Lawence	Lamam Waturs	Finance			\$1,065	Avizs Technology	2009
Verbung, Leanard	Alien & Overy LLP	Labor and Employment			\$1,D65	BearingPoint	2009
Lee-Lim, Jiyeon	Latham Walkins	International Law	Tax		\$1.065	Spansion	2009
Pistilo, Bemie	Shearman & Sterling LLP	Tax			\$1,065	Worldspace	2009
Seider, Milcheli A.	Latien Waters	Bankruptcy			\$1,065	Spansion	2009
Sicklerment, Chilesen	Allen & Overy LLP	Corporate			\$1;052	BearingPoint	2009
Pohi, Timothy	Skadden	Banknuptcy	Шфатоп		\$1,050	Verasur Energy Corporation	2009
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Top attorneys in the U.S. are asking for as much as \$1,250 an hour, according to recent court flings, significantly more than in previous years, as they take advantage of big clients willing to pay top dollar even and the downlum. The move is contributing to price inflation across the struggling \$100 billion global corporate law firm inclusity, where lawyers often study rival atternay fee filings in bankruptcy cases. See which atterneys had some of the highest known hourly rates in 2010 and 2009. Click on column headers to sort.

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Braun, Ellen	Allen & Overy	Amiltrust			\$1,038	Chemiura Corp.	2009
Strof, Neal	Skadden	Antitrust		2	\$1,035	Verasun Energy Corporation	2009
Hayman, Linda C.	Skadden	Corporate	Mergers and Acquisition		\$1,035	intersible Bakeries	200
Neokies, Peler J.	Skadden	Finance	The state of the s		\$1.032	inlarshale Bakeries	200
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Kelliher, Ekeen	Allen & Overy	Mergers and Acquisitions			\$1,020	BearingFoint	200
Foulfat, Francois	Venson & Elkins	Capital Markets	Energy	internations Law	\$1,028	MPF Holding US LLC and Official Commisse Of Unisecured Creditors	200
Revinan, David	Skadden	Tax:			\$1,026	Mark IV, Industries	20€
Davenport II. Kirk	Latham Walkins	Capital Markets			\$1,025	Dayton Superior	200
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Flach, Peter	Paul Weiss	Real Estate			\$1,025	Trosax	20
Kornberg, Alan	Pirul Weiss	Bankruptoy		L	\$1,025	Тгорск	20
Schimek, Terry	Paul Weiss	Finance		-	\$1,028	Tranox	20
Smith, Wark	Skadden	Corporate		1	\$1,013	Mark IV Inchestrials	20
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Finley, John	Simpson Thecher	Mergers and Acquisitions			\$1000	Letimen Brothers Holding Inc	200

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C Welveria o black cr. 1774	Hunger Todes & Okson LLC	Munger Tolles & Olson LLC	Well Golshal & Manges LLP (CA)	Munder Talles & Olson LLC	Munger Talles & Olson LLC	Well, Goishal & Manges LLP (CA)	Gibson Dunn & Cruicher, LLP (CA)	Weil, Golshal & Manges LLP (CA)	Henrigan Servell & Dorman LLP	Munger Tolles & Oson LLC	Pachulski Stang Ziehl Young Jones & Weintraub (CA)	Munger Talles & Olson LLC	Gibson Dunn & Crutcher, LLP (CA)	Well, Gotshai & Mangas LLP (CA)	Kles, Tuchin, Bogdanoil & Stem, LLP	White & Case LLP (CA)	Munger Tolles & Okson LLC	White & Case LLP (CA)	Gibsen Dunn & Cruicher, LLP (CA)	Munger Tolles & Olson LLC	Gibson Dunn & Cruicher, LLP (CA)	Pachulski Stang Ziehl Young Jones & Weintraub (CA)	Munger Tolles & Olsen LLC	Klee, Tuchin, Boodanoff & Siern, LLP	Pachulski Stang Ziehl Young Jones & Weintraub (CA)	White & Case LLP (CA)	Pachulski Stang Zighi Young Jones & Weintraub (CA)	Hennigan Bennell & Dorman LLP	Davis Polk & Wardwell (CA)	Pachulski Slaog Ziehl Young Jones & Weintraub (CA)	Pachulski Stang Ziehi Young Jones & Weintraub (CA)	White & Case LLP (CA)	Hennigan Bennett & Dorman LLP	Gibson Dunn & Crutcher, LLP (CA)	Weil, Goishal & Manges LLP (CA)	Klee, Tuchin, Bogdanoil & Stem, LLP	O'Melveny & Myers LLP (CA)	Davis Polk & Wardwell (CA)	Davis Polk & Wardwell (CA)	FIRM
2000	2006	2006	2007	2002	2005	2006	2006	2005	2000	1997	1995	1984	2003	2003	1991	2004	1988	2003	2001	1970	1997	1989	1987	(997	1977	2001	1985	1978	2005	1987	1982	1984	1979	1975	1986	1990	1975	1980	1986	GRADUATED
2000	2005	2006	2007	2002	2005	2006	2006	2005	2000	1997	1995	1984	2003	2003	1991	2004	1988	2003	2001	1970	1997	1993	1987	1998	1981	2001	1986	1978	2005	1987	1982	1984	1979	1978	1986	1990	1975	0653	1985	AOMITTED
	2 2	CA	CA	CA.	CA	CA	CA	CA	S	ÇA	CA	CA	CA	CA	CA	C _A	CA	C.A	ÇA	CA	CA	CA	Ç,	Ş	CA	C.A.	CA	CA	CA	CA	CA	CA	CA	CA	CA	ÇA	CA	CA	Ş	STATE
000.00	400.00	400.00	415.00	435.00	450,00	465,00	470.00	500.00	505.00	525.00	535,00	550.00	570.00	580.00	590.00	600.00	600.00	600,00	610.00	625.00	635.00	645,00	650.00	650.00	650.00	665.00	675.00	680.00	680.00	725.00	750.00	750.00	760.00	790.00	799.00	850.00	860,00	955.00	\$ 960.00	RATE
8,75	8,40	96.20	25.20	0.30	508.30	45.90	14,00	36.50	13.10	25.80	21.40	35.10	2.50	28.50	0.20	20.90	124.60	183.70	13.50	17,60	0,80	35.60	0.50	23.10	27.30	176.20	19,10	10,10	101,40	0.80	2.90	128.10	65.20	4.50	08.0	0.50	1,10	00.71	4,00	SHOUNS
0.000	00.020	36,480.00	10,458.00	130.50	228,735.00	21,343.50	6,580.00	18.250.00	6,615.50	13,545.00	11,449.00	19.305.00	1,553.00	16,530.00	118.00	12.540.00	74,760.00	110,220.00	8,235,00	11,125.00	508.00	22,962,00	325.00	15,015.00	17,745.00	117,173.00	12.892.50	6,868.00	68,952,00	580.00	2,175.00	96.075.00	49,552.00	3,555.00	639.20	425.00	#46,00	36, 235,00	3 4,320,00	TOTAL

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CMA Pitman, Sheryle	PP Knotts, Cheryl	PP Floyd, Kevin	PP Pearson, Sanda	Jeffries, Patricia J.	Finalyson, Kathe	PP Neglis, Ross	A Guzman, Tanya	A Reagan, Malthew	A Schneider, Bradley	PROFESSIONAL
Pachulski Stang Ziehl Young Jones & Weintraub (CA)	Pachulski Stang Ziehl Young Jones & Weintraub (CA)	Hennique Bennett & Dorman LLP	Kiee, Tuchin, Bogdanoff & Stern, LLF	Pachulski Stang Ziehl Young Jones & Weinfraub (CA)	Pachulski Slang Ziehl Young Jones & Weintraub (CA)	O'Melveny & Myers LLP (CA)	O'Melveny & Myers LLP (CA)	Well, Goishal & Manges LLP (CA)	Munger Tolles & Olson LLC	FIRM
							2007	2008	2004	GRADUATED
							2007	2008	2004	AOMITTED
			ÇA				CA	CA	B	STATE
125.00	205.00	210.00	215.00	225.00	225.00	260.00	330.00	355.00	\$ 395.00	BATE
2.60	2.20	0.30	1.90	0.40	27.60	6.20	2.50	13.50	1.30	HOURS
325.00	451.00	63.00	408.50	90.00	6,210,00	1,612.00	825.00	4.792.50	\$ 513.50	TOTAL

Westlaw CourtExpress

VOLUME 11, NUMBER 2

August 2009

LEGAL BILLING REPORT

BY BILLING RATE

A Chun Sebyul	A Liu, Leslie	A Barshop, Melissa	A Heyn, Mathew	A Rodriquez, Noel	A Malelic, Michael	OC Brandt, Gina F.	A Correa, Michaeline	A Martin, Jili	C Crosby IV, Peter	A Egdal, David	OC Meicalf, Brian	A Ger Kwang-chlen, B.	P Trodelle, Robert	A Scott Melanie	A Delrahim, Shiva	A Newman Samuel	P Monigamery, Cromwell	A Gorsich, Ronald	P Arash, Dora	A Gustafson, Mark E	P Grassgreen, Debra I.	P Myers, Martin	A Block, Jeffrey E	P Komfeld, Alan	P Orig. Johanna Y.	P Winston, Eric D.	P Baker, James	P Keller, Toblas	P Averch, Craig	P Glimore, Danielle	P Ziehl Dean A	P Ballack Karen	P Thrimons, 8dan	P Amold, Dennis	P Issier, Paul S.	P Stem, David	P Tuchin, Michael	P Patterson, Thomas	P Tolles, Stephen L.	PROFESSIONAL
& Case LLP (CA)	Well, Goishal & Manges LLP (CA)	Gibson Dunn & Crutcher, LLP (CA)	Klee, Tuchin, Boadanoff & Stern, LLP	Jones Day (CA)	Weil, Goishal & Manges LLP (CA)	Pachulski Slang Ziehl Young Jones & Weintraub (CA)	Jones Day (CA)	White & Case LLP (CA)	Jones Day (CA)	Gibson Dunn & Crutcher, LLP (CA)	Klee, Tuchin, Bogdanoff & Stem, LLP	Well, Golshal & Manges LLP (CA)	Jones Day (CA)	White & Case LLP (CA)		Gibson Dunn & Cruicher, LLP (CA)	Gibson Dunn & Cruicher, LLP (CA)	White & Case LLP (CA)	Gibson Dwnn & Gruicher, LLP (CA)	White & Case LLP (CA)	Pachuski Stang Ziehl Young Jones & Weintraub (CA)	Jones Day (CA)	Sidley Austin Brown & Wood LLP (CA)	Pachulski Stang Ziehl Young Jones & Weintraub (CA)	Quint Emarual Urguhart Oliver & Hedges, LLP	Quinn Emanuel Urquhart Oliver & Hedges, LLP	Jones Day (CA)	Jones Day (CA)	White & Case LLP (CA)	Quing Enganuel Urquinart Oliver & Hadges, LLP	Pachulski Slang Ziehl Young Jones & Weintraub (CA)	Weil, Goishal & Manges LLP (CA)	Quinn Emanuel Unjuhan Oliver & Hedges, LLP	Gibson Dunn & Crutcher, LLP (CA)	Gibson Dunn & Crutcher, LLP (CA)	Kise, Tuchin, Bogdanoff & Slern, LLP	Klee, Tuchin, Bogdanoff & Stem, LLP	Kiee, Tuchin, Bogdznoff & Stern, LLP	Gibson Dunn & Crutcher, LLP (CA)	FIRM
2008	2006	2006	2003	2003	2005	1976	2001	2006	1984	2003	1999	2003	1996	2004	2003	2001	1997	2001	1995	8661	1991	1987	1997	1987	1997	1999	1980	0861	1984	1993	1978	1986	1991	1975	1986	1975	1990	1984	1982	GRADUATED
2008	2006	2006	2003	2003	2005	1976	2001	2006	1984	2003	1999	2003	1998	2004	2003	2001	1997	2001	1995	1998	1992	1987	1998	1987	1997	1999	1980	1990	1984	1894	1978	1986	1991	1976	1986	1975	1990	1984	1982	ADMITTED
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460.00	465.00	470,00	495.00	500.00	500.00	525.00	525,00	550,00	565,00	570.00	575.00	580.00	600.00	800.00	00,00	\$10.00	635.00	665.00	675.00	685,00	695.00	700.00	700.00	725.00	740.00	740.00	750.00	750,00	750.00	775.00	795.00	810.00	820.00	840.00	840.00	850.00	850.00	850.00	\$ 860,00	RATE
162 10	302.70	4.10	111.80	41.60	175.30	1.30	1.70	45.80	13.30	0.50	12.40	54.20	35.30	74.90	217.50	11.50	2.50	221.50	39.40	117.70	5.50	26.50	110.90	10.10	6.30	7.10	0.20	1.30	189.20	9.50	20.30	40,40	72.80	4.10	6.35	32.90	74.40	225.00	0.10	HOURS
74 565 00	140.755.50	1,927.00	55,341.00	20,900.00	87,650.00	682.50	892.50	25, 190.00	7,514,50	285.00	7,130.00	31,436.00	21.180.00	44,340.00	130,500,00	7,015.00	1,587.50	147,297.50	26,595,00	80,624.50	3,822,50	18,550,00	77,630.00	7,322.50	4,662.00	5,254.00	150.00	1,425,00	141,900.00	7,382.50	18,138.50	32,724,00	59,696.00	3,444.00	5,334.00	27,965.00	63,240.00	191,250.00	\$ 88,00	TOTAL

California nate Report

TT GOWII, INGELIES J.	The Control of Control	DD Danmon Sanda	PP Grycener, Michelle	PP Harris, Denisa A.	LIB Forrester, Leslie A.	A Ellot, North	ı	A Possina Kevin	A Simonds Ariella	A Wilson, Lorna S.	A Nathan, Joseph	W Hatt Annual	A SACHIYAMA	A Dickerson Manhew	A Pozmantier, Courtney	A Guess David	r Carsail J David	1	P Phillip I allrence	A Hawk Jonathan	A Morrison, Kelley M	TACTORDIC TAR	DECEMBER 1
Lacillation Colors and Property Colors of the Colors of th	Darbi leki Siann Ziahi Young Jones & Waintraub (CA)	Kina Tuchin Boodanoff & Stern, LLP	McKenna Long & Aldridge LLP (CA)	Pachulski Stang Ziehl Young Jones & Weintraub (UA)	Pachuiski Stang Lient Young Jones & Wellindup (CA)	Neg Turish Odderning Order, Fr.	Class Tichia Boodsook & Start 19	Klee Turhin Bondanoff & Stern, LLP	Sidley Auslin Brawn & Wood LLP (CA)	Gibson Dunn & Crutcher, LLP (CA)	Well, Golshal & Manges LLP (CA)	COOK FORMS CARRY SELECTION OF THE PROPERTY OF	Siday Auxilia Rosso & Wood D (CA)	Sidley Austin Brown & Wood LLP (CA)	Kiee, Tuchin, Bogdanoil & Stem, LLF	MBB, LUCINI, DOSOBILOR & STERLI, C.C.	Michigan Coll at 110 Colon 100	Markenne I ppg & Airtidge I I D (CA)	McKerina Long & Aldridge (LP (CA)	White & Case U.P (CA)	Walle & Case LLT (CA)		
							2008	2006	2008	8002	2007	2007	2006	2007	5002	2000	2005	1997	1997	7007	1000	2008	GRADUATED
							2008	2008	2008	2008	2000	2007	2006	7007	2003	1000	2005	1997	1997	7007	23.23	2008	ADMITTED
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165.00	195.00	210,00	00.017	24,000	328 74	250.00	300,00	300.00	3/5,00	200.00	200.00	415.00	425.00	00.024	100,00	מת חבים	430.00	450.00	450.00	100.00	460 00	5 460.00	RATE
0.50	2.00	30,00	10.00	40.50	8 KD	4.90	2.10	4,70	18.00	4,00	4 00	61.50	5,40	20.00	75.30	72 20	366.70	10.00	13,00	60,40	9 6 96	105,50	HOURS
82,50	90.00	1,140,00	774000	90 00 B	1 912 50	1,225.00	630.00	1,410.00	10,407,50	14 427 50	1 600 00	25,522,50	00.66772	2 202 00	10 752 60	9 976 00	157,681.00	4,500.00	0,730,00	00000	00 87.5 5	S 48,530.00	TOTAL

Westlaw CourtExpress

VOLUME 11, NUMBER 3

LEGAL BILLING REPORT

December 2009

BY BILLING RATE

California Rate Report

UB Forester, Leslie A.	PP Lacroix, Martina	A Effot Korin	PP Sartas, Joseph C	A Guess, David	P Phain, Laurence	A Liu, Leslle	A Barahop, Melissa	P Brown, Gillian	A Heyn, Mathew	OC Brandt Gina F.	OC Metcalf, Brian	A Dinkelman, Jennifer	G Hockman, Hany	C Cho, Shirley	A Newmark, Victoria	C Hockman, Harry	A Newman Samuel	P Davids, Rom	P Arash, Dora	P Mahoney, James	P Parker, Dary	C Caina, Andrew	P Grassgraan, Oebra I.	P Komfeld, Alan	P Ong. Johanna Y.	P Whaton, ≝nic D.	P ZIANI Dean A	P Ziehl Dean A.	P Richards, Jeremy	P Orgel, Robert 5.	P Lyons, Duane	P Timmons, Brian	P Ziehl Dean A.	P Amold, Denois	P Pachulski, Richard M.	P Stem, David	P Tuchh, Michael	P Patterson, Thornas	PROFESSIONAL P Pachulski, Richard M.
Pachaski Stang Ziehl Young Jones & Wehtzaub (CA)	Quinn Emanuel Unumen Offwor & Hedges, LLP	Kiee, Tuchin, Socdanoff & Stern, LLP	Quinn Emanuei Unguhari Oliver & Hedges, LLP	Klee, Tuchin, Spadanoff & Stern, I.LP	McKenna Long & Aldridge (LP (CA)	Well, Gotshal & Manges LLP (CA)	Gibson Dunn & Crutcher, LLP (CA)	Pachulski Stang Ziehi Young Jones & Weinkraub (CA)	Klee, Tuchin, Bogdanoff & Stern, LLP	Pachulski Stang Zielki Young Jones & Weintraub (CA)	Klee, Tuchki, Bogdanoff & Stem, LLP	Kles, Tuchin, Bogdanoff & Sism, LLP	Pachulski Steng Ziehl Young Jones & Weintraub (CA)	Pachulski Slang Zehi Young Jones & Weinkeub (CA)	Pachulaki Stang Ziehi Young Jones & Weintraub (CA)	Pachulski Stang Zieki Young Jones & Waintraub (CA)	Gibson Dum & Cruicher, LLP (CA)	Klee, Tuchin, Boqdanoff & Stem, LLP	Gibson Durin & Crutcher, LLP (CA)	Pachuiski Stano Ziehi Young Jones & Weintraub (CA)	Pechulski Stang Ziehi Young Jones & Weintraub (CA)	Pachulski Stang Ziehi Young Jones & Weintraub (CA)	Packulski Stang Ziehi Young Jones & Weintraub (CA)	Pachidski Stang Ziehl Young Jones & Weintraub (CA)	Quan Emanuel Urquhert Oliver & riedges, LLP	Quan Emanuel Urquhart Oliver & Hedges, LLP	Pachulski Stang Ziehl Young Jones & Weintraub (CA)	Pachulski Stang Ziela Young Jones & Weintraub (CA)	Pachulski Stang Ziehl Young Jones & Weintraub (CA)	Pachulski Stang Ziehl Young Jones & Welntraub (CA)	Quinn Emanuel Urquhart Oliver & Hedges, LLP	Quán Emanuei Urquhan Oliver & Hedgas, LLP	Pachulski Stang Ziehl Young Jones & Weintrub (CA)	Gibson Dwn & Cryscher, LLP (CA)	Pachulski Stang Zielik Young Jones & Weintraub (CA)	Klee, Tuchin, Bogdsnoff & Stern, LLP	Kiee, Tuchin, Bogdanpif & Stern, LLP	Klaa, Tuchin, Bogdanoff & Stern, LLP	FIRM Pachuski Stang Zighi Young Jones & Weintraub (CA)
		2008		2005	1997	2006	2006	1998	2003	1976	1999	1999	1987	1997	1986	1987	2001	1995	1895	1968	1969	1983	1991	1987	1997	1999	1978	1978	1880	1981	9881	1991	1976	1975	1979	1975	0661	1984	GRAQUATEO 1978
***************************************	***************************************	2008		2005	1997	2006	2008	1999	2003	1876	1939	1999	1987	1997	1997	1987	2001	1995	1895	1967	1970	1983	1982	1887	1997	1899	1978	1978	1981	1981	1986	1891	1976	1876	1978	1975	1990	1984	ADMITTED 1979
And the state of t		CA		CA	CA	Ç	CA	ÇA	Ç	CA	ÇA	CA	Ç,	ç	ÇA	 }	CA	Ş	CA.	ÇA	Ç.	C _A	S	CA CA	Ş	S	CA	CA	Ş	S	CA CA	S	Ç.A	S	CA	Ç.A	ÇĄ.	CA	STATE CA
250,00	250.00	300,00	389.00	430,00	450.00	485.00	470.00	495.00	495,00	525.00	575,00	575,00	575.00	595.00	595,00	585.00	610,00	650.00	675.00	675,00	6/5.00	685.00	595.00	725,00	740.00	740.00	795.00	795,00	795.00	795.00	820,00	820.00	825.00	840,00	850,00	850.00	850.00	00.008	8 885.00
4.90	20.30	16,60	4.60	402.90	2.70	OR'R	01.2	0.50	109.70	1.30	0,70	1,40	57.60	19,40	32.50	100.80	3.70	1.40	14.80	16.60	50.50	3.40	5,50	10,10	17.20	54.00	20.30	94,00	158.50	357.30	80.20	240.60	250.25	00.1	68,00	08.88	201.40	09.780	HOURS 287.62
1,225.00	5.075.00	4,980.00	1,748.00	1/3,247.00	1,215,00	4,337,00	00.788	247.50	54,301.50	00.789	402.50	805.00	33,120,00	11,543,00	18,337.50	59,976,00	2,257.00	910.00	00.066.8	1,205.00	41,040,00	2.300.00	00.770	00.770.7	0,250,00	00.008 BE	16,136.50	19,730.00	06.700.921	284,053.50	65,/64.00	00.787'/8	27.006.20	12 AC 35	57,800,00	58,460.00	00.001/1/1	20,017,000	\$ 257,419.90

PROFESSIONAL
LIB Foresier, Lasie A.
PP Harris, Denise A.
PP Person, Thomas J.
PP Matteo, Mike
PP Birown, Thomas J.
LS Everheart, Christine
PP Sahn, Andrew
PP Bass, John

EIRM
Pachulski Stang Ziehl Young Jones & Weintraub (CA)
McKenme Long & Admidge LLP (CA)
Kilee, Tuchin, Booddanoff & Stern, LLP
Pachulski Stang Ziehl Young Jones & Weintraub (CA)

RATE \$ 250,00 225,00 225,00 225,00 225,00 215,00 195,00 185,00 180,00 150,00

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101AL 450.00 10,777.50 1,912.50 90.00 12.986.00 11,651.25 1,170.00 390.00 540.00 120.00

ADMITTED

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Case4:94-cv-02307-CW Document1850-1 Filed03/04/11

Filed03/04/11 Page20 of 28

Associate Average \$229 \$405 \$245 \$23 \$261 Associate Low \$135 073 \$175 \$240 \$165 \$228 \$195 \$225 Associate High \$280 \$590 \$340 \$475 \$320 \$355 \$360 \$395 Partner Average \$344 \$416 \$627 \$357 \$335 \$250 \$450 \$305 \$300 \$298 \$255 \$350 \$310 \$550 \$865 \$560 \$765 \$475 \$595 \$613 \$575 \$550 Amerage Firmwide \$265 \$515 \$312 \$315 \$367 Indianapolis Nashville, TN New Orleans Memphis, TN Washington St. Louis Los Angeles Haddonfield, Indianapolis Washington Riverside, Cal Washington Philadelphia Location Cleveland Cleveland Houston Houston Atlanta Miami 1 2010 Akerman Senterfitt 2010 Akin Gump Strauss Hauer Gamble Mallory & Natsis 2010 Ballard Spahr 2010 Barnes & Thornburg 2010 Bass, Berry & Sims 2010 Banesch, Friedlander, 2010 Armstrong Teasdale 2010 Arnold & Porter Bearman, Caldwell & Firm Name 2010 Allen Matkins Leck 2010 Best Best & Krieger 2010 Adams and Reese 2010 Alston & Bird 2010 Andrews Kurth 2010 Archer & Greiner 2010 Baker & Hosteller 2010 Baker Botts L.L.P. 2010 Baker, Donelson, 2010 Baker & Daniels 2010 Arent Fox Berkowitz S F 25 Fiscal Year



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Case4:94-cv-02307-CW Document1850-1 Filed03/04/11 Page21 of 28

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McCurtchor Boston \$510 \$855 \$440 \$615 \$250 \$250 Doeneck & King Philadelphia \$510 \$850 \$220 \$309 \$250 \$150 Id Morgan Myracuse, \$250 \$272 \$309 \$250 \$150 Affer Gilson & Chicago \$445 \$220 \$347 \$250 \$150 Affer Gilson & Chicago \$435 \$725 \$345 \$540 \$155 Affer Gilson & Chicago \$435 \$725 \$345 \$541 \$420 \$155 Affer Gilson & Chicago \$435 \$726 \$240 \$350 \$155 \$155 All inhatt Farber Deriver \$391 \$810 \$260 \$155 \$155 \$155 In Hyatt Farber Deriver \$381 \$870 \$250 \$155 \$200 \$155 \$155 \$155 \$155 \$155 \$155 \$155 \$155 \$155 \$155 \$155 \$155 \$150 \$155 \$155		me	Location	Firmwide Average	Partner Mgn	Partner Low	Parmer Average	Associate High	Associate Low	Associate Averane
me characteria Pilladelphia \$5.0 \$3550 \$5.50 \$5.0 Indexelebria \$5.0 \$475 \$220 \$309 \$280 \$160 Indexel (all Morgan) Minneapolis \$373 \$500 \$220 \$309 \$220 \$160 Aff Classel Orlando, FI \$307 \$475 \$260 \$372 \$345 \$200 \$160 Aff Classel Orlando, FI \$307 \$475 \$260 \$372 \$350 \$150 Act Cassel Orlando, FI \$307 \$463 \$540 \$200 \$175 Act Cassel Orlando, FI \$307 \$463 \$200 \$150 Act Cassel Orlando, FI \$300 \$270 \$265 \$200 Act Cassel Orlando, FI \$300 \$270 \$265 \$300 \$316 In Hyatt Farber Demotria \$375 \$360 \$270 \$365 \$316 man Alternation Alternation Alternation \$376	40 IU BINGRAM MCCut	chen	Boston		47.00					
National	2010 Blank Rome		Philadelphia	\$510	\$855	5440	96.36	Broom	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Minneapolis	2010 Bond, Schoenec	:k & King	Syracuse, NY	\$260	\$475	\$220	\$308	\$280	091 \$	\$361
Chicago \$435 \$725 \$345 \$541 \$420 \$195	2010 Briggs and More	yan	Minneapolis	\$373	SECO	UBC⊅	6.40.7	1.706	R	
d Cassel Orlando, FI \$307 \$475 \$260 \$372 \$350 \$175 in Hyatt Farther Boston \$391 \$810 \$295 \$463 \$360 \$200 ve St. Louis \$464 \$790 \$659 \$460 \$200 Nemer Los Angeles \$415 \$825 \$270 \$466 \$210 Inpersoil & Pittsburgh \$900 \$210 \$365 \$466 \$210 man Birmingham \$328 \$276 \$360 \$260 \$210 man Birmingham \$328 \$775 \$360 \$276 \$200 et, Wickersham New York \$456 \$995 \$390 \$769 \$625 \$110 et, Wickersham New York \$456 \$995 \$390 \$769 \$625 \$110 ne & Parka New York \$466 \$775 \$586 \$750 \$625 \$110 As Burling Wasshington \$480 \$785 \$6	2010 Brinks Hofer Gil	లర్	Chicago	\$435	\$725	\$345	\$541	\$420	\$210	\$2240
Columbo, FI \$307 \$475 \$260 \$372 \$175 Columbo, FI \$307 \$475 \$260 \$320 Columbo, FI \$381 \$810 \$295 \$463 \$530 Columbo, FI \$381 \$810 \$295 \$463 \$530 Columbo, FI \$381 \$810 \$295 \$453 \$530 Columbo, FI \$382 \$270 \$480 \$450 \$185 Columbo, FI \$328 \$500 \$310 \$465 \$200 Columbo, FI \$328 \$500 \$210 \$335 \$200 Columbo, FI \$388 \$775 \$335 \$335 \$320 Columbo, FI \$388 \$775 \$335 \$335 \$320 Columbo, FI \$388 \$775 \$335 \$335 \$325 Columbo, FI \$388 \$775 \$330 \$375 \$320 Columbo, FI \$388 \$775 \$330 \$375 \$325 Columbo, FI \$348 \$775 \$330 \$375 \$325 Columbo, FI \$348 \$775 \$335 \$325 Columbo, FI \$489 \$785 \$325 \$325 Columbo, FI \$489 \$785 \$325 \$325 Columbo, FI \$288 \$325 \$325 Columbo, FI \$288 \$325 \$325 \$325 Columbo, FI \$288 \$325 \$325 Columbo, FI \$288 \$325 \$325 Columbo, FI \$288 \$325 \$325 \$325 Columbo, FI \$288 \$325 \$325 Columbo, FI \$288 \$325 \$325 Columbo,	Lione							>	2	onc*
Hyatt Farber Boston S391 S810 \$295 \$463 \$360 \$200	2010 Broad and Cass		Orlando, Fi	\$307	\$475	\$260	6255	#2EO	24.70	C
Nemer	2010 Brown Rudnick		Boston	1			7124	2000	0/-2	277
Nemer St. Louis \$464 \$780 \$370 \$550 \$185 Nemer Los Angeless \$415 \$628 \$270 \$465 \$195 Ingersoil & Pittsburgh \$900 \$310 \$465 \$210 mail Birmingham, S328 \$500 \$210 \$361 \$200 ng Detroit \$750 \$300 \$375 \$200 er, Wickersham Detroit \$750 \$300 \$765 \$375 \$200 er, Wickersham New York \$456 \$300 \$769 \$625 \$110 er, Wickersham New York \$456 \$395 \$390 \$769 \$625 \$110 gon Reindel LLP New York \$456 \$390 \$769 \$625 \$110 and Culler Detroit Washington \$468 \$775 \$689 \$575 \$100 Burling Washington \$468 \$785 \$668 \$575 \$220 Attoring Washington \$	2010 Brownstein Hyat Schreck	Farber	Derwer	\$391	\$810	\$295	\$463	\$360	\$200	\$256
Nemer LOS Angeless \$415 \$625 \$270 \$400 \$400 \$185 Ingersoil & Pitisburgh \$800 \$310 \$465 \$210 Iman Birmingham, \$328 \$500 \$210 \$465 \$210 Ing Detroit \$750 \$300 \$375 \$200 Ing Detroit \$756 \$300 \$375 \$200 Ing AL New York \$456 \$455 \$375 \$195 Ing AP Park New York \$456 \$395 \$376 \$195 Ind & Park Defroit Defroit \$456 \$985 \$376 \$195 AB Dufing Washington Washington \$489 \$785 \$688 \$775 Aboring Washington Washington \$489 \$785 \$585 \$226 Aboring Washington Washington \$355 \$785 \$520 \$780 Aboring Washington \$355 \$786 \$7	2010 Bryan Cave		St. Louis	\$464	8790	\$370	\$5.50 \$5.50	0220	1.07	
Ingersoll & Pitisbuigh \$900 \$210 \$310 \$310 \$310 \$310 \$310 \$310 \$310 \$3	2010 Buchalter Nemer	n.	Los Angeles	\$415	\$625	\$270	CADO	0000	Color	\$344
Birningham, \$328 \$500 \$210 \$361 \$335 \$200 AL	Z01UBuchanan Ingere	soil &	Pittsburgh		\$800	\$310	2	\$465	03.63	\$328
Detroit	2010 Rigg & Forman) }	2	
ng Detroit \$750 \$300 \$375 \$200 er, Wickersham New York \$388 \$775 \$325 \$455 \$375 \$195 don Reindel LLP New York \$456 \$985 \$330 \$769 \$625 \$110 and Cutler Chicago \$766 \$985 \$390 \$769 \$625 \$110 and Cutler Chicago Betroit \$422 \$880 \$310 \$465 \$225 Aburling Washington \$422 \$880 \$310 \$487 \$585 \$225 Moring Washington \$489 \$785 \$668 \$575 \$290 Int Tremaine Seattle \$355 \$795 \$435 \$510 Park NJ Park NJ		· construction	osmingham,	25.58	005%	\$210	\$361	\$335	\$200	\$250
er, Wickersham New York don Reindel LLP New York lds Famba, FL \$386 \$775 \$325 \$455 \$195 and Cutler Chicago Detroit Detroit Relufing Washington Philadelphia \$422 \$880 \$310 \$497 \$585 \$225 Moving Washington Hit Tremaine Seattle \$355 \$775 \$220 Tremaine Seattle \$355 \$775 \$220 The Tremaine Seattle \$355 \$775 \$220 The Tremaine Park Nu	2010 Butzel Long	7	Detroit		6750	2000			-	
don Reindel LLP New York \$388 \$775 \$325 \$455 \$195 ne & Parke New York \$456 \$995 \$325 \$455 \$195 and Cutler Chicago September \$536 \$625 \$110 Detroit Detroit Balo Alto, CA <	2010 Cadwalader, Wic	1	New York		92.69	Daces		\$375	\$200	And the second s
elds Fampa, FL (Licago) \$389 \$175 \$325 \$455 \$195 and Cutler Cutler Chicago \$456 \$995 \$325 \$456 \$110 and Cutler Cutler Chicago \$456 \$995 \$390 \$769 \$625 \$110 Pairoit Pairoit Pairoit \$422 \$880 \$310 \$497 \$585 \$225 Moring Washington \$785 \$675 \$668 \$575 \$290 Moring Washington \$785 \$675 \$668 \$575 \$290 Moring Washington \$385 \$785 \$675 \$568 \$575 \$290 Int Tremaine Scattle \$385 \$795 \$320 \$488 \$435 \$210	2010 Cahill Gordon Re		New York							A COLUMN TO THE PARTY OF THE PA
Re Parke New York \$456 \$995 \$390 \$769 \$195 and Cutlor Chicago September \$390 \$769 \$625 \$140 Palo Atto, CA Palo Atto, CA Rebuild \$310 \$3497 \$585 \$225 Moring Washington Washington \$785 \$658 \$575 \$280 Iet-Prevost, Colf New York \$489 \$785 \$668 \$575 \$290 Ant Tremaine Seattle \$385 \$755 \$290 Florham Florham Florham Florham Florham	2010 Carlton Fields		Гатра, FL	\$388	\$775	3000	LEAS	***************************************		
and Cutler Chicago \$10.20 \$110 Detroit Palo Atto, CA \$310 \$497 \$585 & Burling Washington \$722 \$880 \$310 \$497 \$585 Moring Washington \$785 \$658 \$575 \$226 Moring Washington \$785 \$675 \$668 \$575 \$280 Int Tremaine Seattle \$385 \$795 \$320 \$488 \$210 Park NJ Park NJ Park NJ \$488 \$485 \$210 \$485	010 Chadbourne & P.		Vew York	\$456	\$005	6300	A500	\$375	\$195	\$268
& Burling Washington \$422 \$880 \$310 \$497 \$585 \$225 Moring Washington \$785 \$675 \$669 \$575 \$280 Int Tremaine Seattle \$385 \$795 \$489 \$795 \$200 Park NJ Park NJ Park NJ Park NJ \$489 \$795 \$320 \$485 \$210	2010 Chapman and Cu		Shicago				2070	\$520	\$1.10	\$442
& Burling Washington \$422 \$880 \$310 \$497 \$585 \$225 Morling Washington \$785 \$675 \$669 \$575 \$280 Int Tremaine Seattle \$385 \$795 \$320 \$488 \$210 Park NJ Park NJ Park NJ Park NJ \$489 \$795 \$320 \$488 \$210	2010 Clark HIII		Setroit							
Washington \$310 \$497 \$585 \$225 Philadelphia \$422 \$880 \$310 \$497 \$585 \$225 Colf New York \$489 \$785 \$658 \$575 \$290 Seattle \$355 \$795 \$320 \$488 \$435 \$210 Park, NJ	2010 Cooley	- Line	alo Alto, CA							
Philadelphia \$422 \$880 \$310 \$497 \$585 \$225 Colf New York \$489 \$785 \$675 \$669 \$575 \$290 Seattle \$355 \$795 \$320 \$488 \$435 \$210 Park, NJ Park, NJ Park, NJ \$300 \$400 <t< td=""><td>2010 Covington & Burl</td><td>10</td><td>Vashinoton</td><td></td><td></td><td></td><td></td><td></td><td></td><td>· · · ·</td></t<>	2010 Covington & Burl	10	Vashinoton							· · · ·
Washington \$255 Colf New York \$489 \$785 \$675 \$669 \$775 \$290 Seattle \$355 \$795 \$320 \$488 \$210 Florham Park, NJ	2010 Cozen O'Connor		hiladelphia	\$422	CREO	2760	A CONTRACTOR OF THE PARTY OF TH			
Coll New York \$489 \$785 \$675 \$669 \$575 \$280 Seattle \$355 \$795 \$320 \$486 \$435 \$210 Florham Park, NJ	010 Crowell & Moring		Vashington		noon	3	TABY.	\$585	\$225	\$326
Seattle \$355 \$795 \$320 \$435 \$210 Florham Park, NJ	2010 Curtis, Mailet-Pre-	ost, Colf	lew York	\$489	\$785	\$675	\$669	\$575	9963	0000
Seattle \$355 \$795 \$320 \$486 \$435 \$210 Park NJ	A MOSie	Constitution of the last				e in the second	ľ	<u> </u>	00.74	0000
Forham Park, NJ	Otol Davis Wright Tren		eattle	\$355	\$795	\$320	\$488	\$435	\$230	1000
	orolloay Filmey		forham Fark, N. J.	- <u> </u>					0170	47.00

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Fiscal Firm No.					:40:			
	Location	Filmwide	Partner	Partner	Pariner	Associate	Associate	Associate
	¥.	Average	High	L'OW	Аустаде	High	Low	Average
2010 Deway & Leboauf LI.P	New York				A STATE OF THE STA		A CONTRACTOR OF THE PARTY OF TH	
2U10 Dickinson Wright	Detroit		\$575	\$2EE	-	11.6		
2010 Dickstein Shapiro	Washington	\$546	8050	2024 4025	2000	C/7e	C61.6	
2010 Dinsmore & Shohl	Cincinnati	\$302	CKON	2000	0000	300A	\$265	\$426
2010 DLA Piper	Chicago			AFFA	No.	\$300	\$175	\$222
2010 Dorsey & Whitney	Minneanolie	£440	0700	4000				
2010 Disas Morrie	City Commission	2 6	care	\$290	\$515	\$240	\$180	\$285
2010 Tuboro Const.	r madeibma	\$483	\$850	\$240	\$550	087	\$135	\$349
Macania Gossall	7	\$445	\$635	\$360	\$495	\$450	S225	\$225
Melloff	Pittsburgh		\$625	\$250		\$320	\$150	2728
2010 Edwards Angell Palmer & Dodge	Boston	\$451	8780	\$345	\$571	\$610	\$200	\$323
2010 Epstein Becker & Green	New York	\$429	\$850	\$350	EE 30	distrib.		J.
2010 Faegre & Bensen LLP	Minneapolis				2000	DE#200	\$18G	\$325
2010 Finnegan, Henderson,								
Faratow, Garrett & Dunner 	-							
2010 Fish & Richardson	Boston							
2010 Fisher & Phillips	Atlanta		\$503	\$340		0000	9669	
Zurul ritzpatrick, Calla, Harpar &	New York		\$730	\$460		\$440	\$27E	
Sento					-	Y		
ZUTUFORY & Largner	Milwaukee	\$554	\$1,035		SFF4		2300	2000
ZUTUI FOIBY MORE	Baston					***************************************	95.35	34KD
ZUTU Ford & Harrison	Atlanta		\$620	\$375		6300	o co	
2010 Fowler White Boogs	Tampa, FL	\$350	\$575	£325	Sam	0000	0076	148
2010 Fox Rothschild	Philadelphia	2005	\$690	\$31.5	£473	2 2 2 0	2002	9250
2010 Fröst Brown Todd	Cincinnati	\$279	\$515	\$200	2228	O MOS	COM	\$238
2010 Fulbright & Jaworski	Houston			2	2	9539	0019	\$189
2010 Gardere Wynne Sawell	Dallas	\$445	\$815	\$380	4524	2××0	The state of the s	
2010/Gibbons	Newark, N.	\$404	\$790	\$390	4770	2000	CSIA	3511
2010 Gibson, Durin & Crutcher	Los Angeles				<u> </u>	8	neze	\$289
2010 Godfrey & Kahn	Milwaukee		\$495	\$325		\$240	2076	
2010 Goodwin Procter	Boston					75-04	AJAC AJAC	

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Seat.	Localion	Firmwide Average	Pariner High	Partner	* Partner Average	Associate High	Associate Low	Associate Average
2010 Gordon & Rees	San Francisco, CA							A A A A
2010 GrayRobinson	Orlando, Ft.		\$750	\$225		€24E	C 13.4.6	
2010 Greenberg Traurig	New York	\$453	\$875	\$355	2550	than the	0000	Cocoo
2010 Harris Beach	Rochester, NY		\$500	\$275		\$250	\$140	25.56
2010 Haynes and Boone	Dallas						***************************************	
2010 Hinshaw & Culbertson	Chicago							
2010 Hiscock & Barclay	Syracuse, NY	\$311	8650	\$195	5348	\$440	\$150	\$234
2010 Hodgson Russ	Buffalo, NY	\$328	\$665	0263	12.53	£.440	11176	**************************************
2010 Hogan Lovells	Washington			200	* 75	2	\$7.18	\$238
2010 Holland & Hart L.P	Washington							***************************************
2010 Holland & Knight		\$418	\$850	COES	\$400	COOL	569.6	2000
Holme Roberts & Owen		\$355	\$635	SORE	O'FFG	2014	2012	2268
2010 Honigman Miller Schwartz					CIL	Occ.	0)14	\$295
2010 Hughes Hubbard & Reed	New York							***************************************
2010 Hunton & Williams	Richmond,					A CONTRACTOR OF THE PROPERTY O		The second secon
March Clark	VA.					عند أمال ا		
2010 Langer Descawer	St. Louis	\$329	\$804	\$230	\$357	34.15	\$171	0223
	Indianapolis							67%
2010 Ireli & Manella	Los Angeles							
Jackson Kelly	Charleston, IWV		\$495	\$245		\$275	\$155	The second statement of the second statement of the second
2010 Jackson Lewis	White Plains, NY	\$364	\$715	\$260	\$428	\$440	\$130	\$282
2010 Jones Day	Washington			The same of the sa	-	- Cyreate and a second		
2010 Jones, Walker, Waschter, Poltevent, Carrare &	New Orleans		\$620	\$105		\$275	\$140	
Denagre			efoblis	***************************************	galag jangan			
	Pittsburgh		-		-			
2010 Kelley Drye & Warren	New York		\$300	\$465		\$565	32.63	
	Slow York			-			DC.1.3	

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ate Associate Average		92ZW	\$332		6278							422E		\$320				\$205			
Associate Low	3663	2.75m	\$285		\$220	\$18U					S150		\$210	\$215	\$278	\$235	\$245	\$200	\$130	\$235	\$225
Associate Mgh		3	\$450		0568	\$265					\$31.5		\$480	\$525	\$575	\$575	\$445	\$525	\$320	\$295	\$320
Partner Avetage	76E97	1	\$511		\$431							10.23A	\$445	\$599				\$651			
Partner	8375		\$382		\$310	\$255					\$260		\$290	\$400	\$475	\$440	\$350	\$525	\$145	\$325	\$260
Partner High	05/3		\$710		\$600	\$490					\$460		\$650	\$1,120	\$975	\$2.55	0/9\$	8850	2. 0.	\$600	\$675
Firmwide Averege	\$425		\$432		\$349						7	\$330	\$372	\$486				\$568			
Location	Affanta	Chicago		New York			Richmond, VA	Minneapolis	Phoenix, AZ	Los Angeles	St. Louis	Minneapolis	San Francisco	Dallas	New York	Roseland, NJ	San Diego	Los Angeles	Philadelphia	Birmingham, At	Chicago
Firm Name	2010 Kilpatrick Stockton	Kirkland & Ellis	Knobbe, Martens, Olson & Bear	2010 Kramer Levin Naftalls & Frankel	2010 Lane Powell	Lathrop & Gage	2010 LeClairRyan, Professional Corporation	2010 Leonard, Street and Delnard	2010 Lewis and Roca	2010 Lewis Brisbois Bisgaard & Smith	Lewis, Rice & Fingersh	2010 Lindquist & Vennum	Littler Mendelson	2010 Locke Lord Bissell & Liddell	2010 Losb & Losb	2010 Lowenstein Sandler	2010 Luce, Forward, Hamilton & Soripps	2010 Manatt, Phelps & Phillips	2010 Marshall, Dennehey, Warner, Coleman & Goggin	2010 Maynard, Cooper & Gale	2010 McAndrews, Held & Malloy Chicago
Fiscal	2010	2010	2010	2010	2010	20102	2040	2010	2010	2010	2019	2019	2010	2010	2010	2010	2010	2010	2010	2010	2010

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	, gg	o .			-	Ī	Ī	T			T	<u> </u>	1	T		T	T	T		T	Ī	1
di.	Associate	Average	\$313	\$190	\$355	\$366	\$239		\$218		\$284	\$257		\$353				\$248		\$388		\$285
	Associate	Low	\$215	\$150	\$220	\$220	\$190	\$220	\$180		\$205	\$180	Charles Institute and the Control of	\$225				\$185	\$160	\$195		\$195
A STATE OF THE PERSON NAMED OF	Associate	HELL	\$405	\$275	\$600	\$490	\$320	\$370	\$275		\$395	\$350		\$545				\$335	\$250	\$580		\$390
	Partner"	160	\$498	\$280	\$543	\$540	\$400		\$361		7463	\$441 1		\$492				\$389		\$613		\$389
	Pariner	TOM:	0983	\$295	\$325	\$375	\$235	\$325	\$235		\$380	\$265		\$425		7.4		\$245	\$230	\$375		\$300
elipoparo del carpo de chaga managa ele	Parimer		\$825	\$550	\$830	\$775	\$650	\$69\$	\$610		\$625.	\$7.85		\$760				\$850	\$525	\$905		\$575
den con conditional desirable	Firmwide	Average	\$355	\$2.10	\$455	\$455	\$346	- 1	\$328			\$364		\$424				\$347		\$429		\$351
Salphana de deserva de	(X 6) (4) (1)		Newark, NJ	Morristown, N.J.	Richmond, Va.	The second liverage of	Milwaukee	Baltimore	Chattanooga, ITN	Detroit	Philadelphia	Charlotfe N.C.	Philadelphia	Allanta	San Francisco, CA	Los Angeles	Chicago	Columbia, SC	Columbia, SC	New York	Los Angeles	Greenville, S.C.
والمرابات والمراجع والمراجع والمراجع المراجع والمراجع وال	Finnthame		2010 McCarter & English	2010 McEiroy, Deutsch, Mulyaney & Carpenter	2010 McGuireWoods	2010 McKenna Long & Aldridge	rich	ridge		2010 Miller, Canfleld, Paddock and Stone	2010 Montgomery, McCracken, Walker & Rhoads	2010 Moore & Van Allen	2010 Morgan, Lewis & Bockius	2010 Morris, Manning & Martin	2010 Morrison & Foerster	2010 Munger, Tolles & Olson	2010 Neal, Gerber & Elsenberg	s Riley &		2010 Nixon Peabody	1	2010 Ogletree, Deakins, Nash, Smoak & Stewart
and the same	Feca		2010	2000	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	2010	20101	2010	2010	20101	20101	20101	M 02

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Firm Name Year	Location	Firmwide Average	Partner	Partner	Partner Average	Associate High	Associate Low	Associate Average
2010 Orrick, Herrington & Sutcliffe	San Francisco,	7 7 1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1				
2010 Parker Poe Adams & Bernstein LLP	Charlotte N.C.			and the second s				
2010 Patton Boggs Washingto	Washington	\$482	\$990	\$355	\$645	\$550	\$215	\$399
Walker	New York							
2010 Paul, Welss, Rifkind Wharton & Garrison LLP	New York							
	Philadelphia	\$326	\$825	\$420	\$547	2.465	9263	6520
2010 Perkins Coie	Seattle	\$447	\$825	\$275	\$534	\$570	2000	6350
2010 Phelps Dunbar	New Orleans	\$226	\$385	\$180	\$272	\$240	\$145	\$183
2010 Phillips Lytie	Buffalo, NY	\$255	\$535	\$260	\$350	2450	4550	6202
2010 Pilisbury Winthrop Shaw	New York						COL	67.00
2010 Polsinelli Shughart	Kansas City.		\$600	\$250		\$325	\$185	
2010 Quaries & Brady	Milwaukee	\$364	\$660	0623	\$438	\$400	\$210	COED.
2010 Reed Smith	Piftsburgh			79			2	2027
2010 Reinhart Boerner Van Deuren	Milweukee							
2010 Roetzel & Andress	Akron, OH	\$317	\$525	\$225	2357	4682	6465	2,73
2010 Rutan & Tucker	Costa Mesa,		\$650	\$355		\$250	\$225	C+70
2010 Saul Ewing	Philadelphia	\$412	\$800	0263	\$40.	27.5	2000	37.34
2010 Schiff Hardin LLP	Chicago					3	6778	9230
2010 Schnader Harrison Segal	Philadelphia							
2010 Schulfe Roth & Zabel	New York	1221	\$895	\$735		8690	\$275	· Commission of the Commission
Zu10 Schwate, Williamson &	Portland, OR	2350	\$540	\$310	\$415	\$450	\$200	\$260
ırt, Moran &	San Francisco							
2010 Seyfarth Shaw	Chicago	\$377	\$7.70	\$335	\$505	\$535	\$185	\$325

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Fistal Year	Firm Name *	Covation	Firmwide Average	Partner High	Partner Low	Partiner	Associate High	Associate Low	Associate Average
2010	2010 Shappard Mullin	Los Angeles		\$820	\$495		\$620	\$270	
20105	Sherman & Howard	New York						V-124	- Contraction of the Contraction
2010(\$	2010 Shook, Hardy & Bacon	Kansas City, Mo							
2010	2010 Shumaker, Loop & Kendrick	Toledo, OH	\$331	\$540	\$250	\$366	\$315	\$135	\$246
2010	2010 Skadden, Arps, Slate,	New York							
20400									
รูกเกร	Kussell	Allanta		\$740	\$375 \$3		\$440	\$195	
2010	2010 Shell & Wilmer	Phoenix	\$338	\$795	\$315	\$486	\$550	\$175	2865
2010 S	Squire, Sanders & Dempsey	Cleveland							
2010 \$	Steptoe & Johnson LLP	Washington							
2010S	fevens & Lee	Reading, PA							
20108	2010 Stinson Morrison Hecker	Kansas City,							
ŧř.	The second secon	W.C							
201015	2010 Stites & Harbison	Louisville, KY							The second secon
20105	2010 Stoel Rives	Portland, OR	\$381	\$600	\$315	\$441	068\$	\$190	\$270
20105	2010 Strasburger & Price	Dallas	\$336	25.17	\$250	6220	Sane	2104	6273
2010	2010 Sullivan & Worcester	Boston	\$537	\$830	\$475	2795	\$53E	2300	2003
20105	2010 Sutherland Asbill &	Atlanta					2		0000
3010°	William Charles of the state of		2,000	00.00	1				
			2	Onc _*	0778	2338	2365	6019	\$227
20101	2010 Thompson & Knight	Dallas		\$825	\$410		\$440	\$265	
20101		St. Louis		\$610	\$300		\$395	\$190	
2010 7	and a	San Francisco,	\$320	G 75	9440	\$563	0978	\$250	255
2010T	ers	Allanta							
2010		Cleveland		\$565	\$260		\$375	\$185	
20107		Chicago	5425	\$720	\$370	\$483	\$365	\$255	\$326
2010	2010 Venable	Washington	\$484	\$950	\$445	\$590	\$500	\$280	\$353

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Fiscal	Finn Name	Location	Firmwide	Partner	Fartner	Аметаде	Associate Figh	Associate Low	Associate Average
2010		and Columbus, OH							
2010	2010 Wachtell, Lipton, Rosen & Katz	New York					A STATE OF THE PROPERTY OF THE		
2010	2010 Weil, Gotshaf & Manges	New York							
2010	2010 White and Williams	Philadelphia							
2016	2010 Wildman, Harrold, Allen & Dixon LLP	Chicago							
2010	JWiley Rein	Washington							
2010	Williams Mullen	Richmond, Va.	\$368	\$645	\$315	\$428	\$370	\$230	\$279
2010	2010 Wilkie Farr & Gallagher	New York							Andrews of the Control of the Contro
2010	2010 Wilmer Cutter Pickering Hale and Dorr	Washington							
2010	Winstead	Dallas	\$365	\$655.	\$340	\$462	\$390	\$215	\$291
2019	2010 Winston & Strawn	Chicago	\$486	\$1,075	\$475	\$670	\$610	\$250	\$393
252 252	2010 Womble Carlyle Sandridge & Rice	idge Winston Salem, NC	\$372	\$625	868	\$461	\$445	\$210	\$291
2010	2010 Wyatt, Tarrant & Combs	Louisville, KY	H.	3500	\$245		\$285	3.180	
				77.	**************************************		A	I	

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2010 NLJ Associate Class Billing Survey

	+ 100			8th year			- I The state of t		\$410 \$480		\$410			1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	\$340 \$510		\$573		\$295 - \$415				\$475 - \$530		260	}		*.	
				7th year	\$470 - \$570		\$275		\$390 - \$460		\$390				\$330 - \$480		\$535	1	\$285 - \$405		\$250		\$475 - \$530		\$250				
	72	Ą		6th year	\$445 - \$550		\$250		\$370 - \$435		\$365				\$275 - \$460		\$495	y/w	\$265 - \$380	7.0	\$240		\$425 - \$475	200	\$240				
Accession of the Control of the Cont	Ŕ	Assumbility		oth year	\$420 - \$515		\$240	2000 March 1900 March	8345 - \$400		\$340			6000	2200-2420		\$455		\$245 - \$365		\$230		\$4.25 - \$4.75		\$230	The second secon			0230
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Bankruptcy Rates Top \$1,000 Mark in 2008-09

Amy Kolz

The American Lawyer December 16, 2009

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A review of bankruptcy rates in Delaware and the Southern District of New York shows that a handful of U.S.-based partners at Am Law 200 firms have inched above the \$1,000 rate barrier, making bankruptcy work as ticrative as it was plentiful in 2008 and 2009. Over a 12-month period ending August 2009, there were more than 13,000 billing rate entries submitted by law firms in the nation's two busiest bankruptcy courts, according to a new database compiled by ALM Media.

Among U.S.-based lawyers at Am Law 200 firms, Shearman & Sterling tax partner Bernie Pistillo topped the rate chart with an hourly fee of \$1,065 for his work on the bankruptcy of Stock Building Supply Holdings LLC, a building products supplier, in Delaware. (One solo practitioner in Pleasantville, N.Y., Alan Harris, surpassed Fistillo's rate, charging \$1,200 an hour for his work as special real estate litigation coursel on the bankruptcy of Digital Printing Systems in the Southern District of New York.) Elseven other U.S.-based Am Law 200 partners were in the \$1,000-plus club, according to the database. Cadwalader, Wickersham & Traft financial restructuring co-chair Deruck Paimer, a former Well, Gotshal & Manges partner, billed Lyondell Chemical Co., at a rate of \$1,050 for work on its 2009 bankruptcy. Greenberg Traurig bankruptcy co-chair Bruce Zirinsky, who left Cadwalader last January, billed \$1,050 an inour as debtor's coursel for TH Agriculture and Nutrition LLC, as cid White & Case global restructuring head Thomss Lauris for WCl Communities inc., and Robert Pincus, the head of the corporate practice in Skadden, Arps, Slate, Meagher & Flom's Wilmigton office, for Hayes Lemmerz International Inc., an automotive wheel supplier.

Neal Stoll, a Skadden antitrust partner, and Saily Thurston, a Skadden tax partner, billed \$1,035 for work on the bankrupticles of VeraSun Energy Corp. and Hayes Lemmerz, respectively, while Lattnam & Watkins corporate finance chair Kirk Davenport billed at \$1,025 an hour for Dayton Superior Corp.'s filling, Paul, Welss, Rifkind, Wharton & Garrison partners Carl Reisner and Richard Bronstein billed at \$1,025 for the Buffets Inc., bankruptcy. (Reisner is co-head of the firm's M&A practice and Bronstein is co-chair of its tax practice.) Simpson Thacher & Bartlett partners Lee Meyerson and litigator Michael Chepiga charged Lehman Brothers \$1,000 an hour on the sale of its brokerage to Barclays Bank PLC.

Absent from the \$1,000 club are Weil, Gotshal & Manges restructuring gurus Harvey Miller and Marcia Goldstein. Both clocked rates of \$950 an hour for their work on the Lehman Brothers and BearingPoint Inc, bankruptcles, respectively. Also, Kirkland & Ellis' James Sprayregen billed \$965 an hour for work on the bankruptcles of Lear Corp, and The Reader's Digest Association. And Jones Day partner Corinne Ball charged \$900 an hour for her work on Chrysler's filing.

Comparing the median partner rates among Am Law 200 firms in the database demonstrated that there are few bargains when it comes to Chapter 11 work. Among those charging median partner rates of more than \$900 an hour were: Cadwalader, Cleary Gotlieb Steen & Hamilton; Davis Polik & Wardwell: Milbank, Tweed, Hadley & McCloy; Paul Weiss; Shearman & Sterling; Simpson Thacher; and Skadden, Firms with median partner billing rates between \$900 and \$900 were Gibson Dunn, Fried Frank, Latham, Paul Hastings, Weil Gotshal, and White & Case, Firms billing \$700 or below were Akin Gump Straush, Latham, Paul Hastings, Kirkland, Sidley Austin, and Sonnenschein Nath & Rosenthal. (Medians can be deceiving, since some firms, such as Kirkland, had a difference of more than \$500 between its highest- and lowest-rate partners.)

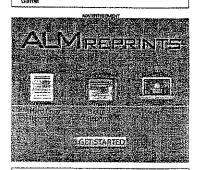
The bankruptcy case with one of the highest median partner rates was Nortel Networks. The phone equipment maker paid firms such as Cleary and Kirkland a median partner rate of \$940. Firms working on the Lehran filing billed a median partner rate of \$650 during the time period, while firms working on the fling of Tribune Co. billed a median of \$690, according to the database.

Associate rates occasionally topped \$700 an hour on bankruptcies including Lehman and Nortel Networks, as well as that of the lesser-known Sportsman's Warehouse. Discovery attorneys, research specialists and benefits consultants sometimes billed between \$500 and \$800 on cases such as Nortel, Charter Communications and Graphics Properties Holdings Inc.

FIRM	MEDIAN PARTNER RATE*	# PARTNERS FILING
Simpson Thacher	\$980	30
Cleary Gottlieb	\$960	47
Shearman & Starling	\$950	17
Davis Polk	\$948	14
Skadden	\$945	38
Paul Weiss	\$925	24
Cadwalader	\$900	29
Milbank	\$900	55
Weil Gotshal	\$843	142
Gibson Dunn	\$840	29
Fried Frank	\$83	518
Letham & Watkins	\$830	57
White & Case	\$825	21
Paul Hastings	\$810	46
Sidley Austin	\$700	99
Akin Guron	\$690	79



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Law.com - Bankruptcy Rates Top \$1,000 Mark in 2008-09

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Kirkland	\$675	149
Sonnenschein	\$625	47
*U.Sbased partners	s only,	

The American Lawyer will publish a detailed analysis of the bankruptcy billing rates in its February 2010

Click here to order the Excel® version of the 2009 Bankruptcy Billing Rates Report.

This article first appeared on The Am Law Daily blog on AmericanLawyer.com.

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\$1,000 Per Hour Isn't Rare Anymore; Nominal billing levels rise, but discounts ease blow. The National Law Journal January 13, 2014 Monday

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The National Law Journal

January 13, 2014 Monday

SECTION: NLJ'S BILLING SURVEY; Pg. 1 Vol. 36 No. 20

LENGTH: 1860 words

HEADLINE: \$1,000 Per Hour **Isn't Rare Anymore**; Nominal billing levels rise, but discounts ease blow.

BYLINE: KAREN SLOAN

BODY:

As recently as five years ago, law partners charging \$1,000 an hour were outliers. Today, four-figure hourly rates for indemand partners at the most prestigious firms don't raise eyebrows-and a few top earners are closing in on \$2,000 an hour.

These rate increases come despite hand-wringing over price pressures from clients amid a tough economy. But everrising standard billing rates also obscure the growing practice of discounts, falling collection rates, and slow march toward alternative fee arrangements.

Nearly 20 percent of the firms included in The National Law Journal's annual survey of large law firm billing rates this year had at least one partner charging more than \$1,000 an hour. Gibson, Dunn & Crutcher partner Theodore Olson had the highest rate recorded in our survey, billing \$1,800 per hour while representing mobile satellite service provider LightSquared Inc. in Chapter 11 proceedings.

Of course, few law firm partners claim Olson's star power. His rate in that case is nearly the twice the \$980 per hour average charged by Gibson Dunn partners and three times the average \$604 hourly rate among partners at NLJ 350 firms. Gibson Dunn chairman and managing partner Ken Doran said Olson's rate is "substantially" above that of other partners at the firm, and that the firm's standard rates are in line with its peers.

"While the majority of Ted Olson's work is done under alternative billing arrangements, his hourly rate reflects his stature in the legal community, the high demand for his services and the unique value that he offers to clients given his extraordinary experience as a former solicitor general of the United States who has argued more than 60 cases before the U.S. Supreme Court and has counseled several presidents," Doran said.

In reviewing billing data this year, we took a new approach, asking each firm on the NLJ 350-our survey of the nation's 350 largest firms by attorney headcount-to provide their highest, lowest and average billing rates for associates and partners. We supplemented those data through public records. All together, this year's survey includes information for 159 of the country's largest law firms and reflects billing rates as of October.

The figures show that, even in a down economy, hiring a large law firm remains a pricey prospect. The median among the highest partner billing rates reported at each firm is \$775 an hour, while the median low partner rate is \$405. For associates, the median high stands at \$510 and the low at \$235. The average associate rate is \$370.

Multiple industry studies show that law firm billing rates continued to climb during 2013 despite efforts by corporate counsel to rein them in. TyMetrix's 2013 Real Rate Report Snapshot found that the average law firm billing rate increased by 4.8 percent compared with 2012. Similarly, the Center for the Study of the Legal Profession at the Georgetown University Law Center and Thomson Reuters Peer Monitor found that law firms increased their rates by an average 3.5 percent during 2013.

Of course, rates charged by firms on paper don't necessarily reflect what clients actually pay. Billing realization rates-which reflect the percentage of work billed at firms' standard rates- have fallen from 89 percent in 2010 to nearly 87 percent in 2013 on average, according to the Georgetown study. When accounting for billed hours actually collected by firms, the realization rate falls to 83.5 percent.

"What this means, of course, is that- on average-law firms are collecting only 83.5 cents for every \$1.00 of standard time they record," the Georgetown report reads. "To understand the full impact, one need only consider that at the end of 2007, the collected realization rate was at the 92 percent level."

In other words, law firms set rates with the understanding that they aren't likely to collect the full amount, said Mark Medice, who oversees the Peer Monitor Index. That index gauges the strength of the legal market according to economic indicators including demand for legal services, productivity, rates and expenses. "Firms start out with the idea of, 'I want to achieve a certain rate, but it's likely that my client will ask for discounts whether or not I increase my rate," Medice said.

Indeed, firms bill nearly all hourly work at discounts ranging from 5 percent to 20 percent off standard rates, said Peter Zeughauser, a consultant with the Zeughauser Group. Discounts can run as high as 50 percent for matters billed under a hybrid system, wherein a law firm can earn a premium for keeping costs under a set level or for obtaining a certain outcome, he added. "Most firms have gone to a two-tier system, with what is essentially an aspirational rate that they occasionally get and a lower rate that they actually budget for," he said.

Most of the discounting happens at the front end, when firms and clients negotiate rates, Medice said. But additional discounting happens at the billing and collections stages. Handling alternative fee arrangements and discounts has become so complex that more than half of the law firms on the Am Law 100-NLJ affiliate The American Lawyer's ranking of firms by gross revenue-have created new positions for pricing directors, Zeughauser said.

THE ROLE OF GEOGRAPHY

Unsurprisingly, rates vary by location. Firms with their largest office in New York had the highest average partner and associate billing rates, at \$882 and \$520, respectively. Similarly, TyMetrix has reported that more than 25 percent of partners at large New York firms charge \$1,000 per

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hour or more for contracts and commercial work.

Washington was the next priciest city on our survey, with partners charging an average \$748 and associates \$429. Partners charge an average \$691 in Chicago and associates \$427. In Los Angeles, partners charge an average \$665 while the average associate rate is \$401.

Pricing also depends heavily on practice area, Zeughauser and Medice said. Bet-the-company patent litigation and white-collar litigation largely remain at premium prices, while practices including labor and employment have come under huge pressure to reduce prices.

"If there was a way for law firms to hold rates, they would do it. They recognize how sensitive clients are to price increases," Zeughauser said. But declining profit margins-due in part to higher technology costs and the expensive lateral hiring market-mean that firms simply lack the option to keep rates flat, he said.

BILLING SURVEY METHODOLOGY

The National Law Journal's survey of billing rates of the largest U.S. law firms provides the high, low and average rates for partners and associates.

The NLJ asked respondents to its annual survey of the nation's largest law firms (the NLJ 350) to provide a range of hourly billing rates for partners and associates as of October 2013.

For firms that did not supply data to us, in many cases we were able to supplement billing-rate data derived from public records.

In total, we have rates for 159 of the nation's 350 largest firms.

Rates data include averages, highs and low rates for partners and associates. Information also includes the average full-time equivalent (FTE) attorneys at the firm and the city of the firm's principal or largest office.

We used these data to calculate averages for the nation as a whole and for selected cities.

Billing Rates at the Country's Priciest Law Firms

Here are the 50 firms that charge the highest average hourly rates for partners.

Billing Rates at the Country's Priciest Law Firms

FIRM NAME	LARGEST	AVERAGE	PARTNER	ASSOCIATE
	U.S.	FULL-TIME	HOURLY	HOURLY
	OFFICE*	EQUIVALENT	RATES	RATES
		ATTORNEYS*		

AVERAGE HIGH	I OW AVE	RAGE HIGH	IOW
AAFIWAF III		IMOF HTOH	

^{*} Full-time equivalent attorney numbers and the largest U.S. office are from the NLJ 350 published in April 2013. For complete numbers, please see NLJ.com.

^{**} Firm did not exist in this form for the entire year.

Debevoise & Plimpton	New York	615	\$1,055	\$1,075	\$955 \$490	\$760	\$120
Paul, Weiss,	New York	803	\$1,040	\$1,120	\$760 \$600	\$760	\$250

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Rifkind, Wharton & Garrison							
Skadden, Arps, Slate, Meagher & Flom	New York	1,735	\$1,035	\$1,150	\$845 \$620	\$845	\$340
Fried, Frank, Harris, Shriver & Jacobson	New York	476	\$1,000	\$1,100	\$930 \$595	\$760	\$375
Latham & Watkins	New York	2,033	\$990	\$1,110	\$895 \$605	\$725	\$465
Gibson, Dunn & Crutcher	New York	1,086	\$980	\$1,800	\$765 \$590	\$930	\$175
Davis Polk & Wardwell	New York	787	\$975	\$985	\$850 \$615	\$975	\$130
Willkie Farr & Gallagher	New York	540	\$950	\$1,090	\$790 \$580	\$790	\$350
Cadwalader, Wickersham & Taft	New York	435	\$930	\$1,050	\$800 \$605	\$750	\$395
Weil, Gotshal & Manges	New York	1,201	\$930	\$1,075	\$625 \$600	\$790	\$300
Quinn Emanuel Urquhart & Sullivan	New York	697	\$915	\$1,075	\$810 \$410	\$675	\$320
Wilmer Cutler Pickering Hale and Dorr	Washington	961	\$905	\$1,250	\$735 \$290	\$695	\$75
Dechert	New York	803	\$900	\$1,095	\$670 \$530	\$735	\$395
Andrews Kurth	Houston	348	\$890	\$1,090	\$745 \$528	\$785	\$265
Hughes Hubbard & Reed	New York	344	\$890	\$995	\$725 \$555	\$675	\$365
Irell & Manella	Los Angeles	164	\$890	\$975	\$800 \$535	\$750	\$395
Proskauer Rose	New York	746	\$880	\$950	\$725 \$465	\$675	\$295
White & Case	New York	1,900	\$875	\$1,050	\$700 \$525	\$1,050	\$220
Morrison & Foerster	San Francisco	1,010	\$865	\$1,195	\$595 \$525	\$725	\$230
Pillsbury Winthrop Shaw Pittman	Washington	609	\$865	\$1,070	\$615 \$520	\$860	\$375
Kaye Scholer	New York	414	\$860	\$1,080	\$715 \$510	\$680	\$320
Kramer Levin Naftalis & Frankel	New York	320	\$845	\$1,025	\$740 \$590	\$750	\$400
Hogan Lovells	Washington	2,280	\$835	\$1,000	\$705 -	-	-

Kasowitz, Benson, Torres & Friedman	New York	365	\$835	\$1,195	\$600 \$340	\$625	\$200
Kirkland & Ellis	Chicago	1,517	\$825	\$995	\$590 \$540	\$715	\$235
Cooley	Palo Alto	632	\$820	\$990	\$660 \$525	\$630	\$160
Arnold & Porter	Washington	748	\$815	\$950	\$670 \$500	\$610	\$345
Paul Hastings	New York	899	\$815	\$900	\$750 \$540	\$755	\$335
Curtis, Mallet- Prevost, Colt & Mosle	New York	322	\$800	\$860	\$730 \$480	\$785	\$345
Winston & Strawn	Chicago	842	\$800	\$995	\$650 \$520	\$590	\$425
Bingham McCutchen	Boston	900	\$795	\$1,080	\$220 \$450	\$605	\$185
Akin Gump Strauss Hauer & Feld	Washington -	806	\$785	\$1,220	\$615 \$525	\$660	\$365
Covington & Burling	Washington	738	\$780	\$890	\$605 \$415	\$565	\$320
King & Spalding	Atlanta	838	\$775	\$995	\$545 \$460	\$735	\$125
Norton Rose Fulbright	N/A**	N/A**	\$775	\$900	\$525 \$400	\$515	\$300
DLA Piper	New York	4,036	\$765	\$1,025	\$450 \$510	\$750	\$250
Bracewell & Giuliani	Houston	432	\$760	\$1,125	\$575 \$440	\$700	\$275
Baker & McKenzie	Chicago	4,004	\$755	\$1,130	\$260 \$395	\$925	\$100
Dickstein Shapiro	Washington	308	\$750	\$1,250	\$590 \$475	\$585	\$310
Jenner & Block	Chicago	432	\$745	\$925	\$565 \$465	\$550	\$380
Jones Day	New York	2,363	\$745	\$975	\$445 \$435	\$775	\$205
Manatt, Phelps & Phillips	Los Angeles	325	\$740	\$795	\$640 -	-	-
Seward & Kissel	New York	152	\$735	\$850	\$625 \$400	\$600	\$290
O'Melveny & Myers	Los Angeles	738	\$715	\$950	\$615 -	-	-
McDermott Will & Emery	Chicago	1,024	\$710	\$835	\$525 -	-	-
Reed Smith	Pittsburgh	1,468	\$710	\$945	\$545 \$420	\$530	\$295
Dentons	N/A**	N/A**	\$700	\$1,050	\$345 \$425	\$685	\$210
Jeffer Mangels Butler & Mitchell	S Los Angeles	126	\$690	\$875	\$560 -	-	-
Sheppard,	Los	521	\$685	\$875	\$490 \$415	\$535	\$275

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Mullin, Richter Angeles & Hampton

Alston & Bird Atlanta 805 \$675 \$875 \$495 \$425 \$575 \$280

THE FOUR-FIGURE CLUB

These 10 firms posted the highest partner billing rates.

THE FOUR-FIGURE CLUB

Gibson, Dunn & Crutcher	\$1,800
Dickstein Shapiro	\$1,250
Wilmer Cutler Pickering Hale and Dorr	\$1,250
Akin Gump Strauss Hauer & Feld	\$1,220
Kasowitz, Benson, Torres & Friedman	\$1,195
Morrison & Foerster	\$1,195
Skadden, Arps, Slate, Meagher & Flom	\$1,150
Baker & McKenzie	\$1,130
Bracewell & Giuliani	\$1,125
Paul, Weiss, Rifkind, Wharton & Garrison	\$1,120

Contact Karen Sloan at ksloan@alm.com

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